## **IPwe**

THE PLATFORM FOR THE WORLD'S PATENT ECOSYSTEM



## Al and Blockchain will Transform the IP Ecosystem

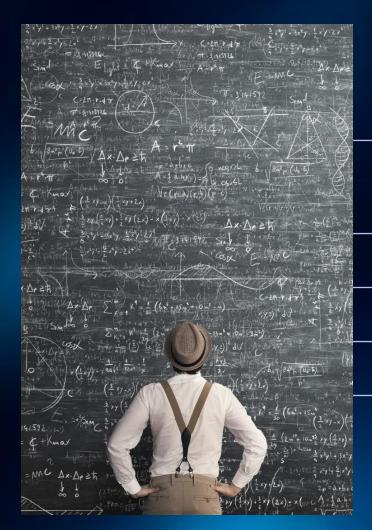
We believe AI and
Blockchain will
transform the IP
Ecosystem and give
rise to the Patent
Asset Class

Al reduces the barriers to understanding critical aspects of patents

Blockchain facilitates the capture of key data and reduces transaction costs



## Al and Blockchain will Transform the IP Ecosystem



## Billions of dollars invested

A material percentage of intangible assets on most balance sheet

No agreed upon way to measure ROI

No performance metrics

Lack of transparency pitched as virtue



## IPwe **Analytics**

In development since 2007

Investment of over \$20MM

Lead by a world class team

Over \$2B of fundings and financings

Over \$500MM of licensing revenues



**IPwe Analytics** leverages the power of **artificial intelligence** to provide answers to basic and complex questions about patents. IPwe Analytics is made available **free of charge**. For business people analytics provides answers and for experts, IPwe Analytics provides details at whatever level necessary



## IPwe Ownership

Built on IBM's Hyperledger

Brings transparency and basic information to the patent ecosystem free of charge

"Apps" sit on top of the GPR and make the patent ecosystem better



The **Global Patent Registry (GPR)** is the world's **first blockchain-enabled** registry of the world's patents that provides full transparency in patent **identification** and **ownership**. The GPR is free of charge



### **IPwe Smart Contracts**

Transactional efficiency

Reduces human resource requirements

Promotes standardization

Built in contract management



**IPwe Smart Contracts** are the first smart contracts designed and implemented on **Hyperledger** by the world's leading experts on patent transactions. The reality is that implementing smart contracts for patents requires a competence, experience, expertise and understanding in blockchain and patents that few possess and even fewer can implement



IPwe has built a real enterprise application using AI and IBM's Blockchain

**IPwe Smart Contracts Transactions Ownership Analytics** 



Analytics



Buy/Sell



Financing



Insurance



Licensing



Maintenance Fees







**Cost Savings** 



### Current Cost to Transact





Benefits
of the
IPwe
Platform









**Transparency** 





## IPwe Timeline





**IPwe founded** 

Sept. 2017

#### Unimicron 欣興電子

**ANYFIVE** 



**ORUSH** 

Closed Series A financing Dec. 2018

Switched to Hyperledger

Feb. 2018

GPR launched

May 2018

Commenced development

on Etherium

Nov. 2017



- Guaranteed Sale/License Program
- \$150MM of Financings under Term Sheet
- \$25MM of Sales Listed
- Risk mitigation defensive aggregation
- Valuation
- Risk Analytics
- Acquisition Portal
- Prior art library



## IPwe Platform | Patent Sale





Patent Seller sells patents to Patent Acquirer



Patent Seller receives funds for the sale



Patent Offices receive the assignment information





#### Smart Contracts governs:

- Identification of patents and title update
- Automatic execution, including payment and reversion on default
- Terms of agreement
- Whether any terms are made public



- Update to Global Patent Registry
- Analysis
- Annuity Payment
- Title verification
- Reporting
- IPwe Smart contracts



## IPwe Platform | Patent Licensing





Patent Owner licenses Licensees under selected patents



Patent Owner collects payment / royalties from Licensees



#### **Licensing Smart contract** governs:

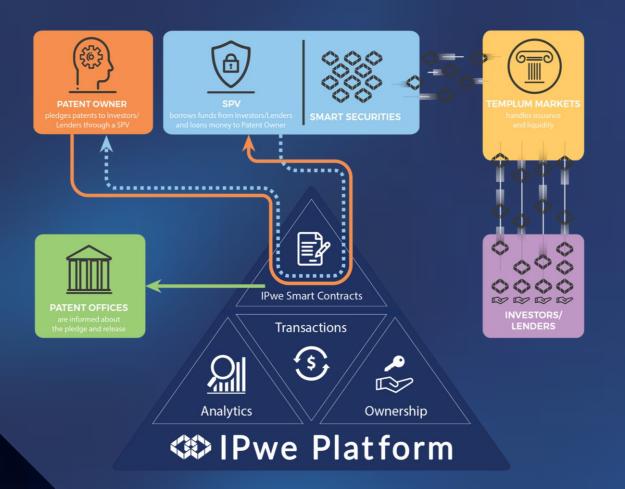
- Identification of patents
- Automatic execution, including payment
- Terms of License
- Whether any terms are made public or not



