Institutional IPR Policies of Publicly Funded R & D Institutions and Research Universities in India: Current Situation and Future Prospects

Dr. Prabuddha Ganguli CEO "VISION-IPR"

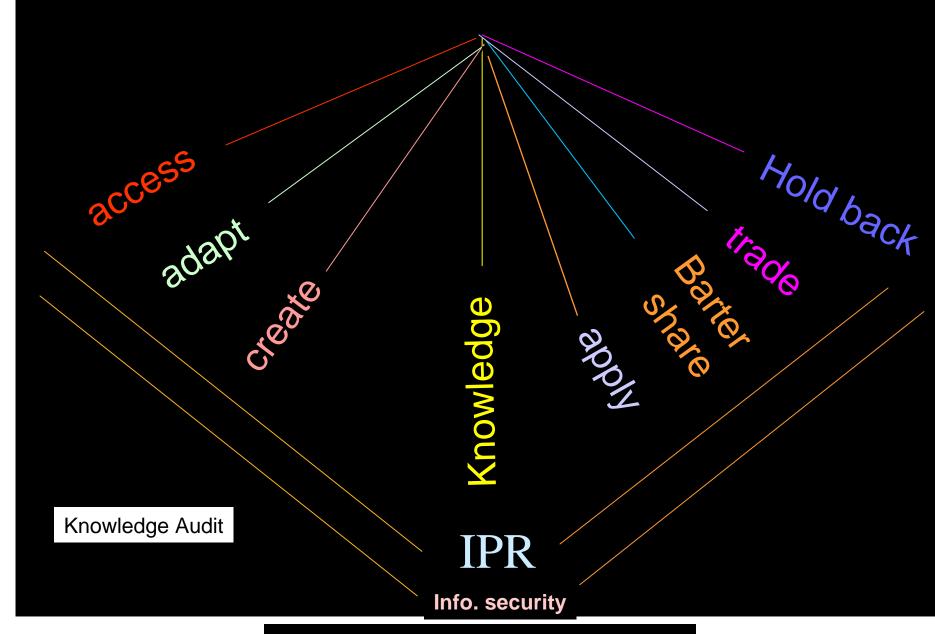
101-201, Sun View Heights, Plot 262, Sher-e-Punjab, Andheri East, Mumbai 400093, India Tel: 91-22-28264348; Fax: 91-22-28264344

