#### WIPO/SMEs/QTC/05/INF/1 Prov.

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### WIPO-ITALY INTERNATIONAL SYMPOSIUM ON INTELLECTUAL PROPERTY AND THE COMPETITIVENESS OF SMALL AND MEDIUM-SIZED ENTERPRISES IN THE TEXTILE AND CLOTHING SECTORS

jointly organized by

the Ministry of Productive Activities of Italy - UIBM (Italian Patent and Trademark Office)

the World Intellectual Property Organization (WIPO)

the Institute for Industrial Promotion (IPI) of Italy

under the Patronage of The Ministry of Foreign Affairs of Italy

Jean Monnet Faculty of Political Studies and Higher European Education of the Second University of Naples

Real Sito Belvedere di S. Leucio

Caserta (Italy)

November 30 to December 2, 2005

PROVISIONAL PROGRAM

prepared by the International Bureau of WIPO

#### Wednesday, November 30, 2005

8.30 - 9.30 Registration

9.30 – 10.30 OPENING CEREMONY

Welcome addresses by:

Mr. Antonio Grella, Rector, Second University of Naples, Caserta

Mr. Luigi Falco, Mayor of Caserta

H.E. Mr. Claudio Scajola, Minister of Productive Activities, Ministry of Productive Activities (MAP), Rome

Mrs. Carlotta Graffigna, Director and Controller, Representative of the Director General of the World Intellectual Property Organization (WIPO), Geneva

Mr. Carlo Cicala, President, Union of Entrepreneurs of the District of Caserta

10.30 – 10.45 Coffee Break

10.45 – 11.30 Theme 1 The Role of Intellectual Property in Enhancing the

Competitiveness of Small and Medium-sized Enterprises

(SMEs) in the Textile and Clothing Sectors

Speaker: Mr. Guriqbal Singh Jaiya, Director, Smalland

Medium-sized Enterprises (SMEs) Division, WIPO,

Geneva

Case Study: Mr. Stefano Artuso, Head, Legal Department, Benetton

Group

Mr. Vittorio Donati, Director, Intellectual Property Department, Ermenegildo Zegna Holitalia SpA

Moderator: Mr. Giandomenico Magliano, Director General,

Multilateral Economic and Financial Cooperation,

Ministry for Foreign Affairs, Rome

11.30 – 13.00	Theme 2	The Value Chain in Textile and Clothing Industries in Domestic and International Markets; Role of SMEs in the Textile and Clothing Industries; the Economics and Business of Fashion
		Speakers: Mr. Mathias Knappe, Senior Officer, Market Development Section, International Trade Center (ITC), Geneva
		Mr. Naji Mouzannar, Co-President, Euro-Med Working Group on Competitiveness of SMEs working in a Textile and Clothing Sectors, Hazmieh
		Ms. Jinyan Cao, Deputy Director General, Intellectual Property Development Research Center of the State Intellectual Property Office (SIPO), China
	Moderator:	Mr. Giandomenico Magliano
		Discussion
13.00 – 14.00	Lunch	
14.00 – 15.30	Theme 3	The Relevance of Intellectual Property for the Textile and Clothing Sectors: Domestic, Regional and International Aspects
	Speakers:	Mr. Guriqbal Singh Jaiya
		Mrs. Patrizia Franceschina, Attorney, Jacobacci & Partners, Turin
	Case Study:	Mrs. Susana Fernández Martín, Attorney, Legal Department, INDITEX, Arteixo
	Moderator:	Mrs. Carlotta Graffigna
		Discussion

15.45 – 17.15 Theme 4 How to Maximize the Exploitation of Intangibles: Going

Beyond the Protection of Intellectual Property Rights to Business Strategies based on Licensing, Franchising

and/or Merchandising

Speakers: Professor Prabuddha Ganguli, Advisor "Vision-IPR",

Indian Institute of Technology, Mumbai

Mr. Fabrizio De Benedetti, Delegate, Industrial Agents

Association, Rome

Case Study: Mr. Massimiliano Caforio, Attorney, Legal Department,

Gianni Versace SpA, Milan

Moderator: Mr. Stefano Sandri, Attorney, Member of the

Commission for the Italian IP Law Code, Rome

Discussion

#### Thursday, December 1, 2005

9.30 – 11.00 Theme 5 Intellectual Property in International Business Strategies:

