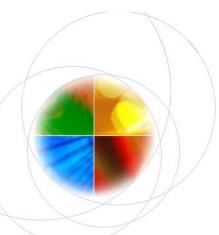


## Domain Names

Geneva, October 6 to 9, 2003.

Marco Marzano de Marinis, SMEs Division

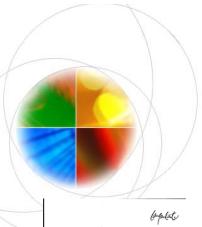
World Intellectual Property Organization



#### **Domain Names**

- Introduction
- Domain Name System
- DNS Business Perspective
- The Struggle for a Domain
- Conclusion

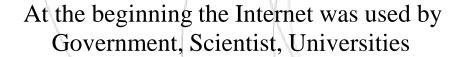




### The History of the Internet



People think that the Internet is a recent innovation



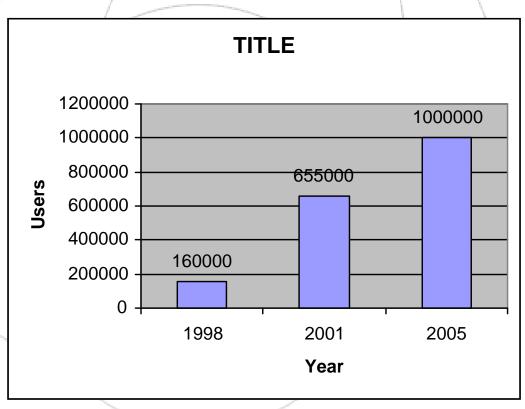


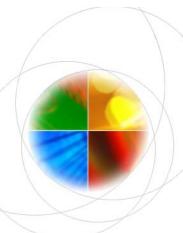




The 90s constitute the start of the global use of the Internet







#### How Does the DNS Work?

WWW.WIPO.INT





WWW.WIPO.INT = 192.0.32.65

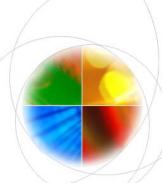
URL (Universal Resource Locator)

WHO IS IN CHARGE?









#### How is the DNS Structured?

WWW.

The Internet







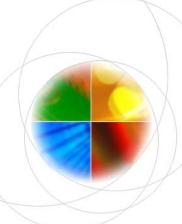




INT

Top Level domain





## ./.. How is the DNS Structured?

THE GTLDs

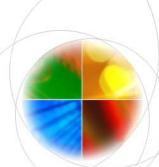


#### THE CCTLDs

.uk .eu

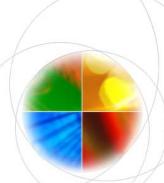
.us .it .es .fr .au .br .de





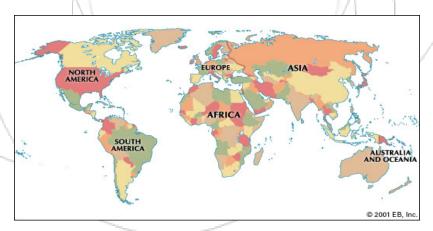
#### ./.. How is the DNS Structured?

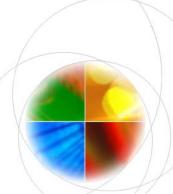
- The Generic Top Level domain (gTLD)
  - In the 1980s seven gTLDs where created (.com, .net, .org, .gov, .int, .edu, .mil)
    - .com, .net, .org, FREE USE
    - .int, .edu, .mil, .gov, RESTRICTED USE
  - In November 2000 7 new gTLDs were created
     (.biz, .info, .name, .pro, .aero, .coop, .museum)
    - biz, .info, .name, .pro, UNSPONSORED
    - aero, .coop, .museum, SPONSORED



#### ./.. How is the DNS Structured?

- The **country code** Top Level Domain (ccTLD)
- over 240 codes have been established
  - ISO code (.fr, .in, .de, .uk)
  - Regional area: .eu

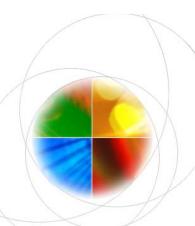




### Making a Good Choice

## A good DN should enable consumers to easily find the relevant business website on the Internet

- The DN must be identical or similar to the company name
- It must be as short as possible
- It must enjoy a distinguishing character
- Do not choice existing TM/N as DN



### ./.. Making a Good Choice

- It is better to avoid controversial words (Champagne, Beaujolais)
- It is suitable to find the right suffix for your Business (gTLD or ccTLD)
- It is suitable to avoid hyphens "-"
- A market research on the value of your DN is advisable before you disclose it

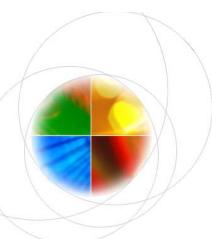


Anybody can register a DN (gTLD or ccTLD)



- · DNs registration and maintenance fees are very low: 50 \$
- · The choice between a gTLD or a ccTLD is a market decision
  - · gTLDs: Globalize the market
  - · ccTLDs: Identify the market





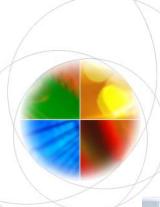
## The Domain struggle

 The Internet success and the FCFS principle





· Cybersquatting



## ./.. The Domain Struggle

Internet boom + Internet constraint (FCFS)





#### Generated a struggle for famous DNs

Loans.com = 3 Ml. \$

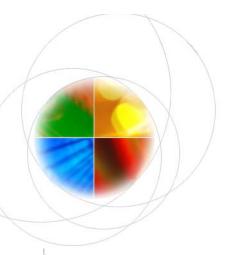




Business.com = 7.5 Ml.\$

Wireless.com = 15 Ml. \$





### Cybersquatting

What is Cybersquatting?



