

Practical Exercises and Examples of Producing PLR Components

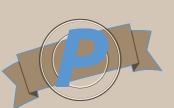
Anthony Trippe

Managing Director — Patinformatics, LLC

WIPO Regional Workshop on Patent Analytics

Intellectual Property of the Philippines (IPOPHL)

Manila, Philippines — 6 December 2013





Law of Linear Patent Analysis

Develop a Collection of Analysis Tools

Understand the Need Behind the Need

The Need Drives the Question

The Question Drives the Data

The Data Drives the Tool

Why is this important?

To a man with a hammer, everything looks like a nail - avoid this at all costs



PATENT ASSIGNEE CLEANUP & CHART

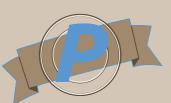




Business Objective

We are thinking of getting into the dental floss market. Send me everything you can find on dental floss.

Now What?





What You Need to Discover

Who are the top companies?
Who is the most prolific inventor?
Is pace of filing going up or down?





Outline of Steps

Search conducted in PatentScope with "dental floss" as the search query on the first page of the patent document

Export data in TSV or CSV format

Open file in Excel

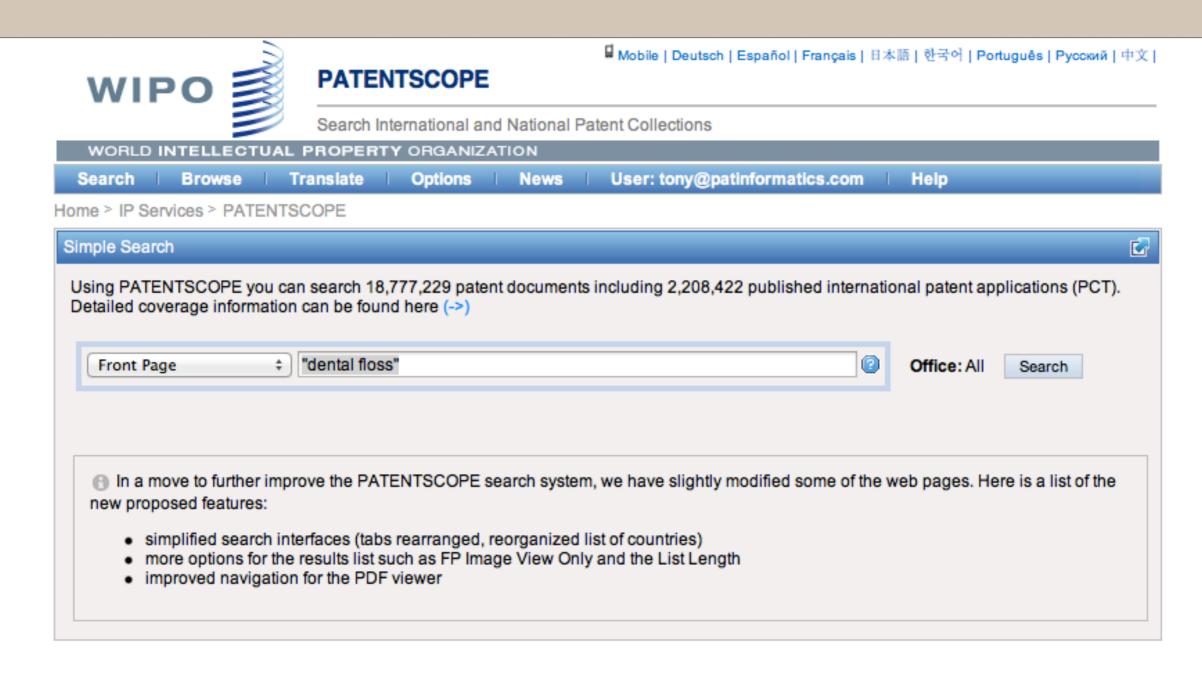
Create Pivot Table

Group items together (clean-up)

Create tables, charts and graphs



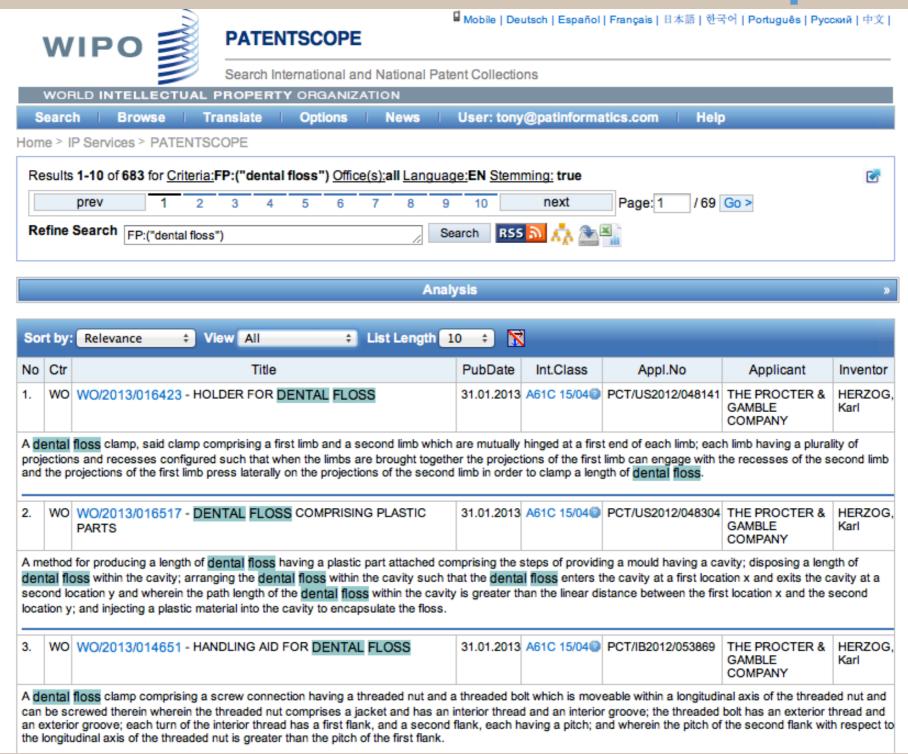
Start with a Search





Patinformatics, LLC Data Driven Decisions Patent Strategy and Analytics Services

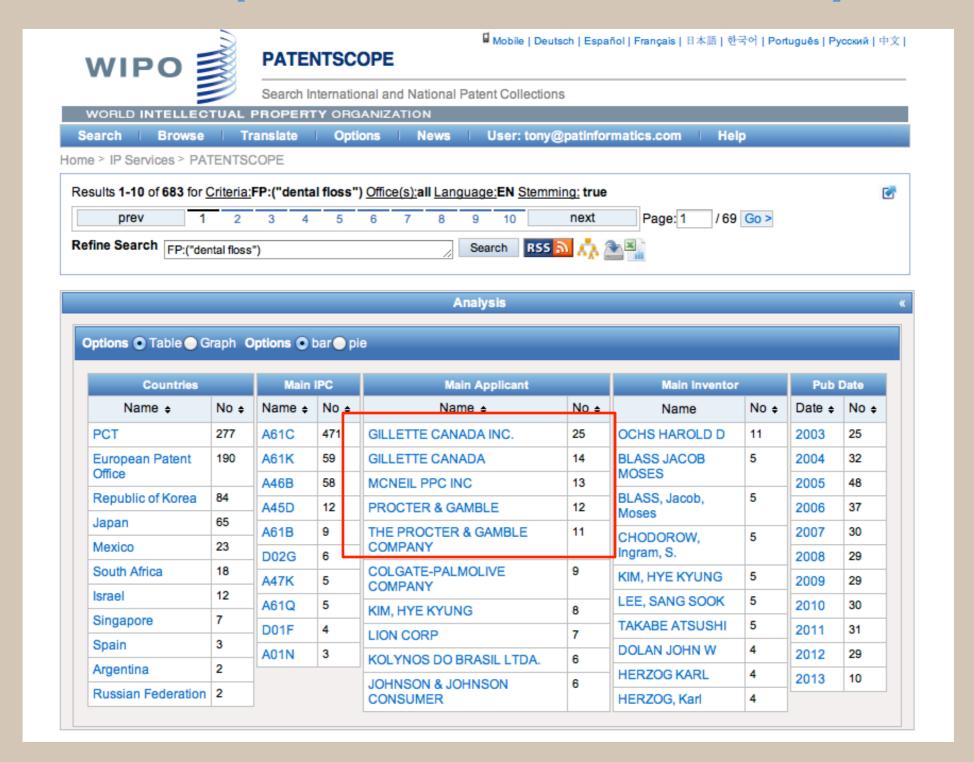
Results from PatentScope







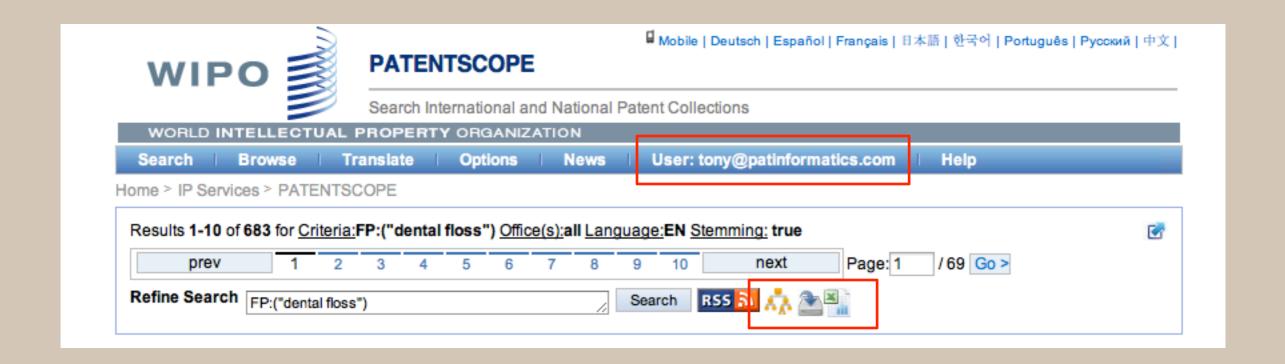
PatentScope Comes with Analytics







Registered Users can Export Data

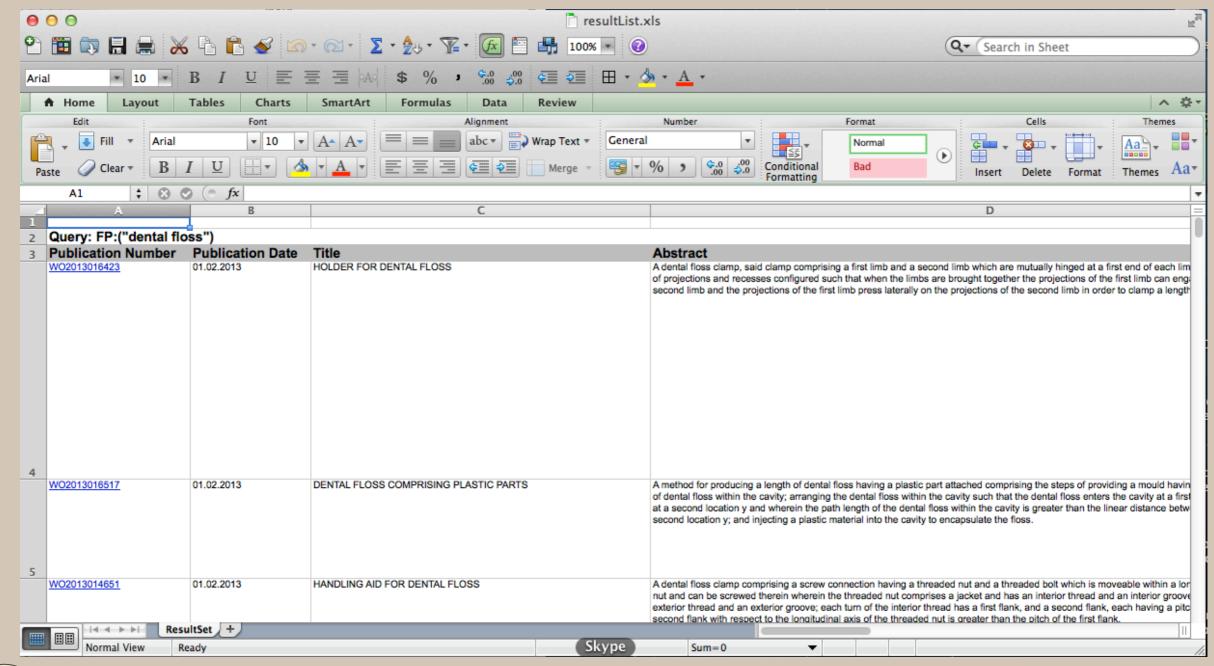


Limited to 100 records so alternate sources may have to be used to gather a complete set





