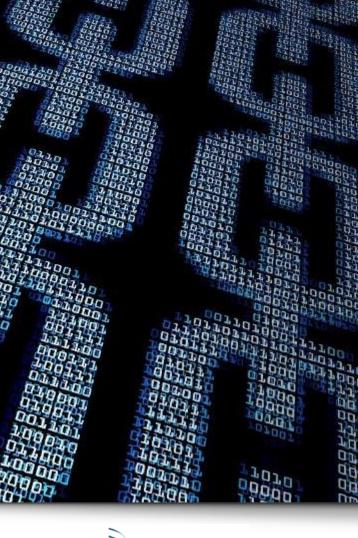




# IPRx:

IP registration and exchange protocol

Case Study





### IPRx Case Study



#### **Grantly Mailes**

- Associate Director, Boston Consulting Group
  - APAC lead BCG Centre for Digital Government
  - APAC lead emerging technologies (inc. Blockchain, Al and cybersecurity)





### Civic Ledger

Australian emerging FinTech of the year 2018

Blockchain-based registration and trading platforms

Strong focus on "public good" applications:

- IP rights management and markets
- Agricultural water rights
- Carbon trading, including global offsets

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# Civic Ledger and IP Australia Case Study



# Innovation open tender study

- How blockchain could integrate into the the existing IP Rights management system
- ecosystem that could promote the global trade and commercialisation of IP
- Future-proof the agency, provide a platform to innovate in Australian (global) IP

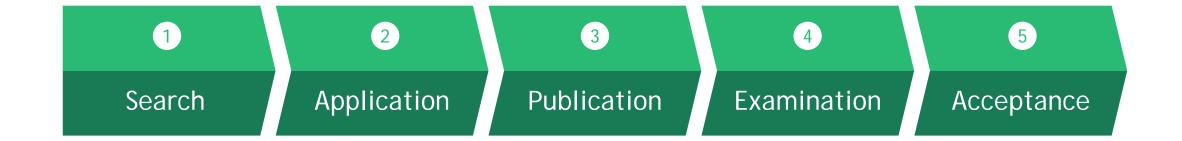


Two Phases

- Digital representation and processing of IP rights
- 2. Global trade and commercialisation of IP



#### The standard patent process is robust...





# ... however it does not serve all of the needs of a modern economy



Every due diligence search starts from scratch



Discovery is difficult, no exchange platform



Lacks transparency, requires experienced services support



Patent purchase is long and expensive



Difficulty in collateralising IP in some cases e.g. securing loans



Limited to patents, not trademarks and copyright



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#### IPRx - Proof of Concept: Civic Ledger & IP Australia





#### IPRx provides three key functions



# TOKENISES IP ASSETS

Turns an IP entitlement into a digital asset:

- Reduce friction
- Speed process
- Enable automation



# CREATES A GLOBAL IP SYSTEM

Creates a global internet of federated IP registration systems:

- Speeds the process
- Increase transparency and certainty for rights owners
- Reduce costs for stakeholders



# **ENABLES MARKETPLACES**

Promotes an ecosystem of IP marketplaces:

- Commercialisation & investment opportunities
- Speeds innovation systems



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# IPRx solved 8 key challenges in the IP lifecycle



