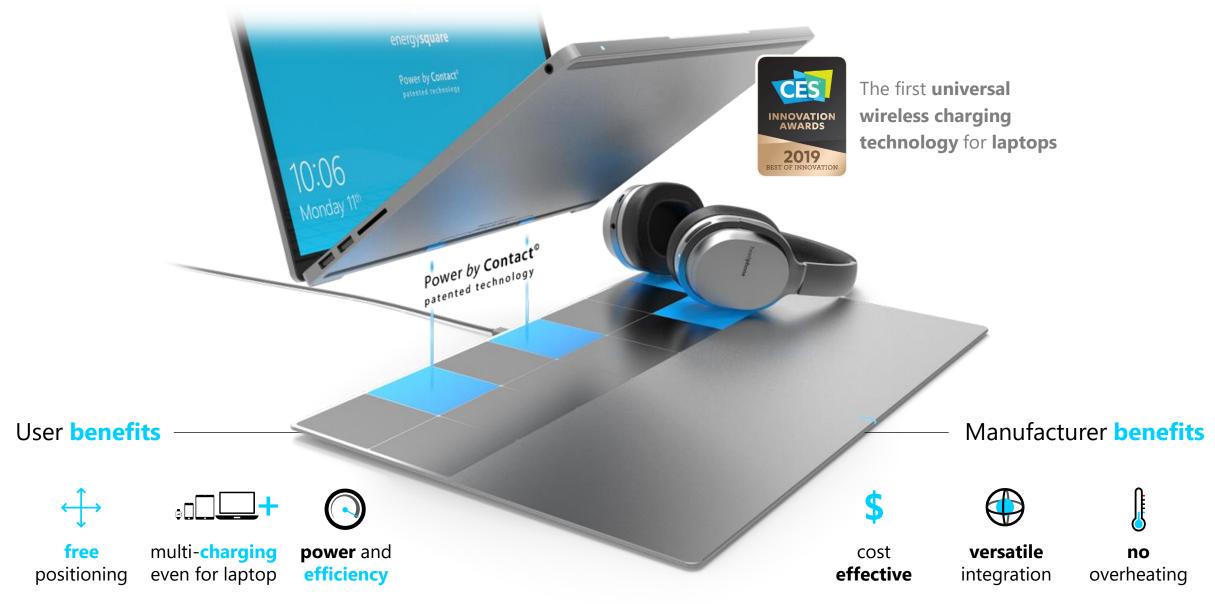


# IP opportunities & challenges For a young innovative French company

Power by Contact<sup>®</sup> is the first wireless charging technology answering to **both** user and manufacturer needs



# We provide Power by Contact license and know-how

## **Step 1**, Proof of Concept

#### Dedicated **Lab** for PoCs

- Providing on the shelf prototypes
- **Design** services



# **Step 2**, Technology **Transfer**

#### **Technology Access Fees**

Datasheet, electronic layouts
 & know-how

#### **Non-Recurring Engineering**

 Consulting & specific engineering work depending on customer needs



## **Step 3**, Volume **production**

Royalties / **device** (Rx) produced

Royalties / **charger** (Tx) produced



#### **Our vision of IP**

IP is a tool for young companies to generate revenue

IP opens new business opportunities to young companies

**Invest in IP from day 1** 

Energysquare built a licensing business model based on IP

Energysquare was able to switch from a manufacturing business model to a licensing one

IP tools we invested in early: patents, trademarks, trade secrets, IP proof, know-how

# Limitations experienced by young companies with IP:

Time

Cost

Knowledge

# Solutions brought by new technologies / platforms :

- IP proof generated automatically Company chat plug in Mailbox plug in
- User friendly dashboard

  Filling dates & deadlines

  Status of each patent & annuities
- Semantic-based analysis tool
   Patent maping
   Competitors maping

- Patent drafting tool
- Patent traduction tool

- Video content / tutorial
- Operation with incubators, investment funds, national development agencies

# Thank you!

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energysquare