Mobile: +91 9820352815 e-mail: pgang@mtnl.net.in

WIPO-BCIL-BIRAP IPR Workshop Delhi, April 5-9, 2010

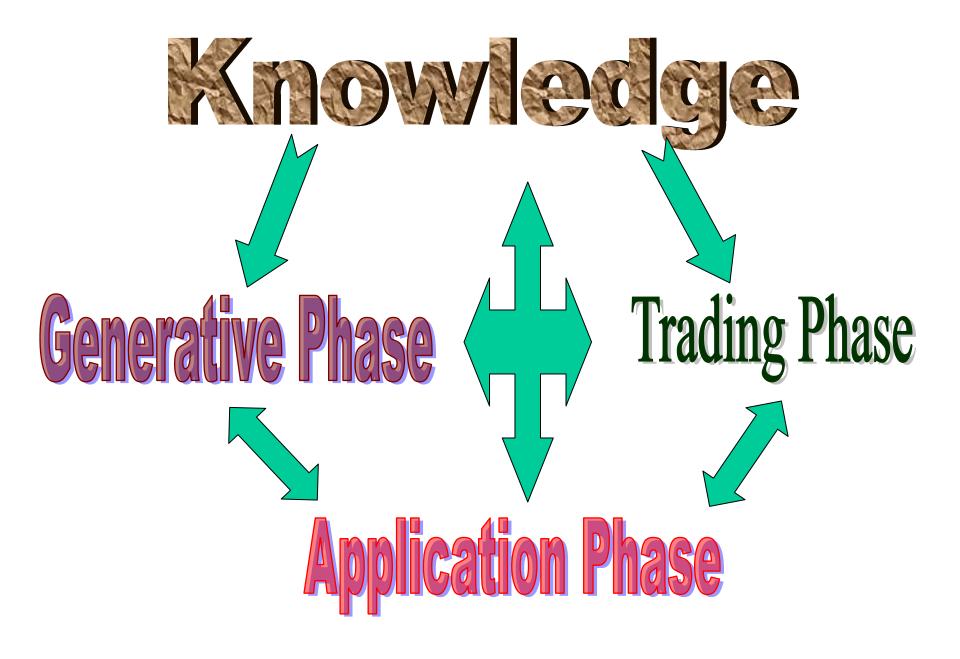






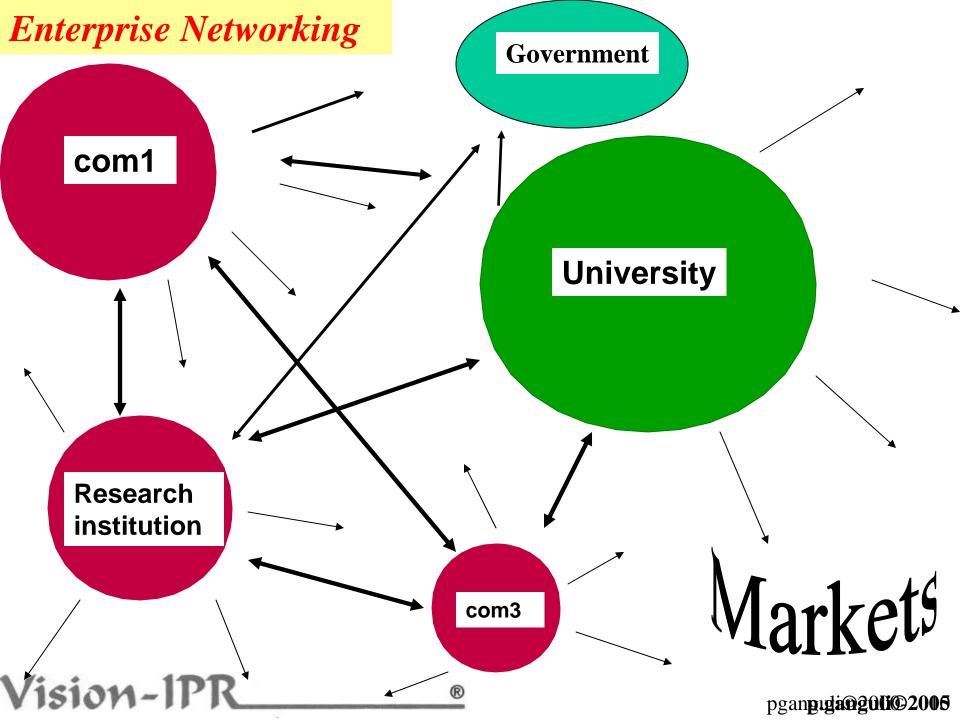
Dynamics in the Knowledge Space





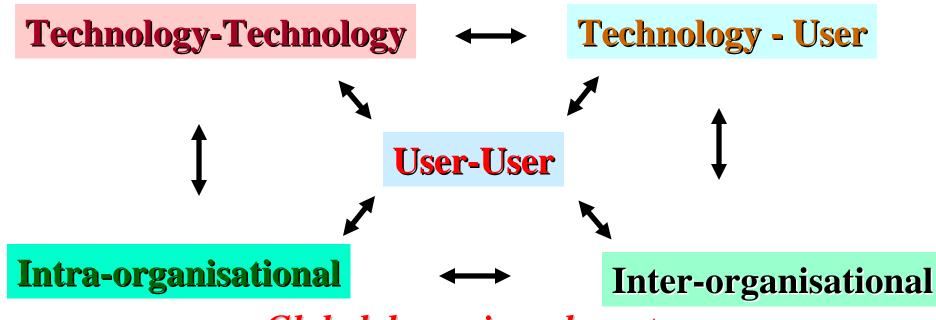


value creation paper Wealth Generation PP wealth Realisation PP



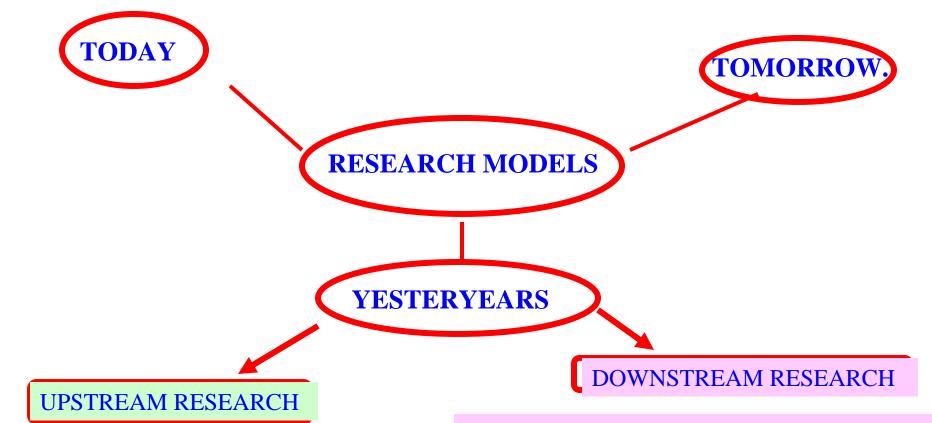
Convergence of Technologies

Mapping Interfaces



Global dynamics relevant Who owns what?

Vision-IPR<u>Is there a li</u>ne of control???



- Typically Conceptual
- State Funded Institutions
- "Open-Ended" Knowledge Generation
- Enrichment of "Public Domain knowledge
- Credits: Enhanced Peer Recognition

- Typically Applications
- Private Funded Institutions
- Targeted End Points
- Optimised use of "Public Domain Knowledge"
- Value Addition as measure of competitive edge
- Profits, Market dominance
- **Proprietary Issues**

YESTERYEARS



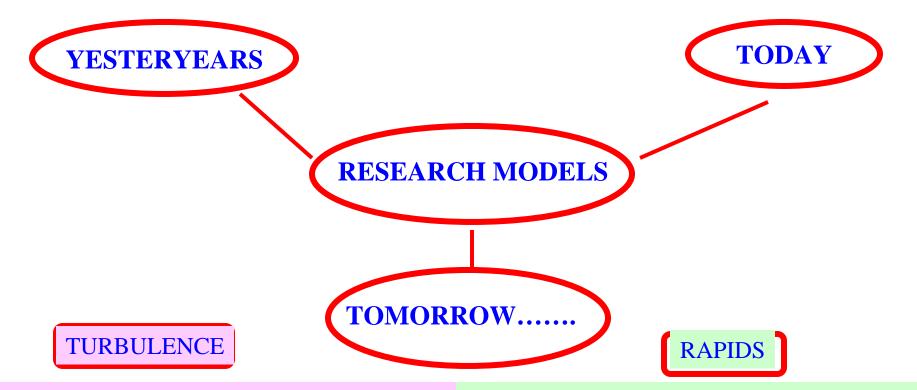
RESEARCH MODELS

Today

MIDSTREAM

- Partial Funding By Private Enterprises in Upstream Research
- Issues on knowledge Flow
- Benefits Sharing
- Publications Research Schemes, Peer Group Recognition etc.
- Free use by Funding Agency
- Diffused Ownership





- Blurring of boundaries between
 Upstream & Downstream Research
- Overlap between disciplines
- Quantification of Ownership
- Formalized benefit Sharing by Partners
- Overlapping Claims by different owner
- Challenges to Ownership Criteria
- Anti competition or Monopolistic Issue

- IRP Multi-tier innovation process
- Optimized use of global knowledge base
 - Intra-Enterprise resources
 - Extra-Enterprise inputs
- Global/National licensing issues
- Intricate exclusive/non-exclusive benefits Sharing
- Organisational frameworks for rapid diffusion of innovation to business

Vision-IPR

pganguli©2000-2010

You can be forgiven if you do not invent!

But you cannot be forgiven for reinventing!

P. Ganguli

IPR Policy in Indian Universities An Imperative

Universities

Well-springs of learning, scholarship for

Human Resource Development





INSTITUTIONAL MANAGEMENT IPP ??

Vision-IPR

®

Product Lifecycle

Competitive sustenance

Market acceptability

Marketable Products/Processes Alignment with market

Idea into product/process

Ideas Actionable

Ideas demonstrable

Idea Feasibility

Freezing of options
Position in the protected
Technology grid

idea stage ..Technology

development

IPR

Management

Value addition to Organisation & Market





Beware !!!! PENATURE disclosure of information

What do we do?

