











# Supporting IP-based Commercialisation in the Digital Environment

Australia's Experience

Lauren Stokoe, Manager, Source IP and Assistant Director, Innovation, IP Australia.





# Why is Collaboration Important?



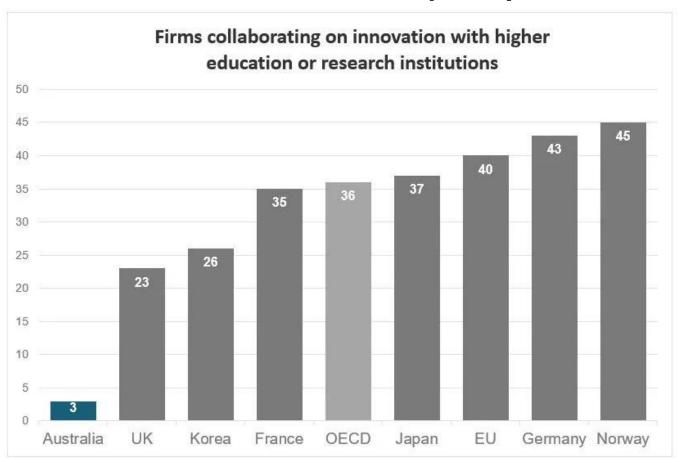
'Collaboration
with research
organisations and
universities has
been found to
more than triple
the likelihood of
businesses
reporting annual
productivity
growth'

- Australian InnovationSystem Report 2016





# The Role of Intellectual Property



















Where Business meets Ideas



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Publication Number: AU2015900939 (AusPat)

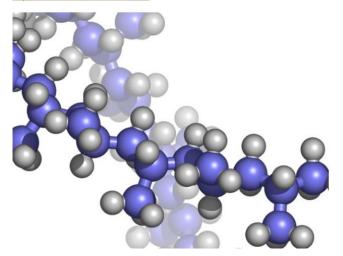
No Cost Licence Available

#### About this Patent

This platform technology is a method to prepare polymers using visible light.

This method is both gentle and highly controlled offering widespread application, especially in the fields of technology and biotechnology. This photo polymerisation technique allows for the preparation of simple polymers, polymer blends, block copolymers, and interpenetrating polymer networks.

#### http://www.innovations.unsw.edu.au



# Source IP Listing – AU2015900939



#### Technology Field(s)

· None (Provisional Only)

#### **Bibliographic Details**

- · Invention Title: Photoinitiating system
- · Applicant(s): NewSouth Innovations Pty Limited
- · Inventor(s): STENZEL, MARTINA HEIDE; XIAO, PU
- Filing: 2015



#### **Publication Numbers**

· AU2015900939

Interested in Licensing or Collaboration?









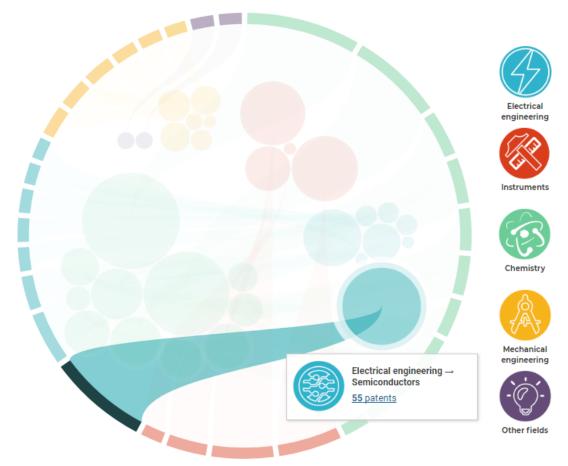




#### Patents (557)

None (Provisional Only) (294) >		Chemistry (147) >	Electrical engineering (84) >	
Instruments (72) >	Mechanical engineering (21) >		Uncategorised (13) >	
Other fields (4)				

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#### Search Words

Key words



Licensing Options >

Application Status >

Technology Field >

Organisation (1) >

Licensing	Invention Title	Organisation(s)	Inventor(s)	Filed 🔷
No Cost Licence Available	A radiative energy concentrator AU2015210329	UNSW Innovations	LI, QIYUAN; ROSENGARTEN, GARY; TAYLOR, ROBERT A.; ZHENG, CHENG	2015
Licence Available	Hybrid solar cell contact US201214009669	UNSW Innovations	WENHAM STUART ROSS; MAI LY	2012
Licence Available	Method for patterned etching of selected material EP2245655	UNSW Innovations	Ho-Baillie, Anita Wing Yi; Lennon, Alison Joan; Wenham, Stuart Ross	2009
Licence Available	High efficiency solar cell fabrication AU2006317517	UNSW Innovations	Kuepper, Nicole Bianca; Mai, Ly; Tjahjono, Budi; Wenham, Stuart Ross	2006
Licence Available	Low area screen printed metal contact structure and method AU2006317517	UNSW Innovations	Kuepper, Nicole Bianca; Mai, Ly; Tjahjono, Budi; Wenham, Stuart Ross	2006
Licence Available	Method of forming openings in selected material AU2008210253	UNSW Innovations	Ho-Baillie, Anita Wing Yi; Lennon, Alison; Utama, Roland Yudadibrata; Wenham, Stuart Ross	2008
Licence Available	Transparent conductors for silicon solar cells AU2006255483	UNSW Innovations	Mai, Ly; Tjahjono, Budi; Wenham, Stuart Ross	2006
Licence Available	Metal contact scheme for solar cells US201113805403	UNSW Innovations	LENNON ALISON JOAN; LU PEI HSUAN; CHEN YANG	2011















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# Innovation Challenges

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#### **Innovation Challenges**

Innovation Challenges are designed to create opportunities for business and research organisations to work together to solve real-world problems.

The Data61+ Expert Connect Innovation Challenge platform, developed in collaboration with Source IP and a range of private and government partners, consolidates business problems from around Australia and the world into a single platform.

These Challenges are powered by Expert Connect. For more information see <a href="https://expertconnect.global">https://expertconnect.global</a>.

#### Find Challenges

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Found 42 challenges



#### Wege Prize 2019

The Wege Prize 2019 will be revisiting the following wicked problem: How can we create a circular economy?

#### Open until 18th November 2018 Posted by The Wege Foundation Anticipated funding \$30,000

Read more on Expert Connect >



#### Innovation competition to reduce Scope 1 greenhouse gas emissions

Passionate about fighting climate change? Melbourne invite you to join their contest for innovative ways to reduce or eliminate Scope 1 greenhouse gas emissions (methane and nitrous oxide) from their wastewater treatment plants.

#### Open until 3rd December 2018 Posted by Melbourne Water Anticipated funding \$200,000

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#### Get To The Core II - Revenge of the Depths

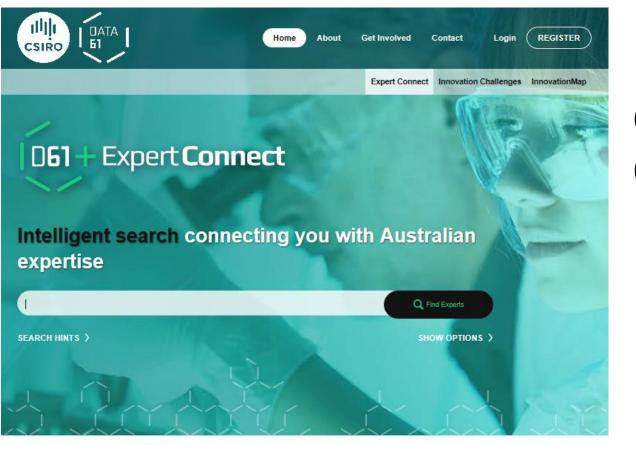
This is a follow up competition to Get 2 The Core, which successfully provided an automated solution for cropping rows of core. This next challenge seeks to automate the identification of depth measurements within an image to expedite the depth registration process.

#### Open until 4th December 2018 Posted by Newcrest Mining Ltd Anticipated funding \$20,000

Read more on Expert Connect >



Source: https://sourceip.ipaustralia.gov.au/



# Expert Connect -CSIRO

#### Open Innovation Tools



InnovationMap

Interactively explore innovation related



Innovation Challenges

Find and solve Innovation Challenges, or post your own.



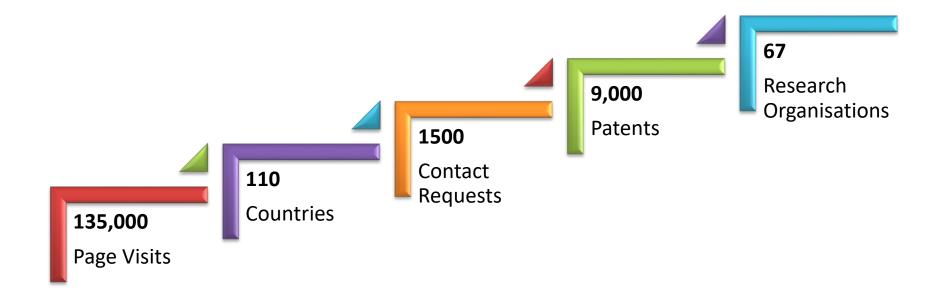
Innovation Platforms

Tools to access knowledge, talent, funding or stakeholder input.

Source: https://expertconnect.global/



# Source IP Evaluation















Case Study





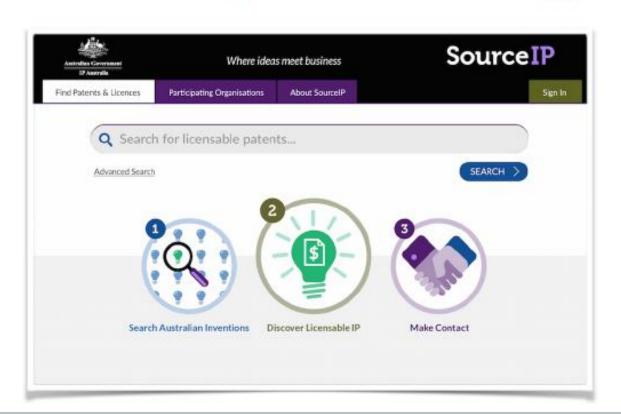






# **Building Source IP**

### Source IP - High Level Solution Design



- Highly accessible
- 24/7 access
- Easy to use
- Access to Research Organisations
- Ability for contact requests to be sent directly to Patent owners
- Scalable









## Source IP Market Research

#### **Research Organisations**

- Time consuming to update listings.
- Administratively burdensome.
- Contacts made through Source IP are often irrelevant.
- Majority of leads come from personal connections and industry events.
- Difficult to form agreements with business.

#### **Businesses**

- Difficult to navigate and find relevant technology – no private or international patents.
- Patent specifications are too complex.
- Research organisations have an overinflated view of what IP is worth.
- Research timeframes are often incompatible with realities of market.
- Legal advice is expensive.



# Lessons Learned and Next Steps













# Thankyou

#### Contact us

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