ResultList File Viewed in Excel



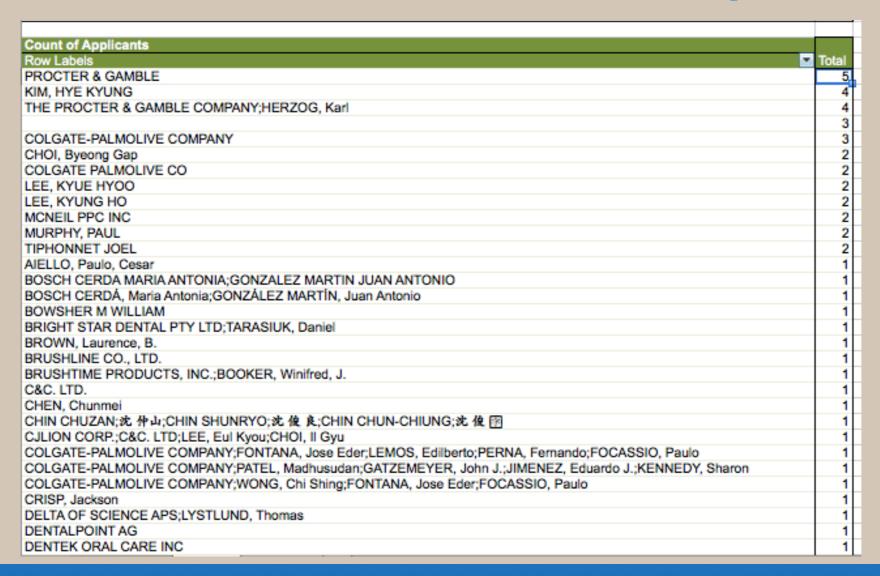


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Initial Pivot Table Sorted by Total



Some grouping or cleanup of this field is clearly going to be needed to get accurate value

Patent Strategy and Analytics Services

Initial Pivot Table Sorted by Total

	A	В
20	▼ BRUSHTIME PRODUCTS, INC.;BOOKER, Winifred, J.	
21	BRUSHTIME PRODUCTS, INC.;BOOKER, Winifred, J.	1
22	▼ C&C. LTD.	
23	C&C. LTD.	1
24	▼ CHEN, Chunmei	
25	CHEN, Chunmei	1
26	▼ CHIN CHUZAN;沈 仲山;CHIN SHUNRYO;沈 俊 良;CHIN CHUN-CHIUNG;沈 俊 图	
27	CHIN CHUZAN;沈 仲山;CHIN SHUNRYO;沈 俊 良;CHIN CHUN-CHIUNG;沈 俊 图	1
28	▼ CHOI, Byeong Gap	
29	CHOI, Byeong Gap	2
30	▼ CJLION CORP.;C&C. LTD;LEE, Eul Kyou;CHOI, II Gyu	
31	CJLION CORP.;C&C. LTD;LEE, Eul Kyou;CHOI, II Gyu	1
32	▼ Colgate	
33	COLGATE PALMOLIVE CO	3
34	COLGATE-PALMOLIVE COMPANY	3
35	COLGATE-PALMOLIVE COMPANY;FONTANA, Jose Eder;LEMOS, Edilberto;PERNA, Fernando;FOCASSIO, Paulo	1
36	COLGATE-PALMOLIVE COMPANY; PATEL, Madhusudan; GATZEMEYER, John J.; JIMENEZ, Eduardo J.; KENNEDY, Sharon	1
37	COLGATE-PALMOLIVE COMPANY;WONG, Chi Shing;FONTANA, Jose Eder;FOCASSIO, Paulo	1
38	▼ CRISP, Jackson	
39	CRISP, Jackson	1
40	▼ DELTA OF SCIENCE APS;LYSTLUND, Thomas	
41	DELTA OF SCIENCE APS;LYSTLUND, Thomas	1
42	V DENTALPOINT AG	
44	DENTALPOINT AG ▼ DENTEK ORAL CARE INC	1
45	DENTEK ORAL CARE INC	4
46	▼ Dentsoll	- 1
47	DENTSOLL KOREA CO., LTD.;KIM, Yun soon	4
48	DENTSOLL KOREA CO., LTD.; KIM, Yun Soon DENTSOLL KOREA CO., LTD.; KIM, Yun Soon	4
49	DENTSOLL KOREA CO.,LTD.;KIM, Yun Soon ▼ GC CORP:株式会社ジ历シ历	' -
50	GC CORP;株式会社ジ团シ团	4
50	- いいに、体列女体グ団グ団	' -

Once individual items are selected, right clicking on entry will allow you to group and rename the item



Leading Applicants After Cleanup

3	Count of Applicants		П
4	Row Labels	Total	
5	P&G	11,	
6	Colgate	8	
7	Kim Hye Kyung	5	
8		3	
9	Bosch Cerda	2	
10	CHOI, Byeong Gap	2	
11	Dentsoll	2	
12	LEE, KYUE HYOO	2	
13	LEE, KYUNG HO	2	
14	MCNEIL PPC INC	2	
15	MURPHY, PAUL	2	
16	Profimed	2	
17	Ranir	2	
18	TIPHONNET JOEL	2	
3.0			

Save the items in the table to a new worksheet and create a chart of the top applicants

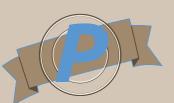
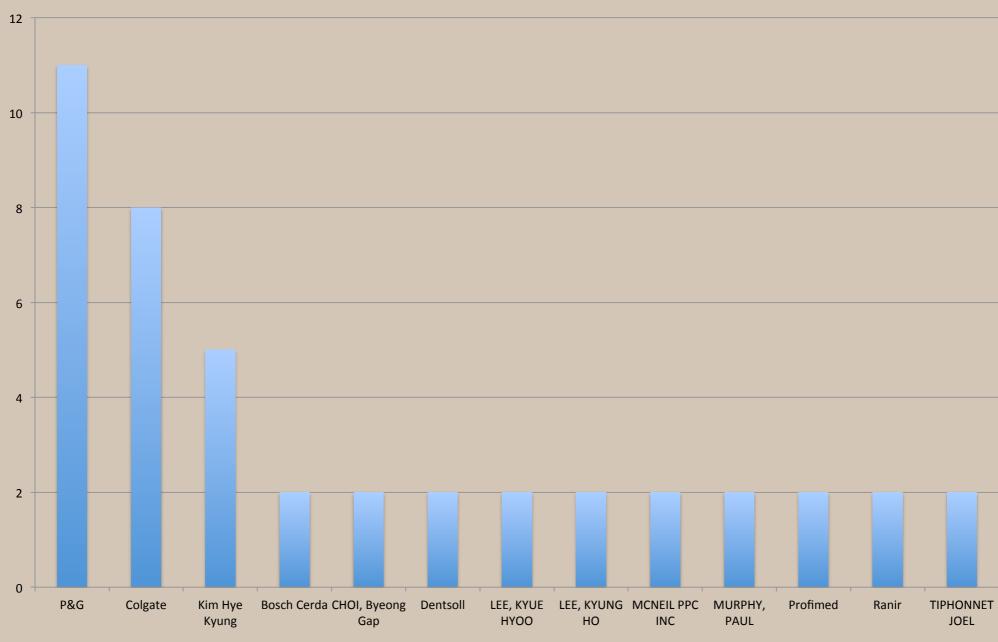




Chart of Top Applicants

Patents by Applicant







ALTERNATE CLEANUP METHOD – USING GOOGLE REFINE





Tips for Patent Assignee searching

- Use corporate trees when possible
- Consider mergers and acquisitions
- Consider potential misspellings
- Consider looking for key inventors
- Don't forget to look for patents acquired and re-assigned
- Get rid of patents that have been allowed to expire or sold and applications which have been abandoned

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Patent Strategy and Analytics Services

Raw List of Top Applicants

Raw Data PA	Count
The United States of America as represented by the Secretary of the Navy, Washington, DC	17
Hon Hai Precision Ind. Co. Ltd., Taipei Hsien, TW	16
Intel Corporation,Santa Clara,CA,US	7
Caliper Technologies Corp., Mountain View, CA	6
Ethicon Inc.,Somerville,NJ	5
The United States of America as represented by the Secretary of the Navy, Washington, DC, US	5
AsusTek Computer Inc.,Taipei,TW	4
BASF Aktiengesellschaft,Ludwigshafen,DE	4
International Business Machines Corporation, Armonk, NY	4
Korea Kumho Petrochemical Co. Ltd., Seoul, KR	4
LG Electronics Inc., Seoul, KR	4
LSP Technologies Inc., Dublin, OH	4
Silverbrook Research Pty Ltd,Balmain,AU	4
Be Here Corporation, Pleasanton, CA	3
Daimler Benz Aerospace Airbus GmbH, Hamburg, DE	3
Golden Bridge Technology Inc., West Long Branch, NJ, US	3
Hyundai Electronics America Inc.,San Jose,CA,US	3
PFN Inc.,Cambridge,MA,US	3
Schulak Edward R.,Birmingham,MI,US	3
Seagate Technology Inc., Scotts Valley, CA, US	3
The Minster Machine Company, Minster, OH	3
The United States of America as represented by the Secretary of the Air Force, Washington, DC, US	3
UDT Sensors Inc., Hawthorne, CA	3
WebLink Wireless Inc., Dallas, TX	3



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Create and Choose File in Refine