Opportunities and Challenges of Growing Market

Integration

Speakers: Mr. Guriqbal Singh Jaiya

Mr. Christian Appelt, Attorney, Boehmert & Boehmert,

Munich

Case Study: Mr. Paolo Mazzitelli, Miroglio SpA, Alba

Moderator: Mr. Amedeo Teti, Director General, General Direction for

Trade Policy, Ministry of Productive Activities, Rome

Discussion

11.00 – 11.15 Coffee Break

11.15 – 12.45 Theme 6 Competitive Edge and Technological Advances: New

Technologies as a Tool for Enhancing the

Competitiveness of SMEs in the Textile and Clothing

Sectors

Speakers: Ms. Karin Ferriter, Attorney, Office of International

Relations, United States Patent and Trademark Office

(USPTO)

Case Study: Mr. Aldo Manzin, Grindi srl, Tempio Pausania

Moderator: Ms. Simona Marzetti, Director, Direction for Transfer of

Knowledge and Innovation, Institut for Industrial

Promotion (IPI), Rome

Discussion

12.45 – 14.00 Lunch

14.00 – 15.30 Theme 7 Evaluation and Valuation of Intellectual Property Assets

in order to Maximize the Exploitation of Intangibles: How to Integrate Intellectual Property into Business Plans

and Business Strategies

Speakers: Mr. Kelvin King, Expert, Valuation Consulting, London

Mr. Pier Angelo Biga, ICM Advisor, Turin

Case Study: Mrs. Sara Giordani, (MSc. Physics)/MBA, TTP Lab,

Technology Transfer Program & Laboratory Ltd., Vicenza

Moderator: Mrs. Maria Ludovica Agrò, Director, Ufficio Italiano

Brevetti e Marchi (UIBM), Rome

Discussion

15.30 – 17.00 Theme 8 Using Intellectual Property Assets to Access Financing:

**Public and Private Opportunities** 

Speakers: Professor Prabuddha Ganguli

Mr. Marco Canale, Deputy Director General, Monte

Paschi Siena Venture, Florence

Mr. Antonio Martini, Manager, General Direction for Coordination and Incentives to Enterprises, Ministry of

Productive Activities, Rome

Case Study: Mr. Guido Von Scheffer, Director, IP Bewertungs AG,

Hamburg

Mr. Mario Cataldo, The Italian Banking Association

(ABI), Rome

Moderator: Mr. Massimo Goti, Director General, General Direction

for Coordination and Incentives to Enterprises, Ministry of

Productive Activities, Rome

Discussion

17.00 CLOSING CEREMONY

### VISIT TO THE INDUSTRIAL DISTRICTS AND THE ROYAL PALACE OF CASERTA

Friday, December 2, 2005		
9.00	Pick up at Grand Hotel Vanvitelli	
9.15	Pick up at the Caserta Royal Palace	
9.30 – 14.00	Visits to Textile Producers of the Caserta District	
	Antico Opificio Serico De Negri Antique silk factory www.aos.it	
	Tesseci S.r.l Tessitura Serica Cicala Silk weaving company www.tesseci.it	
	Consorzio Impreco Textile consortium www.impreco.it	
14.00 – 15.00	Lunch	
15.00 – 16.00	Visit to the Union of the Entrepreneurs of the District of Caserta	
	Presentation of the DIC <sub>4</sub> ( <i>Distretto Industriale Campania 4</i> ) project on the Industrial District of the Campania Region	
	Presentation of the ELMI ( <i>Eccellenza Locale per i Mercati Internazionali</i> ) project on Local Excellence for International Markets	
16.30 – 17.30	Visit to the Royal Palace of Caserta	
17.30	Return transport to Grand Hotel Vanvitelli	

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