- Analysis
- IPwe Smart contracts
- Title verification
- Reporting
- Annuity payment
- Royalty administration
- Transactional support



## IPwe Platform | Patent Financing





Patent Owner pledges patents to Lenders/Investors through a Special Purpose Vehicle (SPV); Patent Owner, through the SPV, repays the loan



**SPV** borrows funds from Investors/Lenders and loans money to Patent Owner



Patent Offices are informed about the pledge and release



**Templum Markets** organizes liquidity of the Smart Securities among Lenders/Investors

#### Smart contracts governs:



- Automatic execution, including payment
- Identification of patents and parties
- Terms of loan
- Smart Security holders' rights

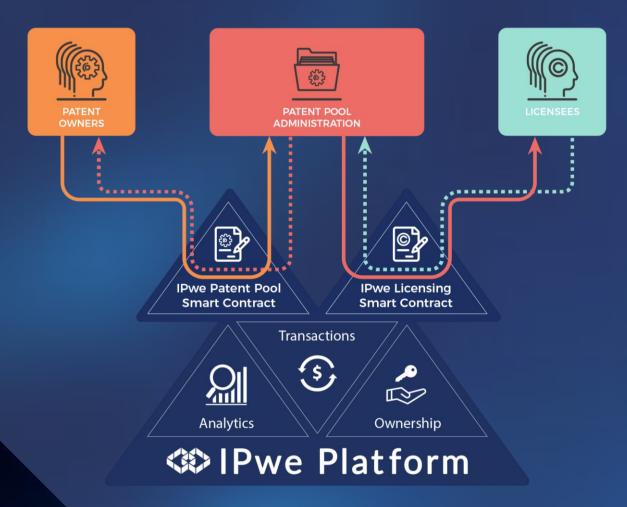


- Analysis/reporting
- IPwe Smart contracts
- Reporting
- Annuity payment
- Title verification

- Research
- Transactional support
- Portfolio management
- Licensing strategy
- Risk management solutions



## IPwe Platform | Patent Pooling





Patent Owner gives licensing rights to Patent Pool Administration and sets terms



Patent Pool Administration grants licenses to Licensees, collects royalties and redistributes royalties to Patent Owners



#### Patent Pool Smart Contracts governs:

- Identification of patents and parties
- Terms of the license
- Revenue share among patent owners



#### **Licensing Smart Contract** governs:

- Automatic execution, including payment
- Identification of patents and parties
- Terms of the license
- Whether any terms are made public or not



- Analysis
- Future tokenization opportunity
- **IPwe Smart Contracts**

- Reporting
- Royalty administration
- Transactional support



## IPwe Platform | Defense Patent Aggregation





Patent Owner sells patent or licensing rights to Defensive Patent Aggregation SPV



**Defensive Patent Aggregation SPV** grants licenses to **Members**, coordinates "catch & release" and collects membership fees and payments; coordinates with investors, if any



#### Patent Aggregation Smart Contract governs:

- Automatic execution, including payment
- Identification of patents and parties
- Terms of the patent sale or licensing rights



#### Membership Smart Contract governs:

- Automatic execution, including payment
- Rights in SPV
- Terms of membership

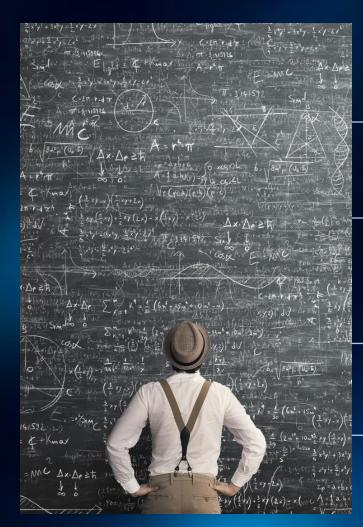


- Analysis
- IPwe Smart Contracts
- Reporting

- Royalty administration
- Transactional support



# Al and Blockchain will Transform the IP Ecosystem—One Example is the Global Patent Registry



Why is there no single registry of the world's patents?
Is hiding innovotion creating value for you or hurting you and the system?
If you make SEP, OSS or other commitments what do they mean if no on can track or confirm compliance?
Today, it's not about hiding the ball – its about



## Ownership and Basic Information Available Free of Charge to Everyone

### Built on Hyperledger

Brings transparency and basic information to the patent ecosystem free of charge

"Apps" sit on top of the GPR and make the patent ecosystem better



The **Global Patent Registry (GPR)** is the world's **first blockchain-enabled** registry of the world's patents that provides full **transparency** in patent **identification** and **ownership**. The GPR is free of charge