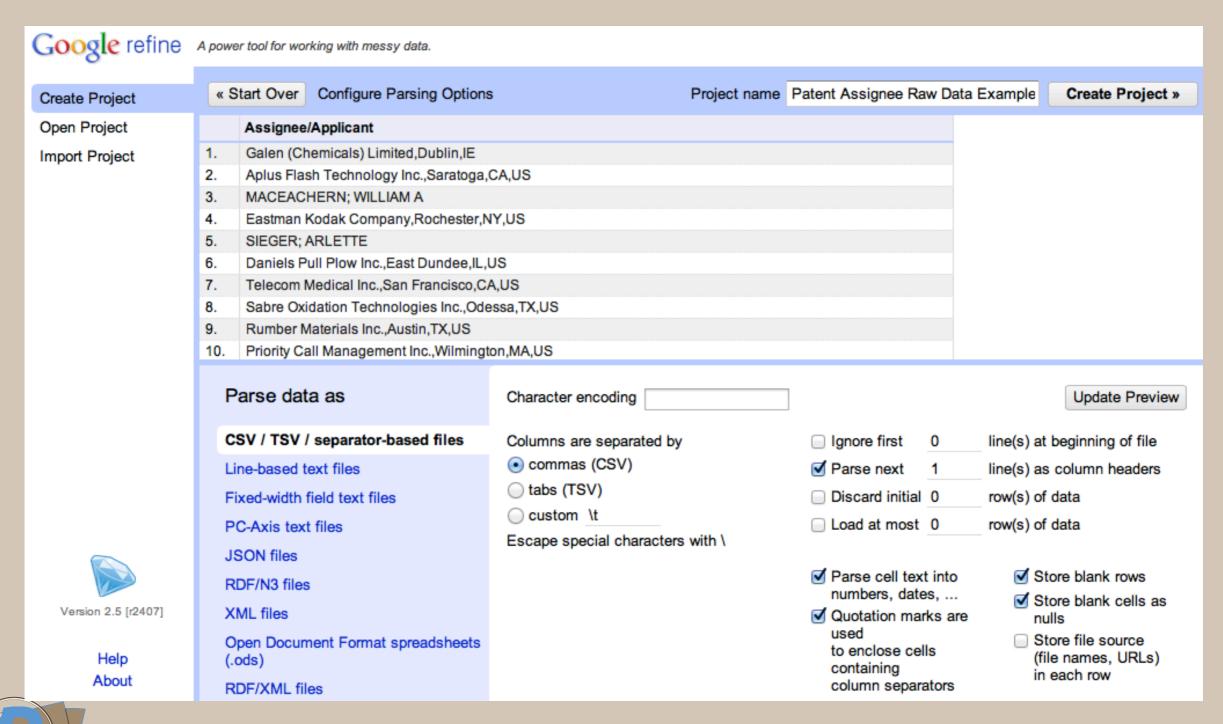


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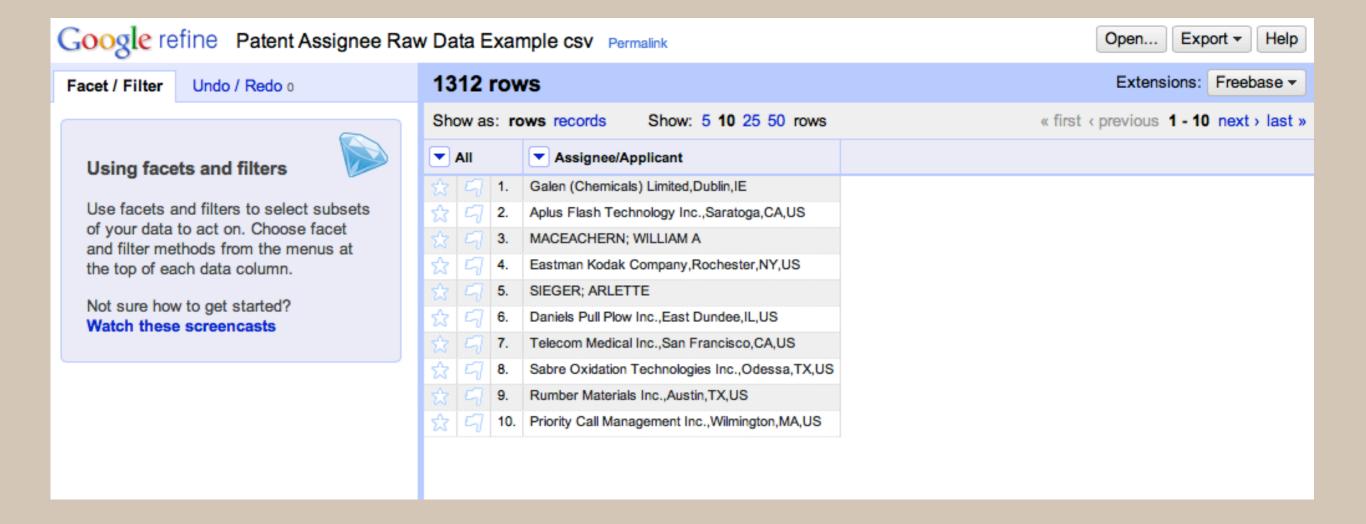
Choose the Parsing Options





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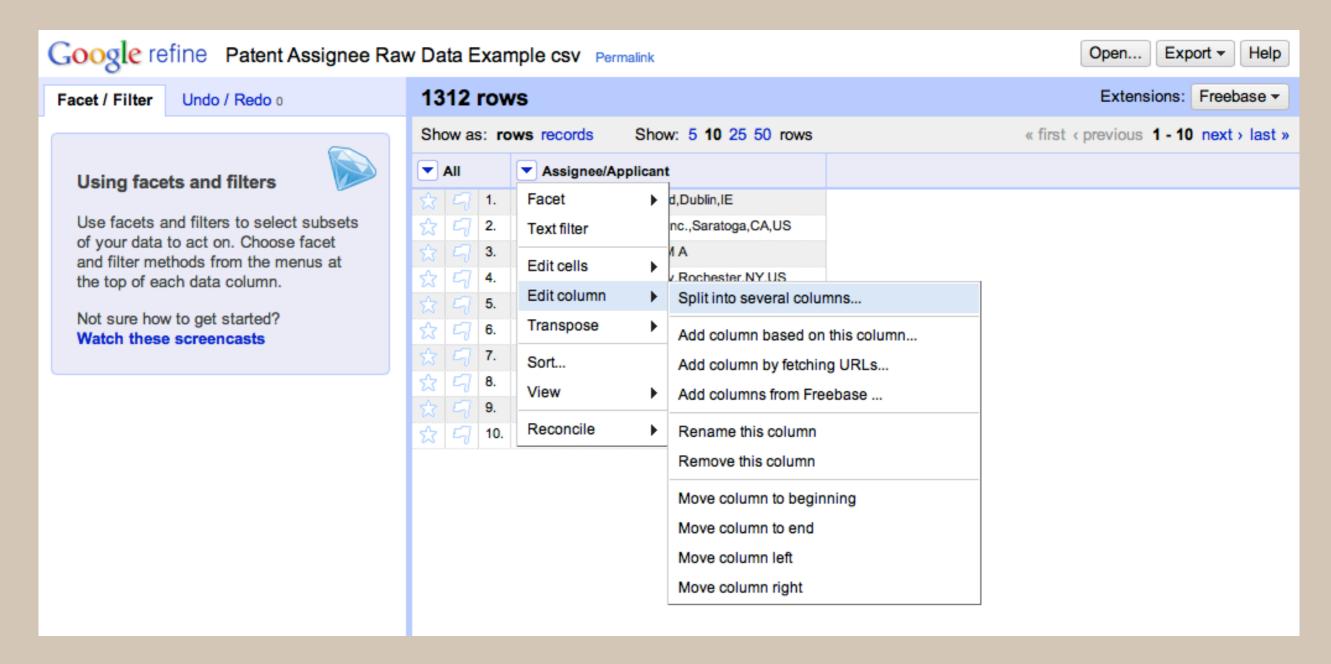
Created Project







Remove the Location Data

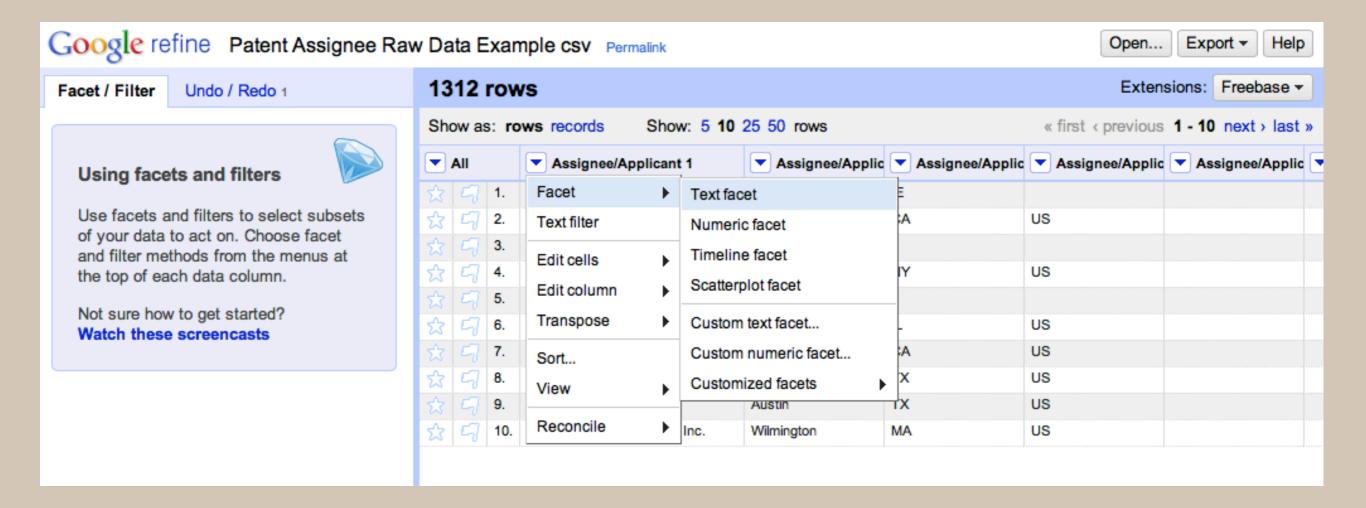




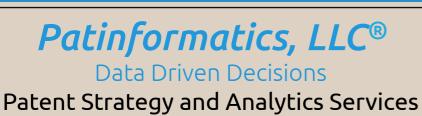


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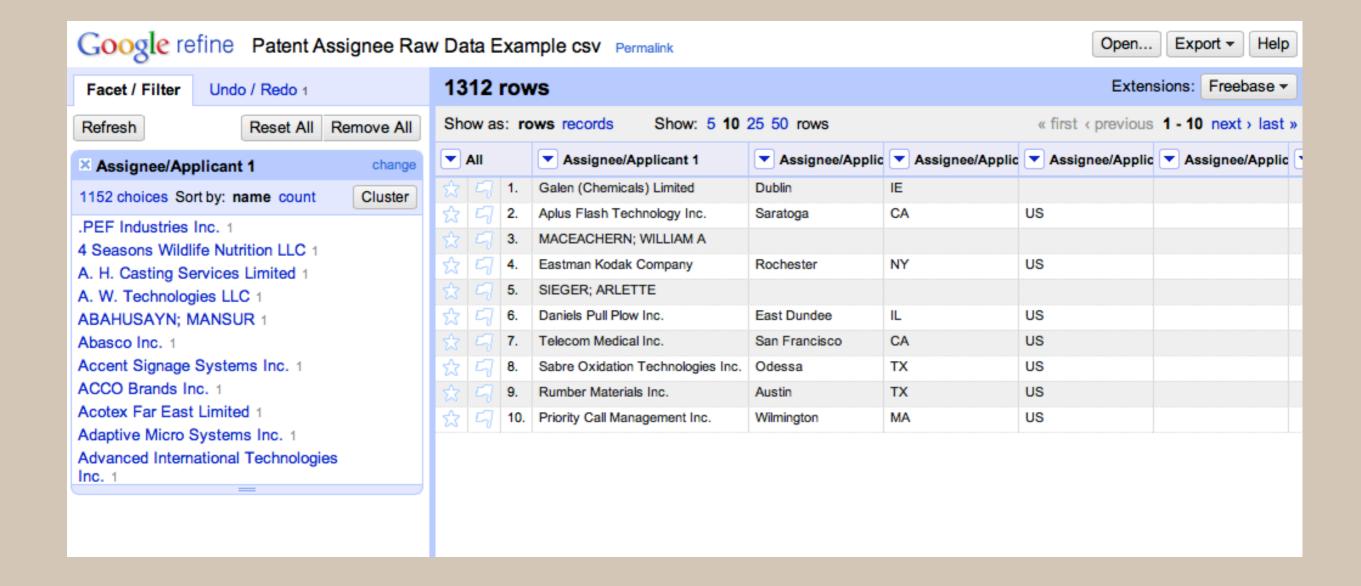
Create a Text Facet