- Formulate Institutional IPR Policy
- Institute Information classification policy
- Significance and Implications of MOUs, contracts,
- Make all faculty and students aware of the IPR and information classification policies, Matterial Transfer Agreements
- Users at departmental level made aware of issues & responsibilities. Manual of best practices.
- Set up patent information service
- Structured annual training and awareness workshops
- Protection ... establish a continuous process
- IP Transactions ..a strategic process







- Institutional IPR Policy
- Integrating IPR into business strategy & project management
- Effective Use of IPR information
- Identifying areas of possible infringements
- Licensing strategy
- Policing of institutional IP assets
- Litigation strategy
- IPR audit
- Effective utilisation of International Conventions.





Top university-owned patents by revenue generation

by revenue generation					
University	Top-selling product	Pharmaceutical partner 1997-1998	Revenue earned in licensed (\$millions)	Gross revenue from all patents in 1997-1998 (\$millions)	
Florida State University	Taxol (cancer)	Bristol-Myers Squibb	45	57.3	
Stanford University	Recombinant DNA Technology	Non exclusive license 3	8.5	43.2	
University of California	Hepatitis B vaccine	Merck & Co.	30.1	88.5	
Yale University	Zerit (HIV)	Bristol-Myers Squibb	28.2	38	
Columbia University	Xalantan (glaucoma)	Pharmacia & Upjohn	20(2001)	61.4; 96(2001)	
University of Florida	Trusopt (glaucoma)	Merck & Co.	15.5	19.1	
Michigan State University	Cisplatin; Carboplatin (cancer)	Bristol-Myers Squibb	24.3	24.3	

Source: Nature Biotechnology, Volume 19, September 2001, Page 882 pganguli©2000-2010

Patent numbers and claims for the top revenue-generating licensed products

Product	Patent Number	Patent Claims	
Taxol	US 5,136,060	Method of synthesis	
Cohen-Boyer recombinant DNA Technology	US 4,237,224; US 4,468,4 US 4,740,470	Method of use	
Hepatitis B vaccine US 4,415,491		Composition of matter	
Zerit	US 4,978,655	Method of treatment	
Xalantan	US 4,599,353	Method of treatment	
Trusopt	US 4,619,939	Method of treatment	
Cisplatin	US 4,140,707; US 5,562,9	Method of use	

Source: Nature Biotechnology, Volume 19, September 2001, Page 882

SBIRI of DBT

'Small Business Innovation Research Initiative (SBIRI) Scheme

- Grants and Loans
- Only Grants
- Only Loans

For Industry-Publicly Funded Institutions

DBT has engaged M/s Biotech Consortium India Ltd. (BCIL) as SIBRI Management Agency to manage the funds on behalf of DBT





PRDSF of DST

Pharmaceutical Research and Development Support Fund (PRDSF) was created under the administrative control of (DST) in January, 2004. Government's budgetary contribution of Rs.150 crores as corpus to this fund. Interest accrued is used to assist R&D Projects in modern and Indian Systems of Medicines jointly proposed by industry/academic institutions/laboratories and to create national facilities.

Indian scientists are engaged in the development of medicines for several diseases such as malaria, filaria, cancer, ulcer, tuberculosis, Etc., and vaccines for rotavirus, cholera, DNA rabies, tuberculosis, HIV, malaria, etc.

The leads obtained from the screening of new chemical entities, extracts from plants, traditional preparations, microbes and fungal sources are at different stages of discovery chain like pre-clinical and clinical trials.



NMITLI of CSIR

New Millennium Indian Technology Leadership Initiative (NMITLI)

A unique "Team India" public-private partnership.

With a workable benchmark of short project cycle with high-risk low investment, has emerged the concept of generously funded time bound and resulted oriented projects.

This has emerged as the biggest funding route for biotech sector. The initiative so far is worth Rs 1500 million.