The occupation, in bad faith, of a domain name by someone who has no legitimate right, or interest, to the name...



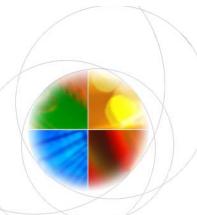








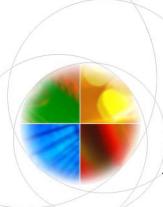




### ./.. Cybersquatting

Strategies to face cybersquatting:

- ICANN/WIPO (URDP)
- National Authorities
  - Some NA have adopted the ICANN/WIPO, URDP: .au (Australia),
     .mx (Mexico), .ie (Ireland), etc.,
  - Other NA have developed their own procedures



# DN disputes resolution in practice

When a Conflict arises between TM/N and a DN



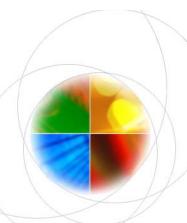
The TM/N owner can choose between:

Filing a claim before a National Court



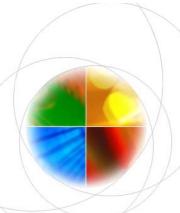
Submit the dispute to the URDP





# ./.. DN disputes resolution in practice

- What happens if you file a claim before a Court:
  - You need a lawyer;
  - Lodge a complaint against the cybersquatter;
  - Interim measure (injunction);
  - The process can be extremely long;
  - You wont be able to use your DN until the end of the process;
  - The cost of waiting until a resolution is issued can be extremely high for business.



# ./.. DN disputes resolution in practice

## **Uniform DN Dispute Resolution Policy (UDRP):**



- Trademark identical or confusingly similar to domain name; *and*
- Registrant has no rights or legitimate interests in domain name; *and*
- Domain name registered and used in bad faith.



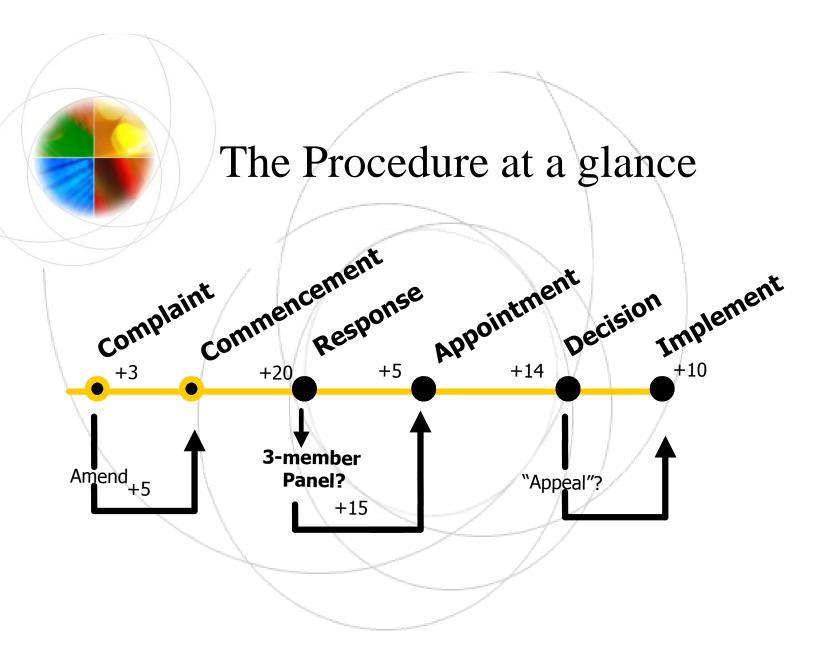
# ./.. How to solve DN disputes, in practice...

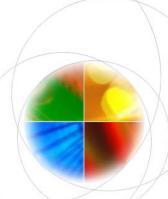
#### **PROCEDURE**

- ·Complainant files complaint
- ·Provider notifies registrant of opportunity to respond
- •Provider appoints independent panel from list (1-3 panelists)
  Intellectual property and Internet specialists
  - 330 members from more than 50 countries in all regions
- ·Panel decides

Written evidence, no in-person hearings (unless exceptional)

Registrar implements panel decision normally within 2 months of the date of filing the complaint





#### Advantages of UDRP

#### Demand for alternative to national courts

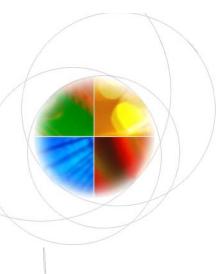
- ->4900 cases
- Directly enforceable decisions
- Reasonable non-profit fee; US\$ 1,500 4,000

#### Low cost procedure

- facilitated through WIPO Center homepage with model complaint, response, filing guidelines, decision digest etc.
- 1,5 million per month

#### Global

Parties from 105 countries; administration in 10 different languages
 --> International staff



# THANK YOU FOR YOUR ATTENTION

#### For more information:

- http://www.wipo.int/sme
- marco.marzano@wipo.org