Transparency



Slash DD/trade cost



Commercialisation



Increase liquidity



Global opportunity



One click trading



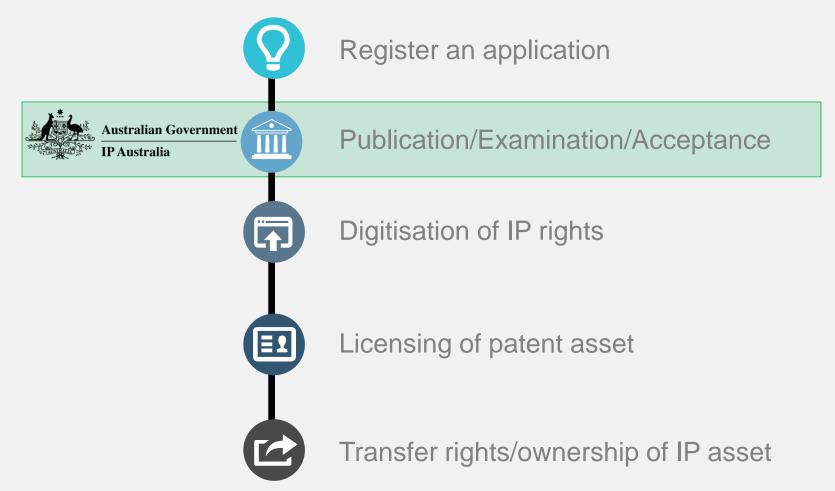
Blockchain security



Spark innovation



# Phase 1 - Proof of Concept



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# Phase 2 - design a trading scheme for IP assets









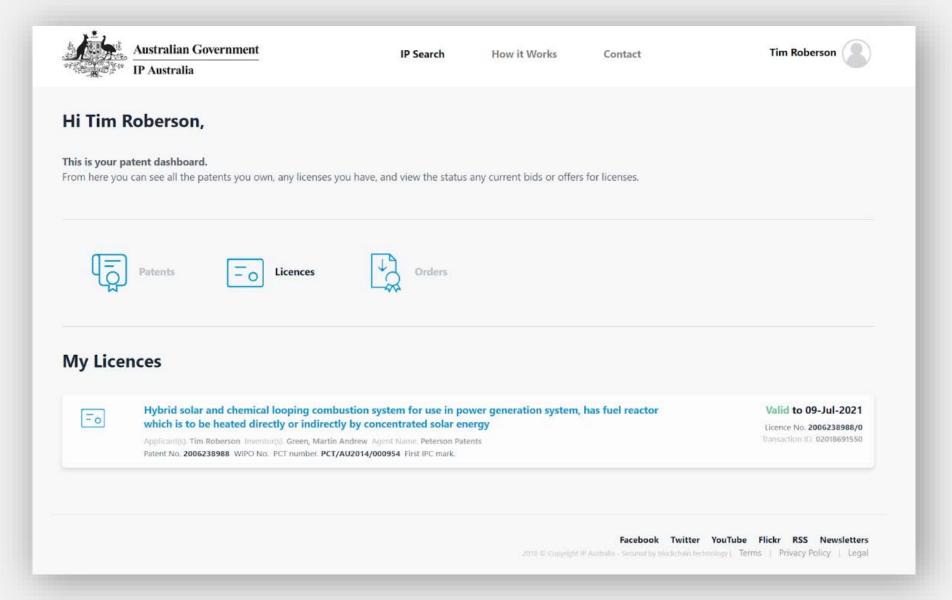
### Phase 2 - Extension of PoC to a marketplace

Welcome to the world's first IP marketplace. Tailored to Renewable Energy & Sustainable Technology Geo Thermal BioFuel **Turbines** Agriculture Recycling Transport Automation Engines Mining Search by Patent No, WIPO No or Search WIPO Search



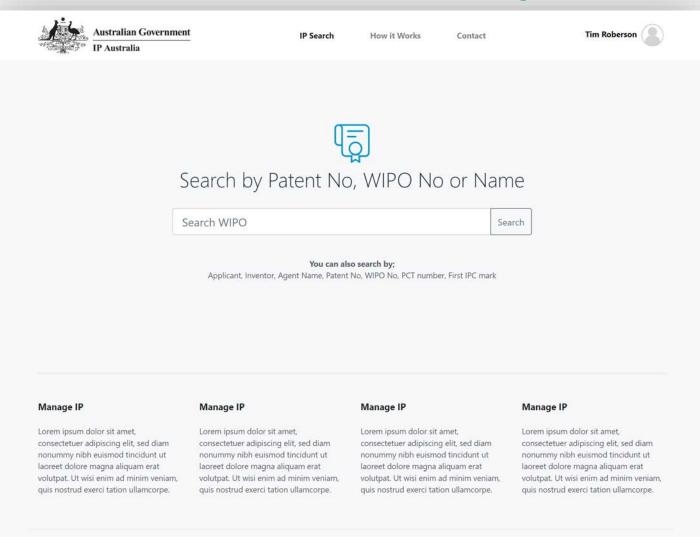
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#### Phase 2 - User dashboard