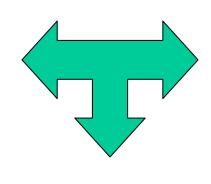




Exploiting Idea clustering through institutional policy. industry initiative



Idea Generation In Open DBT Forum



Cadila
Pharmaceuticals
Pvt Ltd (CPL)

Dept
Of
Biotec
(GOI)

CPL as industry
Interested in the concept
For commercialisation

DBT interested in Creating & Nurturing alliances





The Project

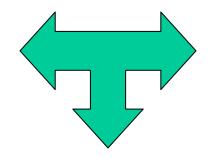
- Delhi University though of a Naked Eye Visible Agglutination Test (NEVA) ..simple, bedside, rapid, and as good as ELISA.
- CPL identified it as a good India Centric Product Concept for Commercialisation.
- Project funding both by DBT and CPL
- Technology developed by DU, Knowhow transferred to CPL, CPL developed it into a commercial product
- A 3-Party MOU between DBT-DU-CPL signed
- DU received lump-sum and milestone payments from CPL





PPP --- Industry Initiative

National
Institute
of
Immunology
NII



Cadila
Pharmaceuticals
Pvt Ltd (CPL)

NII: Basic Science for Leprosy Vaccine



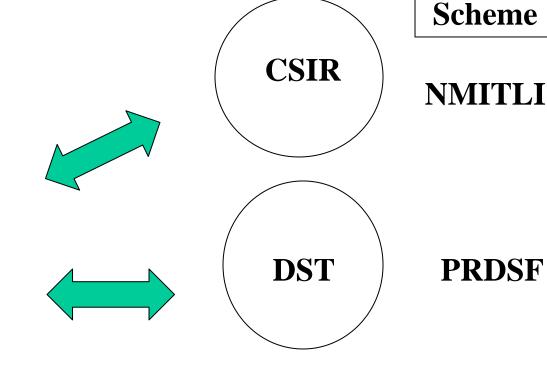
CPL: Under license
Developed it
to a commercial
marketable
Product

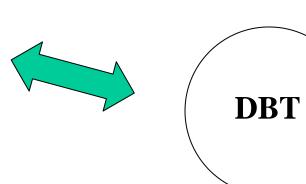


Industry Initiative National PPP spinoffs

Cadila
Pharmaceuticals
Pvt Ltd (CPL)

Further Identified innovative indications For Immuvac



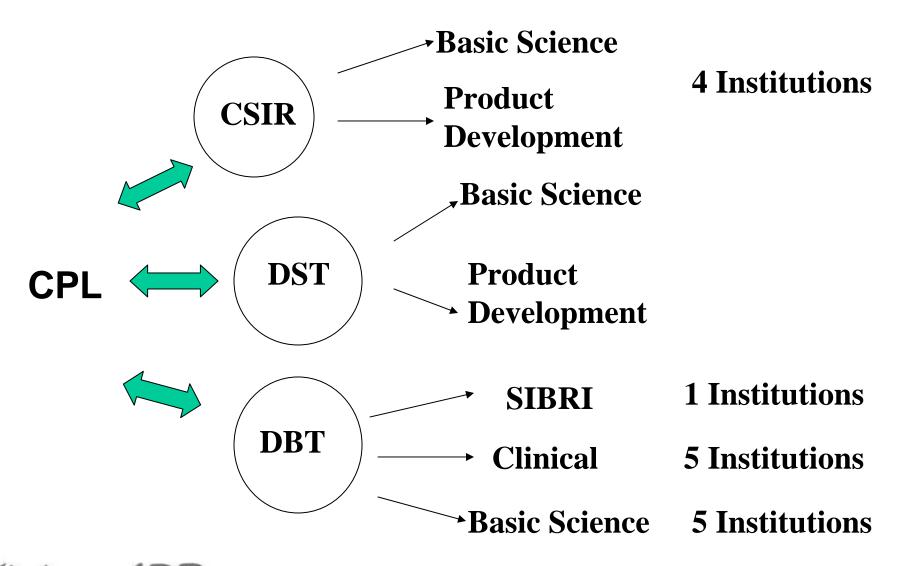


SIBRI RESEARCH GRANTS

Vision-IPR

®

Industry Initiative National PPP spinoffs





Lessons learnt

- Universities have no comprehensive IPR policy
- Inconsistency in policies across different government departments; e.g. DBT, DST, DSIR, ICMR, ICAR, etc.
- Government Institutions have policies but they are often unrealistic and not practically applicable
- Present draft innovation Bill is also not comprehensive has several defects that need to be addressed before it goes to the parliament.
- Technology transfer mechanisms not streamlined.