Cluster/Clean the Applicants





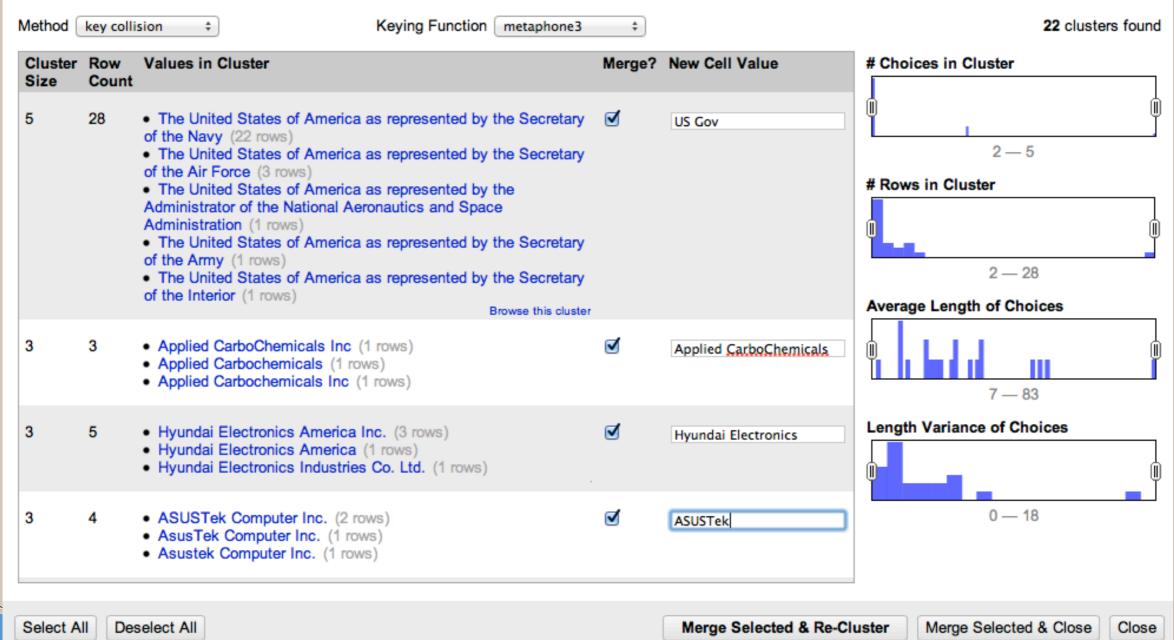
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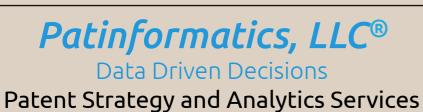
Data Driven Decisions

Patent Strategy and Analytics Services

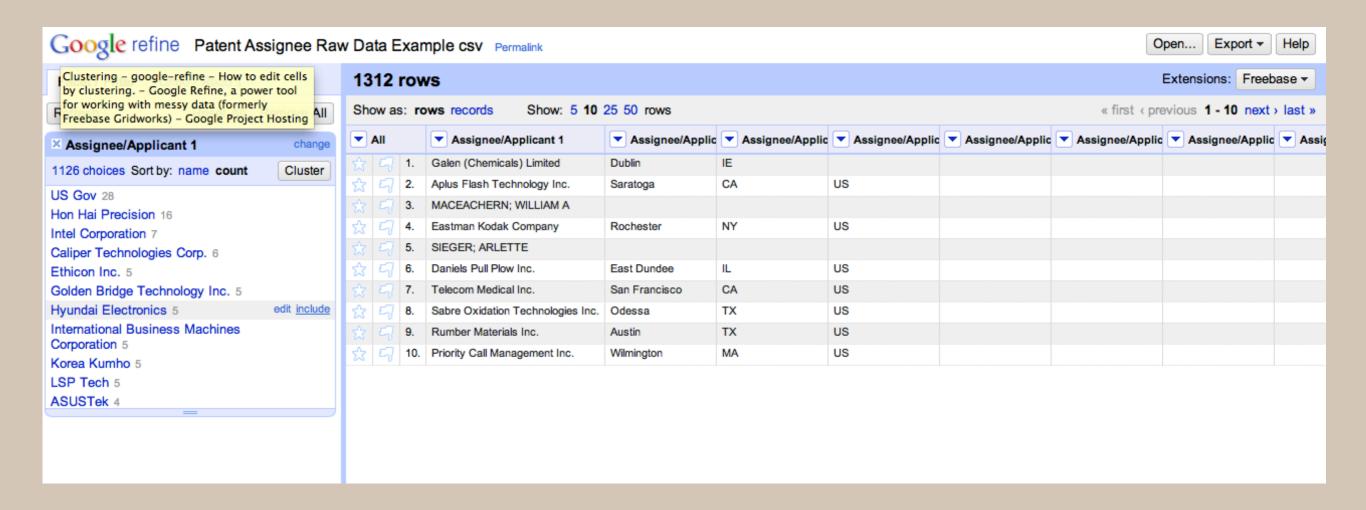
Apply Algorithms

This feature helps you find groups of different cell values that might be alternative representations of the same thing. For example, the two strings "New York" and "new york" are very likely to refer to the same concept and just have capitalization differences, and "Gödel" and "Godel" probably refer to the same person. Find out more ...





Sort Text Facet by Count





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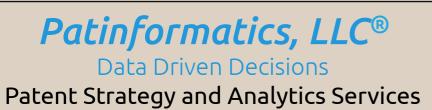
Data Driven Decisions

Patent Strategy and Analytics Services

Refined vs. Raw Applicants

Refined PAs	Count	Raw Data PA	Count
US Gov	28	The United States of America as represented by the Secretary of the Navy, Washington, DC	17
Hon Hai Precision	16	Hon Hai Precision Ind. Co. Ltd., Taipei Hsien, TW	16
Ethicon Endo Surgery	8	Intel Corporation, Santa Clara, CA, US	7
Intel Corporation	7	Caliper Technologies Corp., Mountain View, CA	6
Caliper Technologies Corp.	6	Ethicon Inc.,Somerville,NJ	5
Golden Bridge Technology Inc.	5	The United States of America as represented by the Secretary of the Navy, Washington, DC, US	5
Hyundai Electronics	5	AsusTek Computer Inc.,Taipei,TW	4
IBM	5	BASF Aktiengesellschaft,Ludwigshafen,DE	4
Korea Kumho	5	International Business Machines Corporation, Armonk, NY	4
LSP Tech	5	Korea Kumho Petrochemical Co. Ltd., Seoul, KR	4
ASUSTek	4	LG Electronics Inc., Seoul, KR	4
BASF Aktiengesellschaft	4	LSP Technologies Inc., Dublin, OH	4
LG Electronics Inc.	4	Silverbrook Research Pty Ltd,Balmain,AU	4
PFN	4	Be Here Corporation, Pleasanton, CA	3
Schulak Edward R.	4	Daimler Benz Aerospace Airbus GmbH, Hamburg, DE	3
Silverbrook Research Pty Ltd	4	Golden Bridge Technology Inc., West Long Branch, NJ, US	3
Applied CarboChemicals	3	Hyundai Electronics America Inc.,San Jose,CA,US	3
Be Here Corporation	3	PFN Inc.,Cambridge,MA,US	3
BioGenex Laboratories	3	Schulak Edward R.,Birmingham,MI,US	3
Daimler Benz Aerospace Airbus GmbH	3	Seagate Technology Inc., Scotts Valley, CA, US	3
Korea Inst of Sci and Tech	3	The Minster Machine Company, Minster, OH	3
Mindflow Technologies Inc.	3	The United States of America as represented by the Secretary of the Air Force, Washington, DC, US	3
Physical Optics Corporation	3	UDT Sensors Inc.,Hawthorne,CA	3
Premier Wastewater	3	WebLink Wireless Inc., Dallas, TX	3
Priority Call Management Inc.	3		
Seagate Technology Inc.	3		
The Johns Hopkins	3		
The Minster Machine Company	3		
UDT Sensors Inc.	3		
Walbro Corporation	3		
WebLink Wireless Inc.	3		



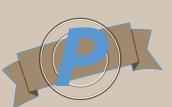


PATENT ASSIGNEE BY YEAR – CO-OCCURRENCE MATRIX



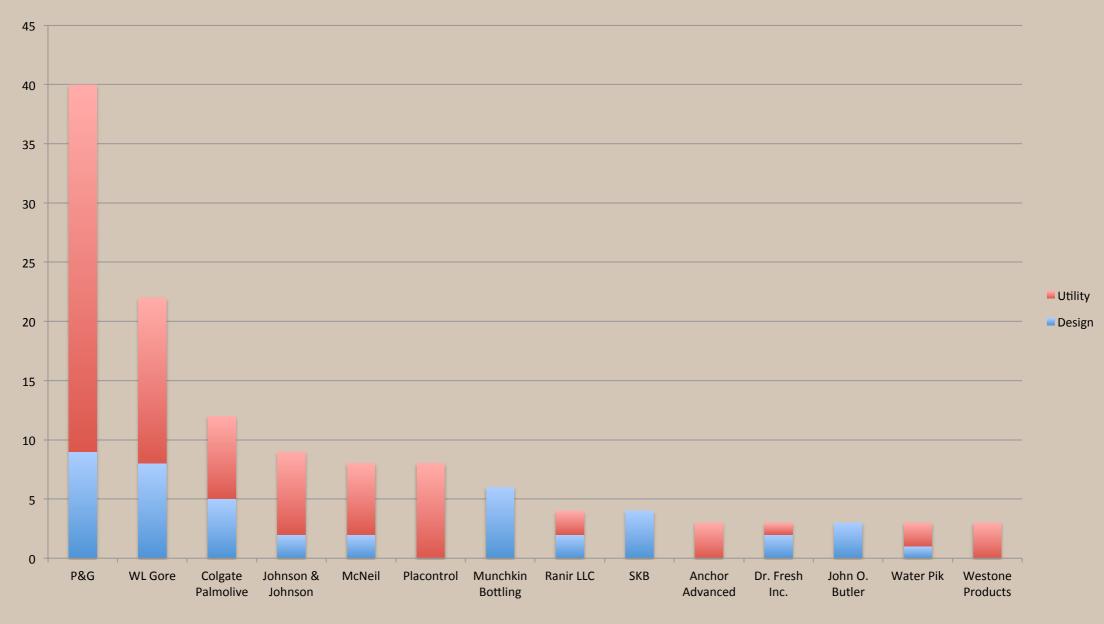
Application Year vs. Publication Year

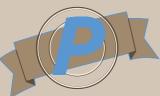
- Application year provides a closer approximation to when the research was performed
 - But creates a dip in most recent years based on 18-month publication cycle or time it takes to grant
- Publication year does not generate a dip since patents and applications are always publishing
 - Don't have to explain sudden downward trends to the clients





Revised Top Applicants





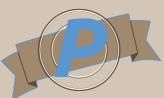
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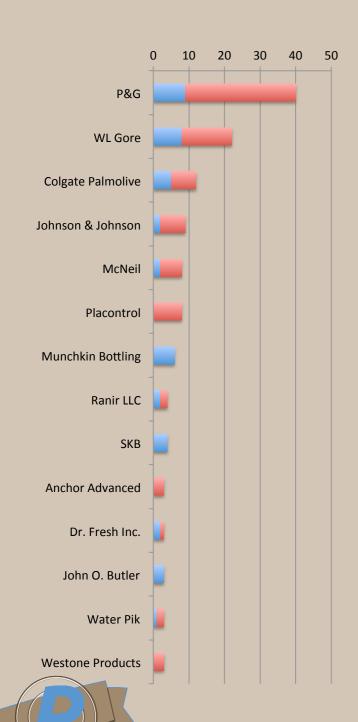
Top Applicants by Year Table

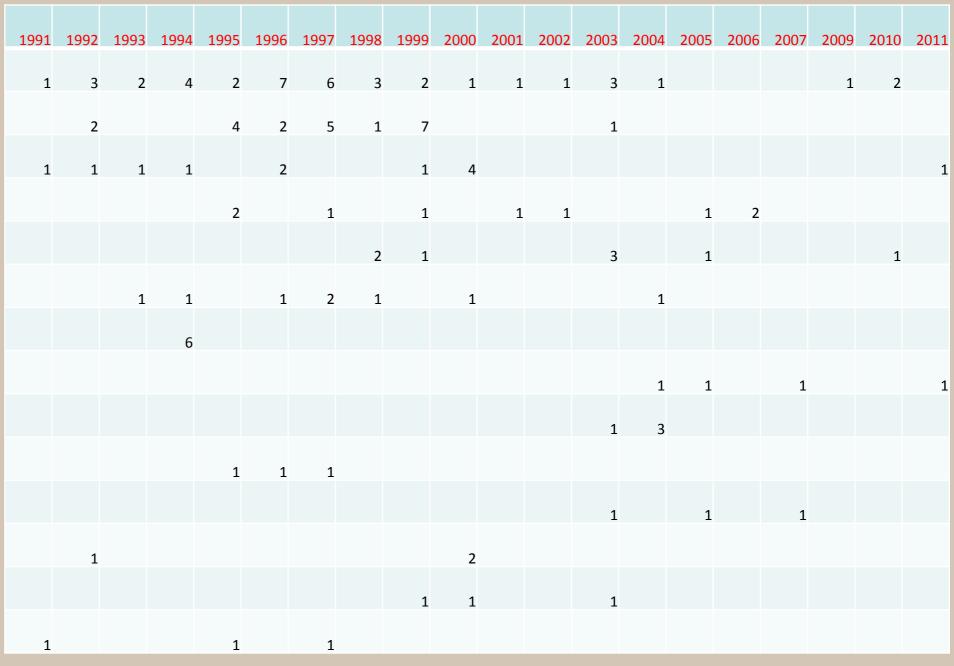
Company	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2009	2010	2011
Company	1331	1332	1555	1554	1333	1330	1337	1550	1333	2000	2001	2002	2003	2004	2003	2000	2007	2003	2010	2011
P&G	1	3	2	4	2	7	6	3	2	1	1	1	3	1				1	2	
WL Gore		2			4	2	5	1	7				1							
Colgate Palmolive	1	1	1	1		2			1	4										1
Johnson & Johnson					2		1		1		1	1			1	2				
McNeil								2	1				3		1				1	
Placontrol			1	1		1	2	1		1				1						
Munchkin Bottling				6																
Ranir LLC														1	1		1			1
SKB													1	3						
Anchor Advanced Products					1	1	1													
Dr. Fresh													1		1		1			
John O. Butler Company		1								2										
Water Pik		_							1	1			1							
Westone Products Limited	1				1		1													





A Fancy Version for Clients

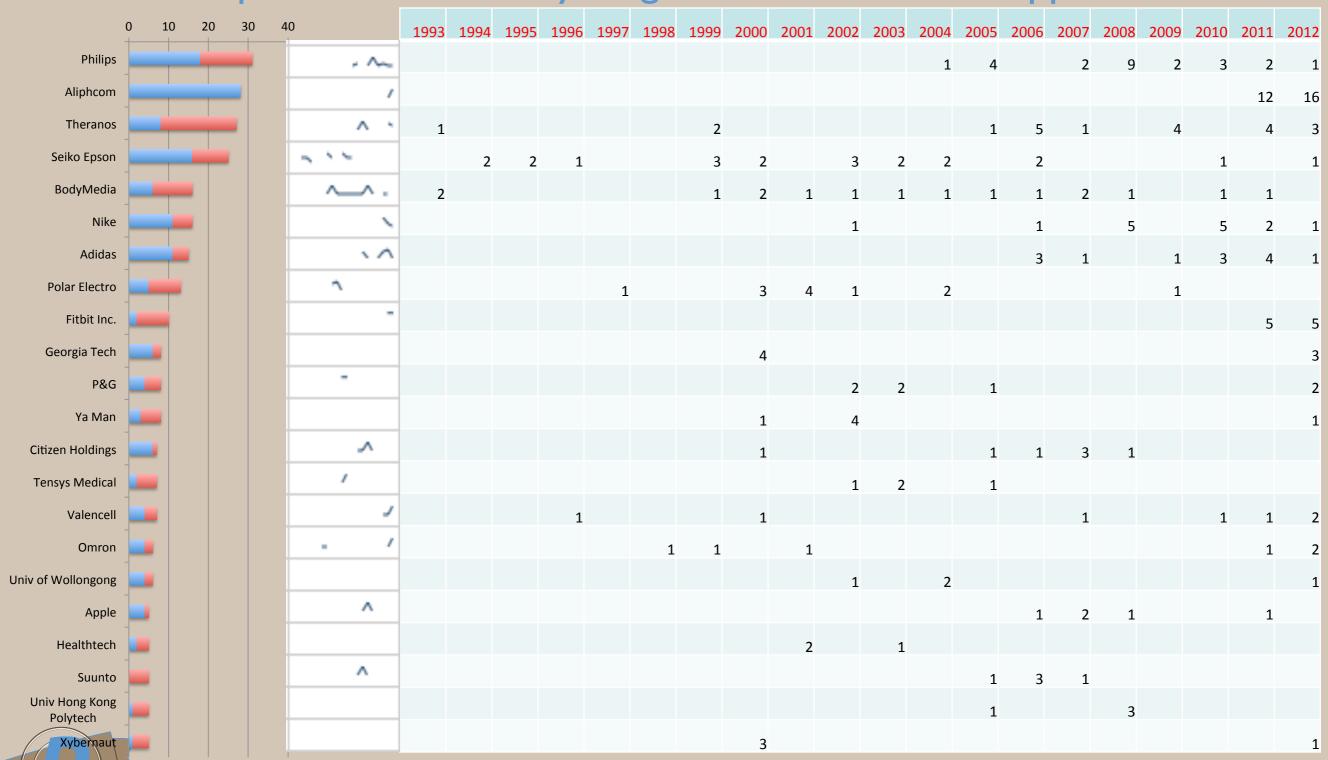




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IP Landscape - Documents by Organization, Kind and Application Year



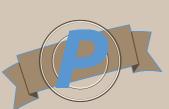


FAMILY OR INVENTION REDUCTION



Aliphcom Up Portfolio

- As of September, 2013, Jawbone, which files patents under the name of Aliphcom, had 97 patent applications associated with the Up[™] product, filed around the world, based on data provided by Orbit.com
- After removing redundant applications, filed in multiple countries, a collection of nine unique WO applications, and twenty US applications were discovered
- All 97 documents were categorized together as being in a single INPADOC family





Extended Families – Typically INPADOC

 Extended family definition from EPO website - All the documents directly or indirectly linked via a priority document belong to one patent family

In the case shown below, documents D1 to D5 belong to the same patent family, P1.

FAMILY P1

Document D5			Priority P3
Document D4		Priority P2	Priority P3
Document D3	Priority P1	Priority P2	
Document D2	Priority P1	Priority P2	
Document D1	Priority P1		

As mentioned above, national application numbers, international application numbers and domestic relations are included in the family search.



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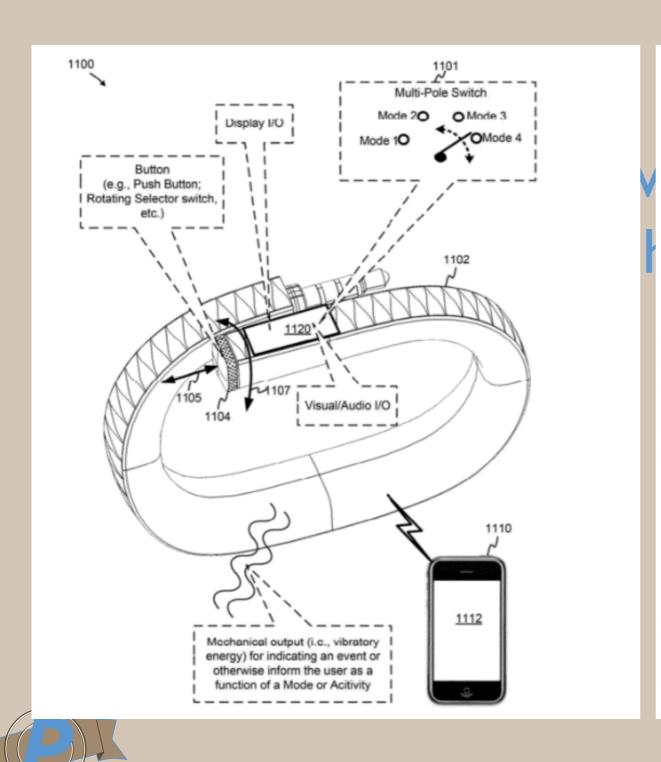
What is a personal fitness monitor?