# Phase 2 - product search and discovery





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## Phase 2 - product search and discovery

#### **Latest Patents Listed**



Patent No. 2006238988

Hybrid solar and chemical looping combustion system for use in power generation system, has fuel reactor which is to be heated directly or indirectly by concentrated solar energy

10,000.00 per licence

3 year licence, limited usage Application status. FILED

Filing Year.

2013

Earliest priority date. 02-10-2013



Patent No. 2009262368

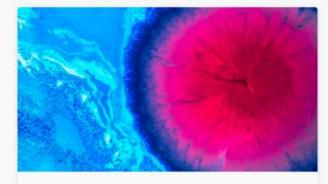
Granulator has impact surface that is kept at preset distance from rotary atomizer and at preset angle, such that portion of droplets are not fully solidified before contacting with impact surface

13,000.00 per licence

4 year licence, limited usage Application status. FILED

Filing Year. 2009

Earliest priority date. 27-06-2008



Patent No. 2014366896

Stimulating and maintaining microbial consortia activity within subterranean solid carbonaceous medium to form methane comprises e.g. dosing first nutrient composition into microbial consortia environment and monitoring microbial consortia

**30,000.00** per licence

7 year licence, limited usage Application status. FILED

Filing Year. 2014 Earliest priority date. 25-06-2015



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#### Phase 2 - Owner notifications



# Congratulations, you have recieved a licensing request for one of your patents.

The licence request is for **Granulator has impact surface that is kept at preset distance from rotary atomizer and at preset angle, such that portion of droplets are not fully solidified before contacting with impact surface.** This request has been made by **Tim Roberson**. You have the opportunity to Approve or Reject this licence agreement. You will be paid **13,000.00** for this licence. It will start from the date you approve the transaction, and will expire after 4 years.

Visit approval page

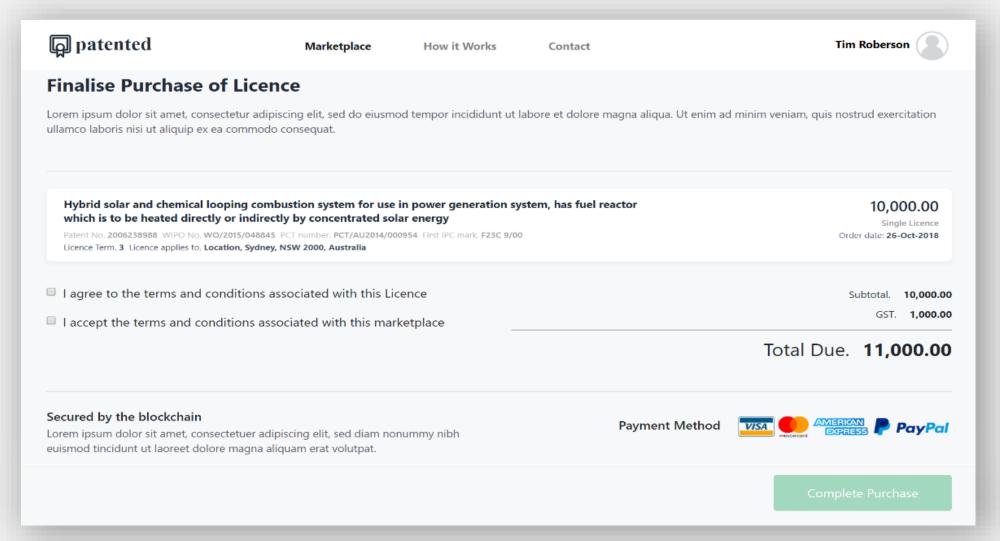
From the team at PatentedMarketplace.com

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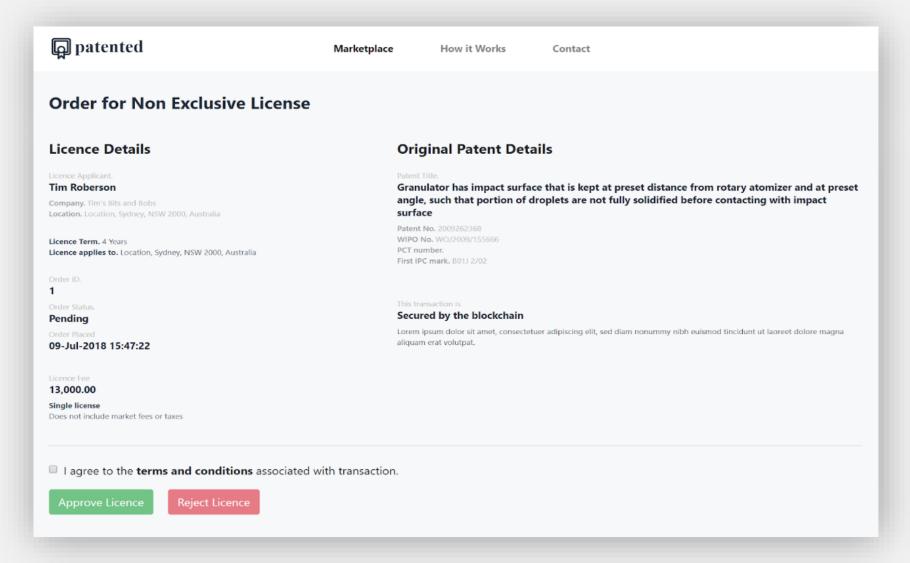
#### Phase 2 - Enforcement





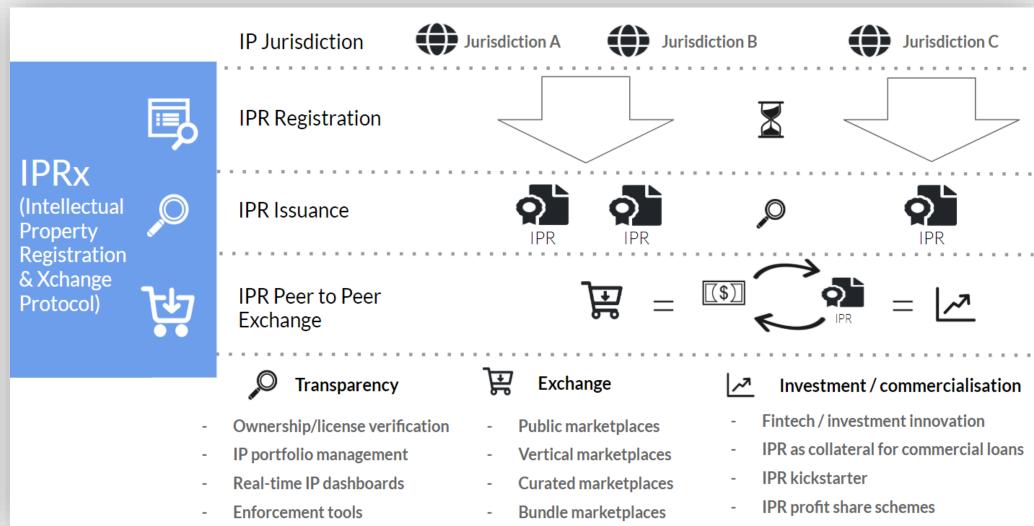
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## Trade and licensing of IP rights

