

# Separate Entities Kuala Lumpur

John Fraser

Burnside Development and Associates LLC

April 18, 2018.

# Separate Entities

- Dick described the types of Entities, Key Issues and Key advantages.
- I am going to describe Other Key Entities and Advantages and Disadvantages

# OTHER ENTITIES

- SpinOut Companies, Incubators, Accelerators, Research Parks and National or State Government Agencies doing technology transfer

# OTHER Advantages and Disadvantages

- Internal Offices vs Separate Entities doing TT
- Fraser experience in running internal and External Entities
- Key Issue is perception by Faculty: Are you part of our community, or are you out to make money from our inventions ?
- Need clear support from senior University leadership in writing, verbally and by presence at Events.
- Key Issue can be difference of accounting system – it should be similar and be audited by a firm that is recognized by the University. The audit Report should go to the University.
- The University IP Policies should apply to the separate Entity.
- It WILL entail extra paperwork and time to get University staff comfortable.

THANK YOU

Q & A

John Fraser

E: [jfraser@burnsidedev.com](mailto:jfraser@burnsidedev.com)