

WORLD INTELLECTUAL PROPERTY
ORGANIZATION

世界知识产权组织



ORGANIZACIÓN MUNDIAL
DE LA PROPIEDAD INTELECTUAL

ORGANISATION MONDIALE
DE LA PROPRIÉTÉ INTELLECTUELLE


المنظمة العالمية للملكية الفكرية

ВСЕМИРНАЯ ОРГАНИЗАЦИЯ
ИНТЕЛЛЕКТУАЛЬНОЙ СОБСТВЕННОСТИ

C. N 2875

-04

The Chair of the Coordination Committee of the World Intellectual Property Organization (WIPO), Mrs. Hilde Skorpen, presents her compliments and has the honor to refer to Circular N. 2833, dated November 13, 2007, inviting candidates for nomination to the post of Director General of WIPO.

A copy of the letter from His Excellency Mr. Antonio Milošoski, Minister for Foreign Affairs of The former Yugoslav Republic of Macedonia, proposing
./. the candidacy of Prof. Dr. Gjorgji Filipov for the said post is enclosed. 

February 12, 2008

Enclosure: Letter of His Excellency the Minister for Foreign Affairs of The former Yugoslav Republic of Macedonia



РЕПУБЛИКА МАКЕДОНИЈА
МИНИСТЕРСТВО ЗА НАДВОРЕШНИ РАБОТИ
REPUBLIC OF MACEDONIA
MINISTRY OF FOREIGN AFFAIRS

Министър / Minister

90-1239/1

Skopje, 7 February 2008

Dear Madam,

Pursuant to the circular Note Nr. 283304 of 13 November 2007 concerning the proposal for nomination of candidates for the post of Director General of the World Intellectual Property Organization, I have the honor to present, on behalf of the Government of the Republic of Macedonia, the candidature of Prof. Dr. Gorgi Filipov, at present Ambassador Extraordinary and Plenipotentiary of our country in the Federal Republic of Germany.

Dr. Filipov is a well-known expert in intellectual property matters, as well as a University Professor teaching the subject of Industrial Property and Management and Marketing. He has a long experience as manager in various companies and he established and held the post of the first Director of the Macedonian Industrial Property Protection Office.

Dr. Filipov's CV, enclosed to this letter, clearly demonstrates that he is an internationally recognised expert in the area of the WIPO expertise, many a times engaged as a WIPO lecturer at various symposiums and seminars on intellectual property matters. He also maintains strong connections with inventions associations all around the world and in the country. For his outstanding work as inventor, manager, patent attorney, professor and diplomat, he was awarded many international recognitions.

Dear Madam,

I am convinced that our candidate fulfils the necessary requirements for this highly responsible and prestigious position. I would like to take this opportunity to wish you a successful election process, being confident that the right individual would be appointed WIPO Director General. Let me also reaffirm our strong commitment to working closely with WIPO, as one of the most important specialised Agencies of the United Nations.

Respectfully yours,

Antonio MILOŠOSKI

Mrs. Hilde SKORPEN
Chair of the WIPO Coordination Committee
Geneva

CURRICULUM VITAE

Prof. Dr. **GJORGJI FILIPOV**, (PhD, M. Sc., B.Sc., PA)
Ambassador

Personal Data

Born, 26. 10. 1956 in Kavadarci, Republic of Macedonia, married with Liljana, three children: Tijana, Ana and Iva.

Education

1998 Ph. D, Doctor of Technical Sciences, Sts. Cyril and Methodius University in Skopje, Thesis Title: "Industrial Property as an Indicator of Technological Development";

1985 M. Sc, Master of Mechanical Engineering Sciences, Sts. Cyril & Methodius University in Skopje;

1981 Graduated Mechanical Engineer, Sts. Cyril & Methodius University in Skopje.

Specializations

1998 Industrial Property Representative (Patent and Trademark Attorney), Skopje, Macedonia;

1993 Development Management Course, Stirling Management University, Great Britain;

1991 Management with Market Oriented Enterprises, Carl Duisburg Society, Köln, Germany;

1989 Specialization in the Robot Production Factory, Presov, Czechoslovakia;

1988 Applied Robotics with practical exercises, Yugoslavia,

1985 Specialization in Automatics and Production, Klöckner Müller-Automation, Bonn, Germany.

Languages

Macedonian (mother tongue), English, German, Serbian, Croatian Bulgarian (fluently speaking and writing),

Russian, Slovenian and French (understanding and reading level – very good, speaking level – not so good)

Professional Career

(2005-) Ambassador of the Republic of Macedonia in Berlin, Germany;

(2004-) Associate Professor on the subject "Industrial Property Management" as well as of "Marketing & Management in the Field of Information Technology", Sts. Cyril & Methodius University in Skopje;

- (2002-04) Member of the Executive Committee of the International Federation of Inventors Associations, Geneva;
- (2001-05) President of the Union of Inventors and Authors of Technical Improvements of Macedonia, Skopje;
- (2000-01) Chief-In-Editor of the Magazine “Intellectual Property Law and Management”, Skopje;
- (2000-01) Consultant of Luxembourg's Government for Projects in Macedonia, Luxembourg/Skopje;
- (1999-) Chairman of the Board of Directors in Intellectual Property Agency Berin, Skopje;
- (1999-04) Assistant Professor (Docent) on the subject “Industrial Property Management” as well as of “Marketing & Management”, Sts. Cyril & Methodius University in Skopje;
- (1993-99) Director-General (founder) of the State Industrial Property Protection Office of the Republic of Macedonia, Skopje;
- (1992-93) CEO of Berin Marketing, Research and Development Company, Skopje;
- (1992-93) Marketing Director of Koncar Stock Company, Skopje;
- (1990-92) