# WIPO Arbitration and Mediation

# The Services of the WIPO Arbitration and Mediation Center

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Ignacio de Castro WIPO Arbitration and Mediation Center



# WIPO Arbitration and Mediation Center

- Established in 1995 as part of the International bureau of the World Intellectual Property Organization (WIPO)
- Purpose: to promote the resolution of IP/IT disputes through arbitration and mediation

## WIPO Center Experience Domain Names

 Leading provider of domain name dispute resolution services

|      | UDRP  | .info<br>Sunrise | .biz STOP | .name<br>ERDRP | Total  |
|------|-------|------------------|-----------|----------------|--------|
| 1999 | 1     | •                | ·         |                | 1      |
| 2000 | 1,857 | -                | -         |                | 1,857  |
| 2001 | 1,556 | 1,579            | 53        |                | 3,188  |
| 2002 | 1,208 | 13,593           | 285       | 1              | 15,087 |
|      |       |                  |           |                | 20,133 |

-Index: http://arbiter.wipo.int/domains/search/index.html

# WIPO Center Experience: Mediation and Arbitration

- Growing caseload
- Varied subject matter

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## Mediation and Arbitration

- Appropriate for most IP/IT disputes
- Enhances party control / autonomy
- Time / cost-effective
- Often less adversarial than court litigation

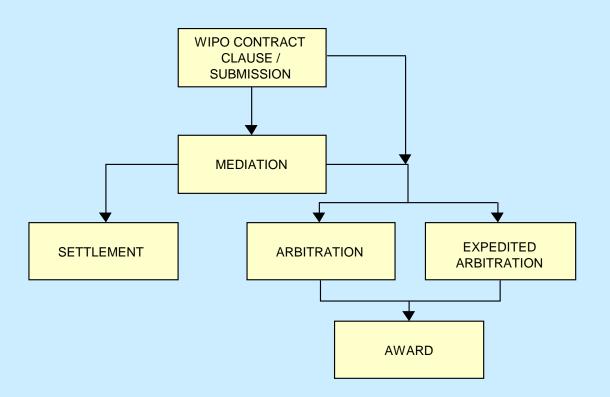
## Neutrality

- International disputes: avoid "home court advantage" through choice of:
  - arbitrator / mediator
  - language
  - law
  - venue

# Enforceability

- Arbitration: New York Convention
  - with limited exceptions, "automatic" enforcement of arbitral awards
  - more than 130 signatories
- Mediation: Settlement enforceable under contract law

# **Options**



# WIPO Rules, Clauses and Submission Agreements

- Mediation
- Arbitration
- Expedited Arbitration
- Mediation followed by arbitration
- Available at http://arbiter.wipo.int

"Any dispute, controversy or claim arising under, out of or relating to this contract and any subsequent amendments of this contract, including, without limitation, its formation, validity, binding effect, interpretation, performance, breach or termination, as well as non-contractual claims, shall be submitted to mediation in accordance with the WIPO Mediation Rules. The place of mediation shall be [London] The language to be used in the mediation shall be [English] "



If, and to the extent that, any such dispute, controversy or claim has not been settled pursuant to the mediation within [60][90] days of the commencement of the mediation, it shall, upon the filing of a Request for Arbitration by either party, be referred to and finally determined by arbitration in accordance with the WIPO Arbitration Rules. Alternatively, if, before the expiration of the said period of [60][90] days, either party fails to participate or to continue to participate in the mediation, the dispute, controversy or claim shall, upon the filing of a Request for Arbitration by the other party, be referred to and finally determined by arbitration in accordance with the WIPO Arbitration Rules. The arbitral tribunal shall consist of [three] arbitrators] [a sole arbitrator]. The place of arbitration shall be [London] The language to be used in the arbitral proceedings shall be [English]. The dispute, controversy or claim referred to arbitration shall be decided in accordance with [English] law."

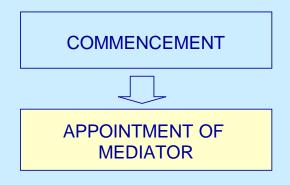
## Mediation: Minimal Risk, Significant Benefits

- Non-binding / party control
- Confidential
- Low cost
- Based on interests of the parties
  - Value creation
- In intellectual property disputes

# The Mediation process



# Commencement and Appointment of the Mediator



- Request for mediation
  - Mechanics Arts. 3-5
  - Administration fee Art. 21
- Appointment of the mediator
  - ▶ Importance Art. 13
  - ▶ Procedure Art 6

## **WIPO List of Neutrals**

ORGANISATION MONDIALE DE LA PROPRIÉTÉ INTELLECTUELLE Centre d'arbitrage et de médiation de l'OMPI



WORLD INTELLECTUAL

#### LIST OF MEDIATORS AND ARBITRATORS

#### BIOGRAPHICAL DATA

David W. PLANT, Esq. 215 Little Lake Sunapee Road New London, NH 03257 United States of America



Telephone: (1-603) 526 2653/2655

Date of Birth: April 22, 1931

Nationality: USA

Facsimile: (1-603) 526 2654 E-mail: DPlantADR@aol.com

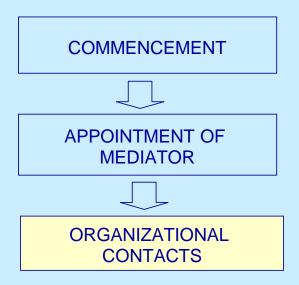
#### EDUCATIONAL AND PROFESSIONAL QUALIFICATIONS

Registered to practice before United States Patent & Trademark Office, 1982; Licensed to practice in United States Supreme Court, 1968; Licensed to practice law, N.Y. State Bar, 1957; LLB, Cornell University, 1957;

BME, Cornell University, 1953.

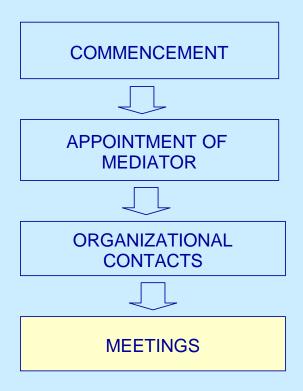
- 1,000 experts
- 100 nationalities
- Broad range of ADR, IP, and technical backgrounds
- Mediator's fees
  - Role of the WIPO Center

# Preparation / Organizational Contacts



- Preparation
- Initial conference
  - Issues to be mediated
  - Participants
  - Submissions
  - Scheduling / logistics
    - F Role of the WIPO Center

## **Mediation Sessions**



- Party presentations
- Objectives
  - Identify and accommodate interests of the parties
- Tone
- Format
  - Caucuses?
  - Impasses
  - Role of mediator

## Conclusion of the Mediation



#### Successful mediation

 Settlement agreement – enforceable under contract law

#### Unsuccessful mediation

- Withdrawal by one or both parties after the first meeting
- Decision of the mediator
- Failure to pay fees /deposits

# Mediation followed by Arbitration

- Mediation
- Arbitration
- Expedited Arbitration
- Available at http://arbiter.wipo.int

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## **Arbitration**

- Consensual
- **Efficient**
- Binding
- No appeal

# Place of arbitration (Art. 39 WIPO Arbitration Rules)

- Arbitral law
- Arbitrability
- Elements to be considered
- Venue of hearings

# Laws applicable to the Arbitration (Art. 59)

- Agreement to arbitrate
- Substance of the dispute
- Enforcement of the award

# Request for Arbitration Answer to Request for Arbitration (30 days) Appointment of Arbitrator(s) Statement of Claim (30 days) Statement of Defense Further Written Statements and Witness Statements Hearings Closure of Proceedings

Final Award (3 months)

#### WIPO EXPEDITED ARBITRATION



**Request for Arbitration** 

Answer to Request for Arbitration (30 days)

- Testing the water
- Interim measures
- Registration and administration fees

# **Arbitration Proceedings Schedule of Fees**

#### (All amounts are in United States dollars)

|                      | Amount in dispute   | Expedited           | Arbitration               |  |
|----------------------|---------------------|---------------------|---------------------------|--|
|                      |                     | Arbitration         |                           |  |
| Registration Fee     | Any Amount          | \$1,000             | \$2,000                   |  |
| Administration Fee * | Up to \$2.5 M       | \$1,000             | \$2,000                   |  |
|                      | Over \$2.5 M and up | \$5,000             | \$10,000                  |  |
|                      | to \$10 M           |                     |                           |  |
|                      | Over \$10 M         | \$ 5,000            | \$10,000                  |  |
|                      |                     | +0.05% of amount    | +0.05% of amount          |  |
|                      |                     | over \$10 M up to a | over \$10 M up to a       |  |
|                      |                     | maximum fee of      | maximum fee of            |  |
|                      |                     | \$15,000            | \$25,000                  |  |
| Arbitrator(s) Fees * | Up to \$2.5 M       | \$20,000            |                           |  |
|                      |                     | (fixed fee)         | As agreed by the          |  |
|                      | Over \$2.5 M and up | \$40,000            | •                         |  |
|                      | to \$10 M           | (fixed fee)         | with the parties and      |  |
|                      | Over \$10 M         | As agreed by the    | the arbitrator(s)         |  |
|                      |                     | Center in           |                           |  |
|                      |                     | consultation with   | Indicative rate(s)        |  |
|                      |                     | the parties and the | \$ 300 to \$ 600 per hour |  |
|                      |                     | arbitrator          |                           |  |



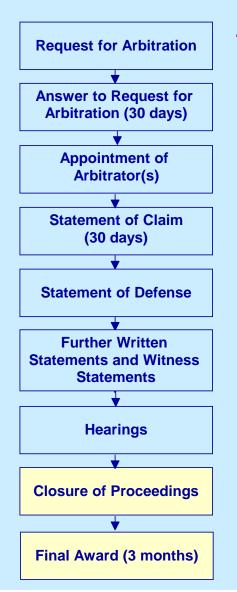
- Party control
- WIPO List
- Impartiality and independence
- Default
- Jurisdiction of the tribunal



- Further written statements
- Preparatory conference



- Presentation of evidence
  - tribunal's control
  - admissibility, disclosure
- Witnesses
- Experiments
- Primers and models
- Experts



- Award
- No appeal
- Enforcement

# **Expedited Arbitration**

- When is it appropriate?
- Statement of Claim filed with Request for Arbitration and Statement of Defense with Answer to the Request
- Sole arbitrator
- Fixed arbitrator's fees for disputes up to USD 10 million
- Shorter hearings
- Time limits shortened

# The Role of the WIPO Arbitration and Mediation Center

- Certainty
- Efficient and cost-effective administration
- List of Neutrals and institutional knowledge
- Other resources

## **Information**

- http://arbiter.wipo.int
- arbiter@wipo.int
- ignacio.decastro@wipo.int
- Mailing lists
  - http://arbiter.wipo.int/subscribe/index.html