## Relevant Data with the Integrity Immutably Maintained

The Global Patent Registry (GPR) provides basic information like title and, when available, contains every record relevant to a particular patent along with a wealth of contextual information that may be offered by the owner, patent offices or the market



One place to obtain all relevant information

needed



Fliminates the cost and expense and curious business models that have been built around the continual development of progressively bad data



Transferring or obtaining data no longer takes days or weeks - it takes seconds transfer process is no



Want to change from one service provider to another? The data longer an impediment We hear many stories about how changing IPMS management system/annuity payment providers

- 1. Data verification and data cleansing requirements are eliminated
- 2. Load your data one time and you have a free, immutable, up to date record of every case you own – no data overhead, no conversion costs and you are no longer at the mercy of high priced intermediaries that add limited value
- 3. Control your intermediary interactions, leverage your position to encourage intermediaries to deliver high value services



## Why Verify Your Patents on the GPR?

# Be part of the solution, not the problem

#### Transparency



Promote transparency – the patent system is based on disclosure, not hiding ownership

# Profile

Increase your profile as an innovation leader

#### **Publicize**



Publicize your patent commitments (LOT, OSS, SEP,...) on an open, secure and immutable registry and allow others to verify these commitments



#### Identify

**GPR** 



Let IPwe use our AI tools to help you identify ownership/title discrepancies as part of the GPR registration process – also free of charge

#### Opportunity



Make it easier for potential commercialization and development partners, buyers and licensees to find you and your patents to expand commercial and social opportunities

#### Truth



Help create the universal single source of truth of patent ownership, fixing the 30% assignment error inaccuracy rate at worldwide patent offices

### The Future

## The **Global Patent Registry (GPR)** will be transferred to a Swiss non-profit foundation once it reaches critical mass

- No one will own the GPR as it will be a fully-distributed application running on blockchain
- The GPR will continue to be free and accessible to anyone
- We anticipate in the future that the GPR will be utilized by the world's patent offices as a recognized title registry, permitting them to embrace more efficient means of recording and effecting title
- The foundation will work with patent offices to encourage them to transfer all patent records to the GPR
- Apps in development by independent third parties that will be enabled by the GPR
  - Maintenance fee payment
  - Commitment tracking (LOT, SEP, OSS, ...)
  - Other Apps that recognize the value is in the IP, not the service



IPwe is seeking to encourage leading corporate, university and patent office to participate in the founding of the Swiss foundation – leaders are welcome



## Process to Verify on the GPR

## Process (with support):

- Provide patent numbers (published grants/applications/any format) along with your name, company name, address and phone number to <u>gpradmin@ipwe.com</u>
- We will create your account, register your patents and contact you regarding any inconsistencies/anomalies and a list to review and verity
- Processing takes less than 48 hours









**ORUSH** 

#### Do It Yourself:

- Upload your patent list and applications (must be published) in .CSV format at www.ipwe.com and select "Registry Your Patents"
- Provide required information (name, company name, address and phone number) and we will verify and contact you







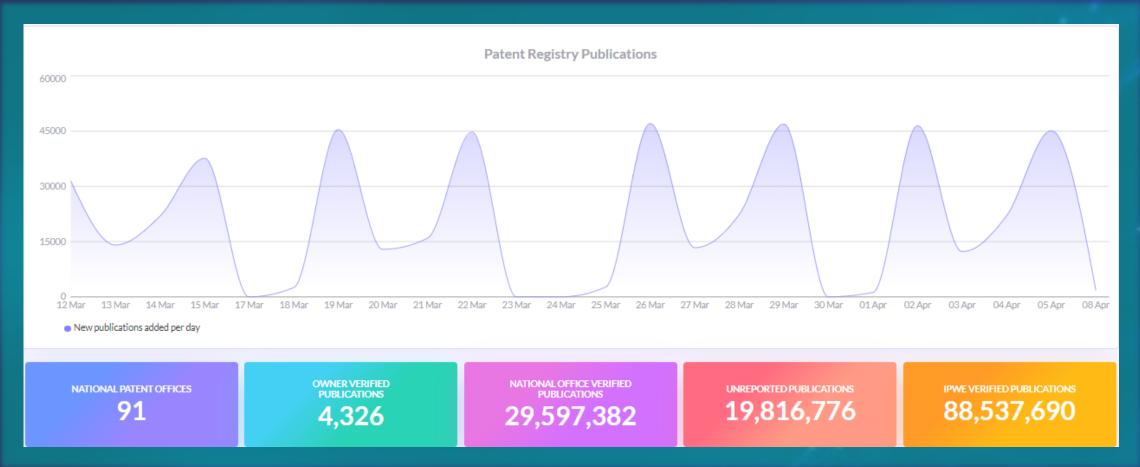








# IPwe Presents the Global Patent Registry – A Real World Blockchain Application that is Available Today



http://globalpatentregistry.io/













## Thanks.

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**IPwe Platform** 