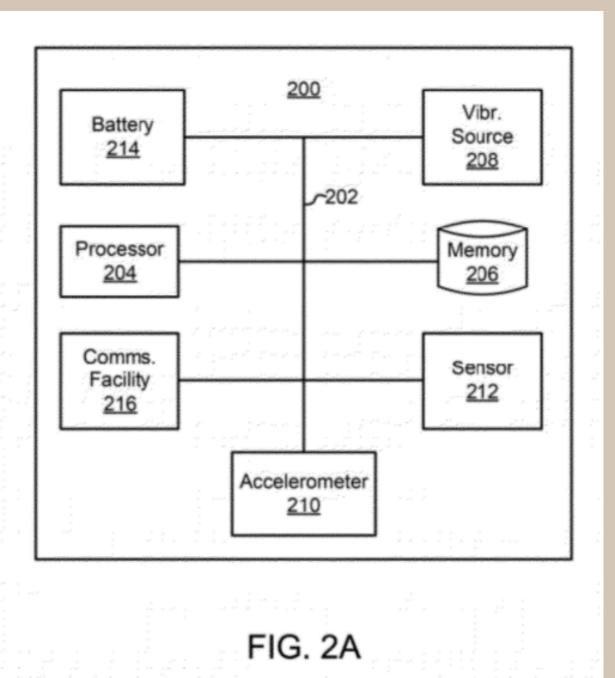




Data Driven Decisions

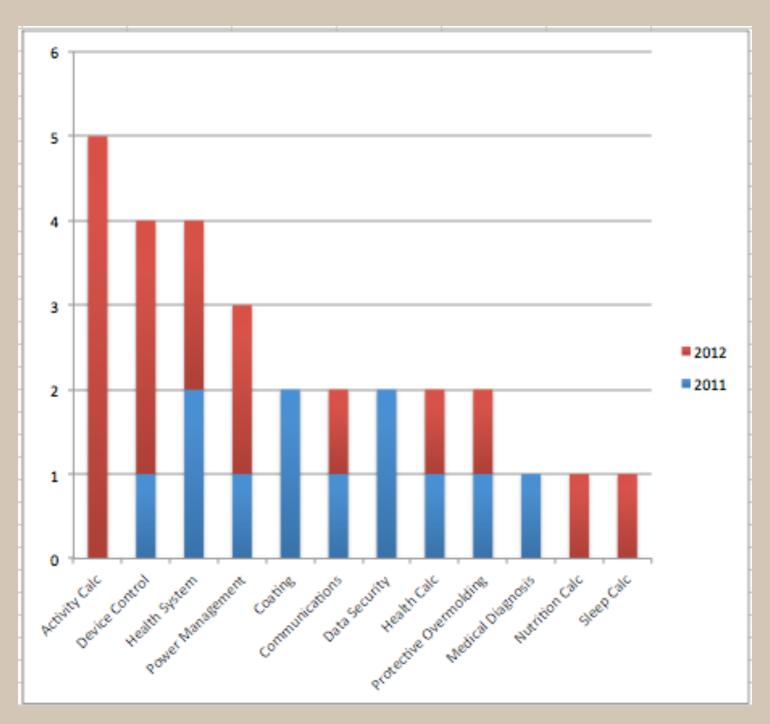
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- Many of the 27 documents have identical original titles and similar specifications but they differ fairly significantly when looking at the claims
- To determine how many distinct technology concepts are covered by this collection the claims of each document were read and categorized
- For simplicity sake, each document was only placed in a single category based on the analysis of the first claim







- Power management claims
- A wearable band comprising: a plurality of sensors;a controller coupled to the plurality of sensors;an energy storage device; a power port configured to receive power and control signals, the power port coupled to the energy storage device; a power manager comprising: a transitory power manager configured to control an application of power to one or more components of the wearable band in one or more power modes; and a power modification manager comprising a power clock controller configured to adapt a clock frequency of a clock signal configured to be applied to the controller as a function of a power mode, the power mode associated with a mode of operation



- Protective Overmolding claims
- A method, comprising: selectively applying a curable coating substantially over one or more of a plurality of elements coupled to a framework configured to be worn, the plurality of elements including at least a sensor; and selectively forming a molding substantially over a subset of the plurality of elements, the molding configured to provide a protective property



Other Aliphcom Up Families

- FAMPAT Family (Questel) Basic family plus:
 Applications falling outside the 12 month filing limit; Links between EP and PCT publications; Combining US
 Provisionals that share the same priority with US
 Published Applications.
- Derwent Family (Thomson Reuters) Patent Families in the World Patents Index (WPI) draw together patents covering the same invention. Their relationship is defined by the priority or application details claimed by each document.
- Looking at the Aliphcom case, there were 29 FAMPAT families and 36 Derwent families associated with the collection.





ADDITIONAL DISCUSSION USING SIMPLE FAMILIES, ODPI & OTHER FAMILIES



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Simple Families – An EPO Construct

 Simple family definition from EPO website - All documents having exactly the same priority or combination of priorities belong to one patent family.

In this case, document D1 is the only document in family P1, D2 and D3 belong to family P1-P2, D4 belongs to family P2-P3, and D5 to family P3.

Document D1	Priority P1			FAMILY P1
Document D2	Priority P1	Priority P2		FAMILY P1-P2
Document D3	Priority P1	Priority P2		FAMILY P1-P2
Document D4		Priority P2	Priority P3	FAMILY P2- P3
Document D5			Priority P3	FAMILY P3

If all the priorities of two documents are the same, they are referred to as "equivalents". This definition is currently used in <u>Espacenet</u> for listing the documents under "also published as" on the bibliographic data view.

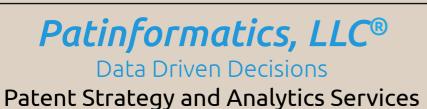


Working with Patent Families

- A patent family is a set of either patent applications or publications taken in multiple countries to protect a single invention by a common inventor(s) and then patented in more than one country. A first application is made in one country the priority and is then extended to other offices.
- Basic family all documents having exactly the same priority or combination of priorities.
- INPADOC family broader definition of a patent family takes domestic application numbers as additional connecting elements and includes documents having the same scope but lacking a common priority.
- FAMPAT family Basic family plus: Applications falling outside the 12 month filing limit; Links between EP and PCT publications; Combining US Provisionals that share the same priority with US Published Applications.
- Derwent Family Patent Families in the Thomson Scientific World Patents Index (WPI) draw together patents covering the same invention. Their relationship is defined by the priority or application details claimed by each document.

Working with Patent Families

- When counting a collection of patents an analyst can look at them in a few different ways
- One Document per Family (ODPF)
 - Basic family Not really a family representation per se in this case
 - INPADOC family Easiest to work with since it is the most expansive but dramatically cuts down on the number of US members
 - Simple family only available in PatSeer & PatStat, sort of available in CCD
 - FAMPAT family A good compromise but still under represents US documents
 - Derwent Family Based on invention, sort of, so comes close to ODPI but still under represents US, especially continuations
- One Document per Invention (ODPI)
 - All granted and pending patents from primary country; foreign documents included where a representative of the primary country is not available



Overview of Known Family Reductions

INPADOC Families - 1

DWPI Families - 36

FamPat Families - 29

Simple Families – 35

One Document per Invention – 27





Looking at Members of Simple Family #2

Simple Family #2 Publication Numbers	DWPI Family Found Within	FamPat Family Found Within	ODPI Family Found Within
US2012315382	Family 1	Family 28	Family 1
US2012315379	Family 2	Family 29	Family 2
US8529811	Family 2	Family 29	Family 2
CA2810735	Family 3	Family 29	N/A
CA2810714	Family 4	Family 29	N/A
CA2814743	Family 5	Family 29	N/A
AU2012266891	Family 4	Family 29	N/A
AU2012266890	Family 3	Family 29	N/A
AU2012268411	Family 5	Family 29	N/A
WO2012170108	Family 4	Family 29	N/A
WO2012170107	Family 3	Family 29	N/A
WO2012170362	Family 5	Family 29	N/A



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Looking at Coating/ Overmolding Docs

Worldwide Overmolding Document Number	Simple Family Found Within	DWPI Family Found Within	FamPat Family Found Within	ODPI Family Found Within
AU2012266890A1	Family 2	Family 3	Family 29	N/A
AU2012266891A1	Family 2	Family 4	Family 29	N/A
AU2012267464A1	Family 5	Family 8	Family 28	N/A
AU2012268411A1	Family 2	Family 5	Family 29	N/A
CA2810714A1	Family 2	Family 4	Family 29	N/A
CA2810717A1	Family 5	Family 8	Family 28	N/A
CA2810735A1	Family 2	Family 3	Family 29	N/A
CA2814743A1	Family 2	Family 5	Family 29	N/A
CN203004181	Family 5	N/A	Family 3	N/A
CN203004205	Family 5	N/A	Family 3	N/A
US20120313272A1	Family 22	Family 6	Family 28	Family 3
US20120313296A1	Family 5	Family 7	Family 28	Family 4
US20120315379A1	Family 2	Family 2	Family 29	Family 2
US20120315382A1	Family 2	Family 1	Family 28	Family 1
US8529811B2	Family 2	Family 2	Family 29	Family 2
WO2012170107A1	Family 2	Family 3	Family 29	N/A
WO2012170108A1	Family 2	Family 4	Family 29	N/A
WO2012170362A1	Family 2	Family 5	Family 29	N/A
WO2012171037A1	Family 5	Family 8	Family 28	N/A





Patent Strategy and Analytics Services

Summary of Family Approaches for Coating/ Overmolding Docs

INPADOC Families - 1

DWPI Families - 8, four US and four WOs (assuming WO and not AU or CA are primary)

FamPat Families - 3, but only two from the US, the third would be one of the CN docs

Simple Families – 3, all US

One Document per Invention – 4, all US



Thoughts on Working with Families

- When the US is not the priority country WO documents will not over or under represent inventive output using an extended family reduction method or one of the narrower definitions, including simple, DWPI and, FamPat families. The ODPI method will also not be impacted.
- When the US is the priority country, ~5-7% of the time the WO document will be the only publication when a PCT application is filed, but a National Stage application is never filed in the US.
- When the US is the priority country, 20% of the time there will be multiple WO documents found in the same extended family.
 These can also be situations where additional inventive output is not captured if WO documents are not considered beyond a domestic family reduction.



Conclusions for Working with Families

- The purpose of this exercise is not to say that one family reduction method is better than another, but it can be clearly seen that in this example each one of these methods would have given a separate collection of patents, and in almost all cases a different statistical value
- In this case, using all 97 worldwide documents would not be appropriate, and neither would using an extended family approach, where all of them would be represented by a single document
- Absolutely, using any one of the other methods will produce a more accurate result. Pre-processing patent collections for statistical analysis always requires a family reduction step, but it is critical that analysts consider the type of method they will use, and the impact this decision will have on the values generated downstream





CITATION ANALYSIS – DISCUSSION AND CHART





Patent Citation Analysis is An Example of a Meso Or Macro Level Type of Analysis

- Should citations be counted based on discrete documents or should they be grouped by family or application number?
- Ended up asking two questions:
 - Do pre-grant applications contribute significantly to the citation counts for a granted patent?
 - Are citation patterns different between countries?
- A third question was asked by others
 - Do sources of patent citations agree with one another?





Let's Look at a Practical Example Using an Individual Patent Document

So which answer represents the number of forward citations for US8341981?

a. 22

b. 0

c. 7

d. All of the above





The Answer is Different Depending on Whether Patent Families Are Considered

So which answer represents the number of forward citations for US8341981?