.....Several Science and Technologies
getting orphaned due to non availability of
funds to progress IPRs on global scale
.....inadequate infrastructure, management
skills, negotiation acumen, inadequate
venture capital culture
......No clout to negotiate due to
fragmented technologies

sprouting of IPR trolls in India to exploit the existing vaccuum created by lack of competent IPR Management ion Universities and institutions

.....lack of patent information search skills, avoiding of "reinventing the wheel"when is traditional knowledge legitimate prior artSocial cost of granting wrong patentshigh cost of litigationlack of skill and maturity in the process of forging partnerships between society (community), academics and private enterprises. pganguli©2000-2010 (Recommendation from S&T Steering Committee for the Eleventh Plan)

Cross-disciplinary Technology Areas for Research

- Desalination and water purification technologies
- Nutrition
- Health care- medical devices and vaccines
- Advanced computing
- Advanced manufacturing
- Robotics and automation
- Combustion research
- Sensors and integrated systems
- Security technologies
- Advanced functional materials





The Way forward

- Institutional Innovation and IPR Policies to be formulated to facilitate innovation keeping IPR perspective
- Provide a manual of best practices that Universities and Institutions can follow that will comprehensively Internalise the IPR Process in Institutional Activities
- Create a single window within the government system to facilitate the commercialisation of innovations
- Formulate a national innovation policy with comprehensive directives on technology transfer aand IPR matters



Tata McGraw Hill, New Delhi 2001)

Intellectual Property and Strategic Management of IPR

CONCEPTS

and

Strategic options

sathways

funds

procuring

PROCESS

MARKET

Working through the Filings/Registrations Patents & other IPR

Strategy for

IP grid

-oreign

Joint Developments

IPR Portfolio creation Strategic tieups

Managing IPR Portfolio Product / Technology **Monitoring IPR Enforcing IPR** Policing IPR -ifecycle

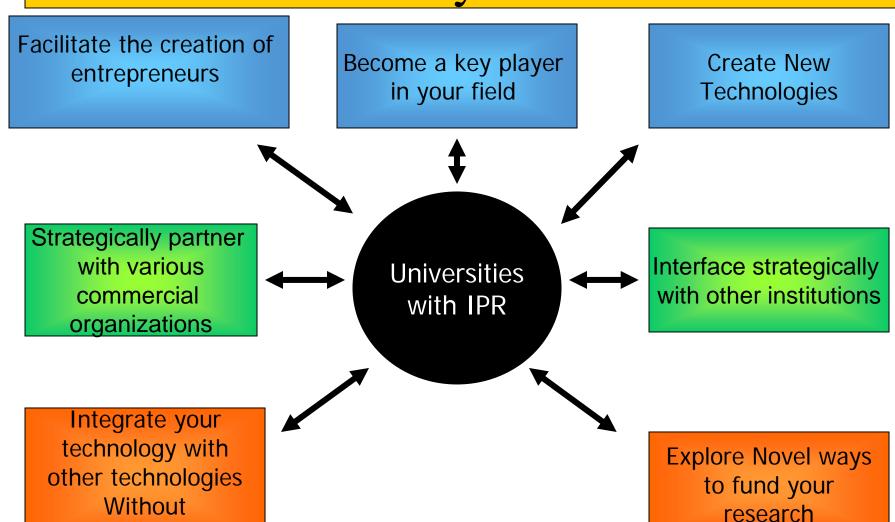
Record Maintenance & Updating IPR Information

Mapping innovation

Opportunities



Successful Universities in an IP Ecosystem



infringement

core Intellectual Property Services (CRIPS)

EVOLVING ROLES

SUPPORT LEGAL PROCEEDINGS

POLICING IPR PORTFOLIO

TRACKING COMPETITION
IPR monitoring
Planning oppositions,
blocking moves, etc.

INSTITUTIONAL IPR AWARENESS

CRIPS

WINDOW TO IPR INFORMATION

IN PROJECT TEAMS
Research Proposals
Identify innovations
Appropriate IPR protection
Publication clearance

TECHNOLOGY TRANSFER
CHECK POST
Agreements/Contracts
Licencing
Clearance for use

GATEWAY
Attorneys
IPR Authorities
National/International
Agencies

INSTITUTIONAL STRATEGY, SPEED, CONFIDENTIALITY, QUALITY THE KEY

Vision-IPR

®