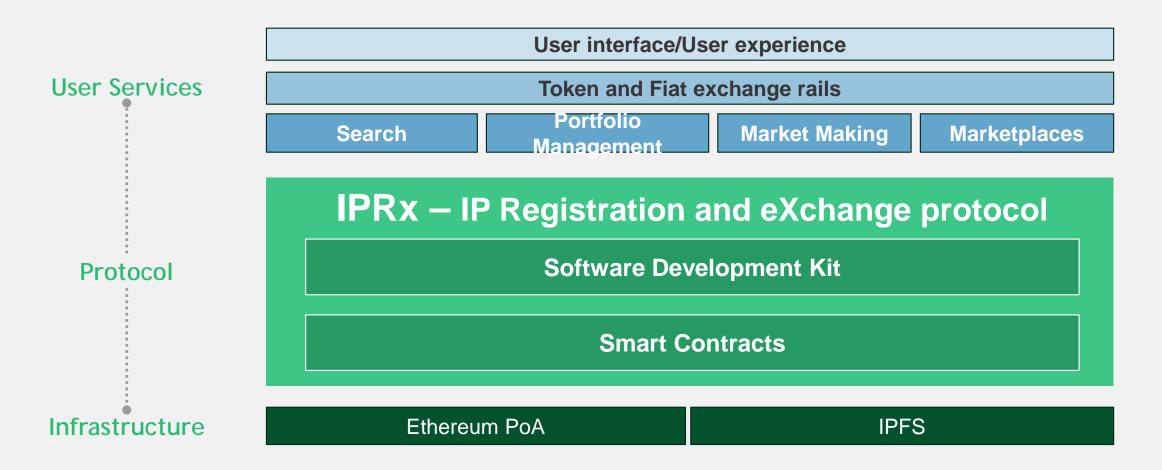




#### **IPRx Process Flow**



### IPRx simplified technology stack





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#### Outcomes of the PoCs



- Changes the business model for IP
- Expose the lifecycle of patents to any party
- Create an IP marketplace
- Provenance of IP chain of title
- Automation by smart contracts



- Private versus public registrations - everything is public, is that OK?
- GDPR considerations cannot forget anyone on the blockchain
- Can be global, but needs global treaties or agreement



- Disintermediate IP lawyers a bit
- But could change their business model



- Log every successful IP claim on the blockchain to reduce future due diligence effort on patents
- Creates a market for the due diligence efforts
- Platform open to FinTech investment and innovation



Next steps: A sandbox for IPRx



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#### Prospective Phase 3 - Sandbox to scale, up-scale out



# IP jurisdiction and industry engagement

- Key challenges to solve
- Co-design



# Switch from R&D to BAU

- Solve a wider problem set
- Away from "happy path"



# Solve industry challenges

Outcome focus

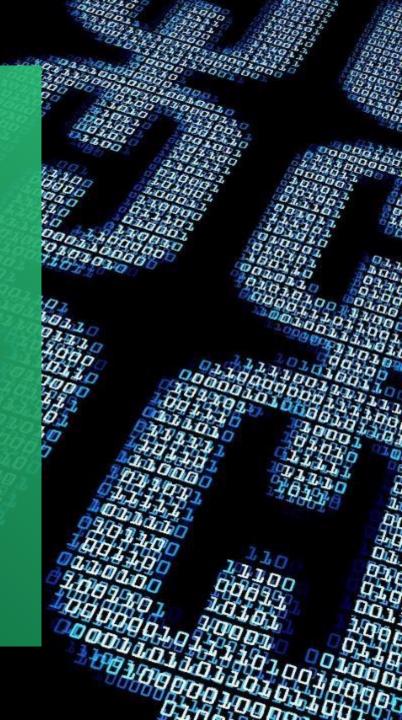


# Pressure test in a sandbox environment

Develop IPRx in real world circumstances







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