- a. 22 Represents citations to INPADOC Patent Family
- b. 0 Citations to Discrete '981 Patent Document
- c. 7 Citations to '981 and Corresponding Pre-Grant App
- d. All of the above





When Looking at Citation Patterns in the US I Found the Following

- 83% of the cases where a granted patent from the study has a forward citation and a corresponding pre-grant application there are forward citations associated with **both** documents
- Individually, both pre-grant applications and granted patents from the study had ~75% chance of having at least one forward citation much higher than expected
- For the granted patents that did not have any forward citations associated with them, 60% of the corresponding pre-grant applications still had at least one





The Situation in Europe However is Very Different - But Still Surprising

- It is critical to consider pre-grant applications in Europe when talking about forward citations with patent equivalents Less than 10% of grants have forward citations
- In Europe the likelihood of finding forward citations associated with pre-grant applications is four-times higher than finding them with the granted patent between 35-45% chance of finding forward citations on pre-grant applications
- Europe only has examiner citations but more applications than expected still have forward citations

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The Analyst Also has to be Careful when Considering Sources Since They can be Different

15 Comments



Rex Yeap

Hi Tony,

1. Forward citation count for US8341981:

To compile the list of answers here:

- Tony = 0, 7, 22 (reference: "Personally, I would say the answer is d")
- Tony = 7 (reference: "if you made me commit to an actual number I would say c. or seven")

It would also be interesting to see how the different patent databases report on the fwd citation count, '981:

- USPTO = 0
- Delphion = 0
- PatBase = 0 (ref: Phil Ostanock, http://is.gd/piug_po536)
- DWPI = 0, 3, 6 (ref: Don Walter, http://is.gd/piug_dw981)
- Derwent PCI = 3 (ref: John Arenivar, http://is.qd/pi_981)
- Orbit = 7
- Google Patents = n.a.
- Freepatentsonline = n.a.
- Ambercite = ?

2. Forward citation count for US2009146536 (Patent application of '981'):

- Espacenet = 4 (ref: Robert Grantham, http://is.gd/piug_rg536)
- Delphion = 6
- Orbit = 6
- PTO East = 6 (ref: Robert Grantham, http://is.gd/piug_rq536)
- PatBase = 7 (ref: Phil Ostanock, http://is.gd/piug_po536)
- Ambercite = ?



Feb 16, 2013



Separating Types of Citations – a Case Study

- A search on Thomson Innovation for Allure Energy US patent documents generates ten granted patents and twenty-nine pre-grant applications for a total of 39 documents
- 28 of these document have at least one forward patent citation associated with them according to the database.





But First the Grants and the Pre-grant Publications Need to be Reconciled

- In the case of the ten granted Allure Energy patents, all ten have pre-grant applications associated with them
- In only one of the cases both the granted patent, and the corresponding pre-grant application don't have any forward citations
- Three of the granted patents have no citations themselves but their corresponding pre-grant applications do
- In the case of these nine granted patents the data associated with the pre-grant application needs to be added to the data associated with the grant so that it represents the accumulated citations for the full lifecycle of the document



The Following Table Demonstrates This

Granted Patent	Granted Patent Forward Citation Count	Corresponding Pre-grant Application	Corresponding Pre-grant Application Forward Citation Count	Reconciled Total
US8442695B2	0	US20120072033A1	2	2
US8428782B2	1	US20110015802A1	10	11
US8412382B2	0	US20110202185A1	4	4
US8396604B2	0	US20120135759A1	0	0
US8396602B2	0	US20120023225A1	3	3
US8174381B2	4	US20110173542A1	4	8
US8108076B2	2	US20110054699A1	4	6
US8099195B2	7	US20110046801A1	4	11
US8082065B2	3	US20110051823A1	8	11
US8024073B2	24	US20110054710A1	9	33





Data Needs to be Exported from Innovation and Merged Before Analysis can be Conducted

- Export Citing References Details Patents field
- Field for US8,082,065 looks like this:
- US20120029713A1,US, ,7 (Pre-search), 2010-08-02,GEN ELECTRIC | US20120116597A1,US, ,7 (Pre-search), 2010-11-09,GEN ELECTRIC | US8386087B2,US, ,0 (Examiner),2010-08-02,GEN ELECTRIC,SPICER LUCAS BRYANT,BESORE JOHN K,WORTHINGTON TIMOTHY DALE,FINCH MICHAEL FRANCIS





This single field contains a tremendous amount of information on the '065 document

- The '065 patent has three forward citations associated with it (so far) and, in this case, they are separated by a vertical bar (|) between each entry
- Within each entry we find six pieces of information associated with each of the three citations
- These are separated by a comma and represent the citing patent number, the citing patent country, the type of citation (examiner or applicant) for international reports (blank in this example) and for the US, the citing patent application date and the citing patent applicant



Continue Processing the Exported Data and Send the CSV File to Open Refine

 If the application number is exported with the publication number and the Cited Reference Details – Patent it can be sorted on in MS Excel so that the pregrant applications are in the row next to the corresponding granted patents

Simply copy the data from the Cited Reference Details

 Patent cell for the pre-grant application and paste it
 on to the end of the data associated with the
 corresponding granted patent

• Remember to include a horizontal bar after the data in the granted patent cell before pasting in the data from the pre-grant application



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The Data Associated with the '605 Patent Now Looks Like This:

US20120029713A1,US, ,7 (Pre-search),2010-08-02,GEN ELECTRIC US20120116597A1, US, ,7 (Pre-search), 2010-11-09, GEN ELECTRIC US8386087B2,US, ,0 (Examiner),2010-08-02,GEN ELECTRIC,SPICER LUCAS BRYANT, BESORE JOHN K, WORTHINGTON TIMOTHY DALE, FINCH MICHAEL FRANCIS | US20110122798A1, US, ,7 (Presearch),2009-11-24,SILVER SPRING NETWORKS INC US20110257804A1,US, ,7 (Pre-search),2010-04-14,RAYTHEON CO | US20120023225A1,US, ,7 (Pre-search),2009-07-20, US20120130513A1,US, ,7 (Pre-search),2010-11-18,VERIZON PATENT & LICENSING INC | US20120198083A1,US, ,7 (Pre-search), 2011-01-27, OPENPEAK INC | US8375118B2, US, ,0 (Examiner), 2010-11-18, VERIZON PATENT & LICENSING INC US8396602B2,US, ,11 (Examiner),2009-07-20,ALLURE ENERGY INC, IMES KEVIN R, HOLLISTER JAMES | WO2012163901A1, WO, X, 2011-06-02, NOKIA SIEMENS NĚTWORKS GMBH, DE LA RUE MICHAEL, SINGH ABHINAV, GULAK MACIEJ, NAKAMURAKARE MANUEL, SOEIMA MARCO AURELIO, KJ BOBY





Business Objective

Highly cited patents are considered potentially valuable and the organizations that cite them could be interested in licensing or acquiring the technology

Now What?





What You Need to Discover

Which patents are most highly cited?
Which organizations are citing the patents?
When did these organizations do the citing?





Outline of Steps

Use the Dental Floss Collection for data collection

Open file in Excel

Create Pivot Table

Look at Forward Citations by Company

Create tables, charts and graphs

Clean citing companies for organization of interest

Create tables, charts and graphs

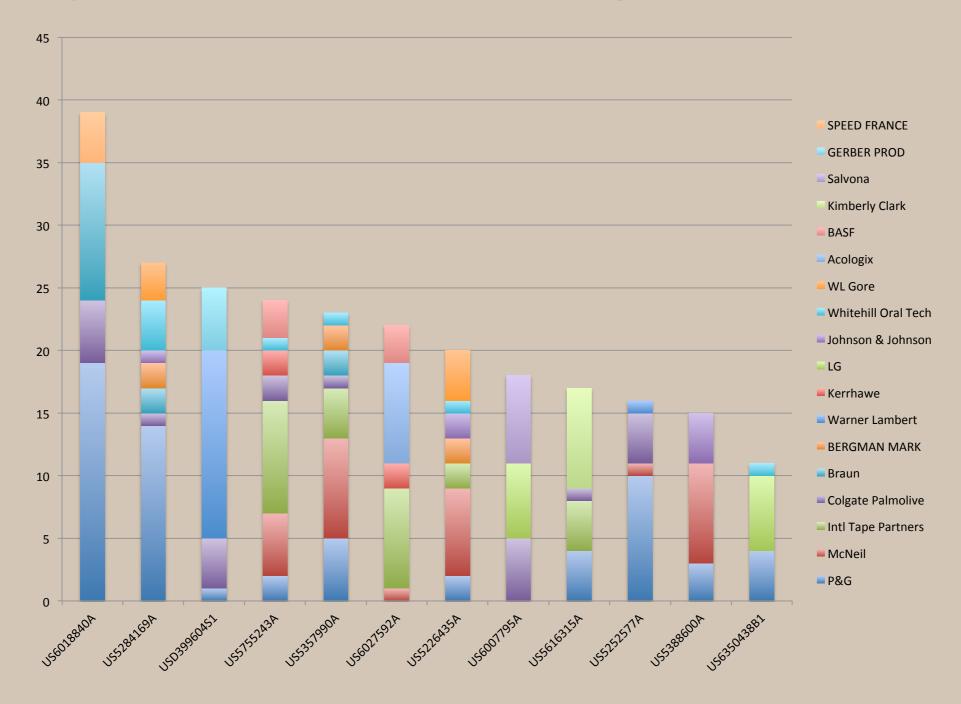


Let's Look First at the Number of Forward Citations by Company

Company	Total Forward Citing Patents
P&G	606
WL Gore	220
Colgate Palmolive	198
Placontrol	162
McNeil	88
Westone Products Limited	85
Munchkin Bottling	49
Johnson & Johnson	32
Ranir LLC	31
Dr. Fresh Inc.	25
SKB	23
Anchor Advanced Products	22
Water Pik Inc.	12
John O. Butler Company	10



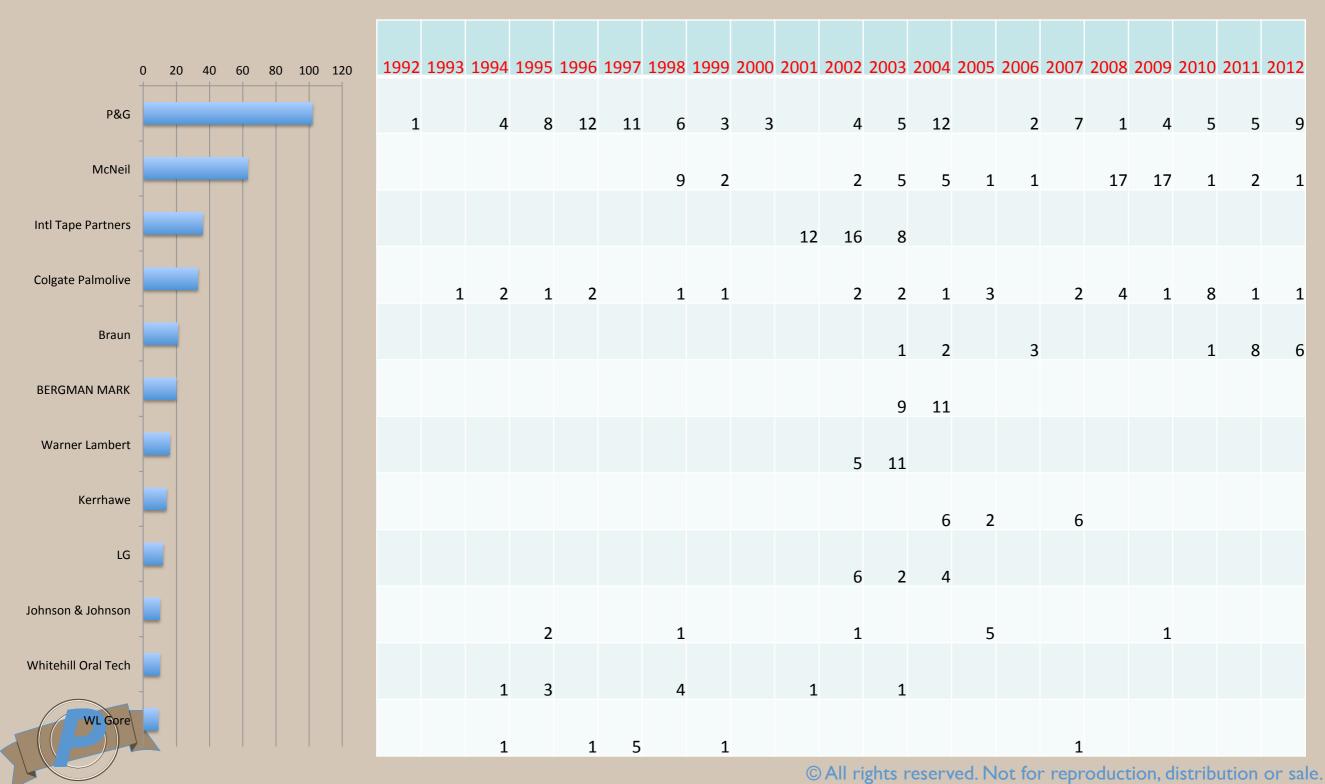
Looking at just the P&G Documents We Can See The Highest Cited Patents and by Who





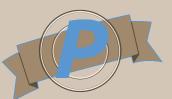
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We Can Also See Companies Citing by Year





CLAIMS ANALYSIS



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When comparing claims within a patent family an analyst can look at a variety of different levels:

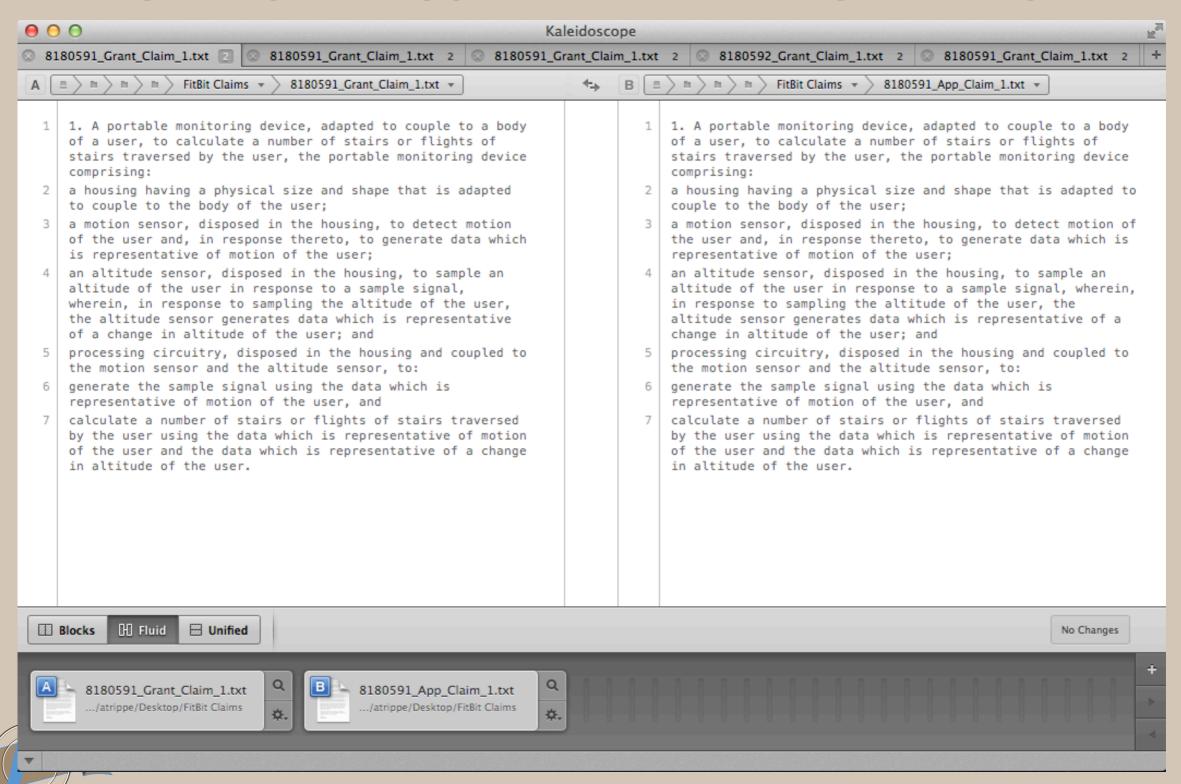
The originally written claims (usually represented by the claims published as a pre-grant application) can be compared to the claims that were eventually allowed to grant – this analysis will demonstrated what changes needed to be made during prosecution in order to get an allowance The independent claims within a single granted patent can be compared to one another – this shows the different aspects of the invention that the applicant is looking to cover The independent claims from one family member can be compared to the corresponding independent claims from another member of the same patent family – through the use of Divisionals, Continuations and Continuation-In-Parts the coverage and application of the invention can be expanded



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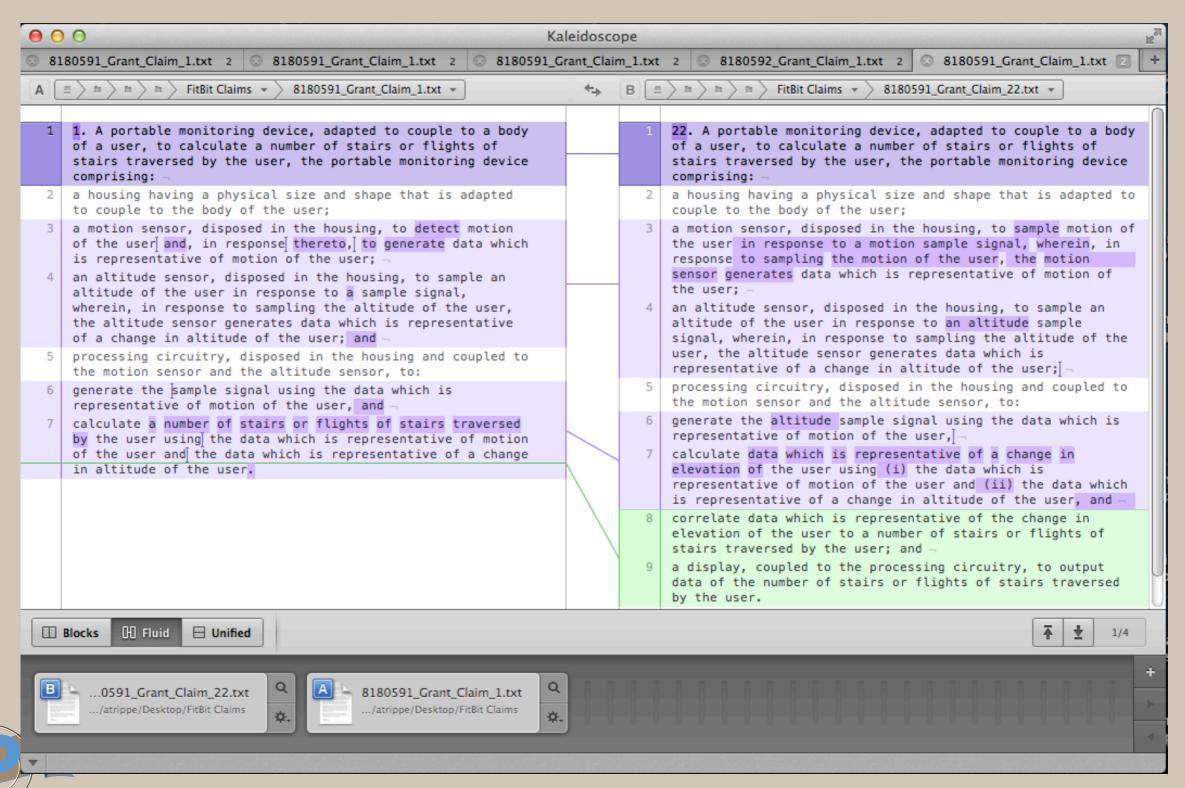
Comparing the application to the granted patent



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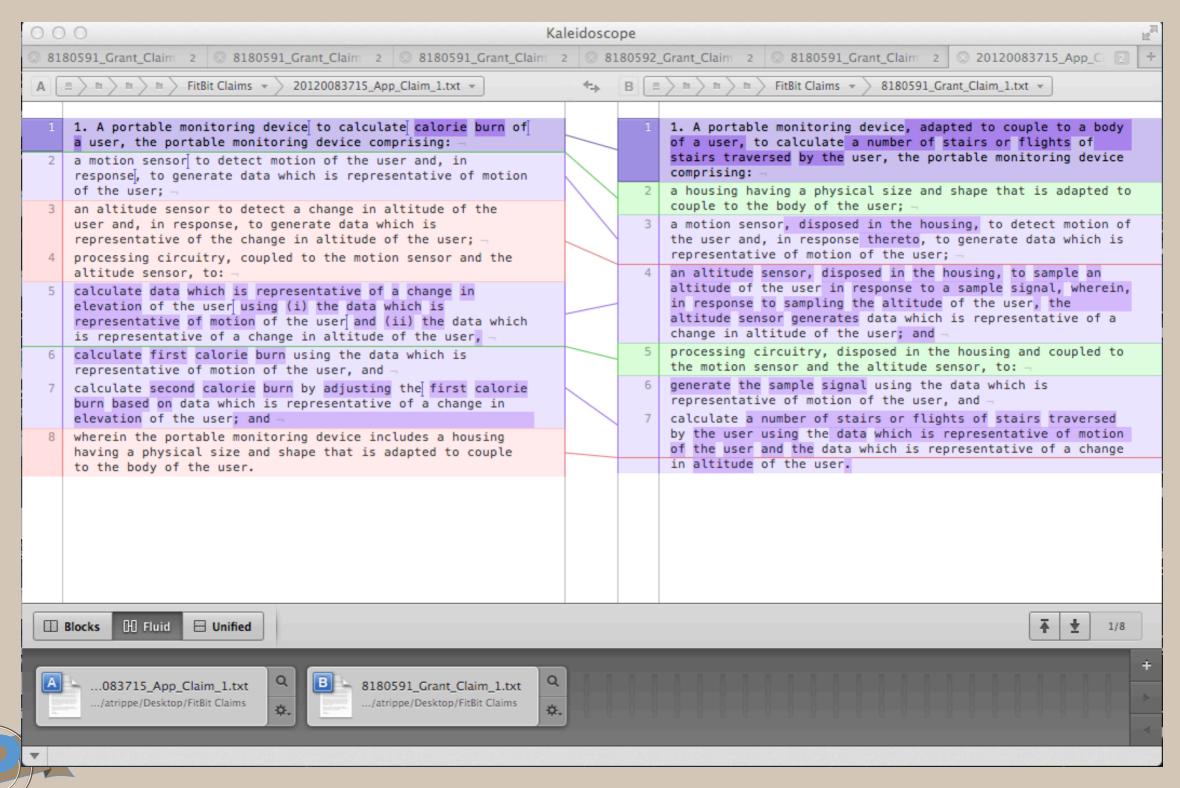
Comparing independent claims in the granted patent



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Comparing claims in the patent family



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A holistic view of patents as they pertain to corporate strategy requires an integrated approach

- Like a three-legged stool there are different elements to an integrated strategy
- Business goals
- Financial analysis
- Patent considerations
- All three elements have to be considered or the item won't stand

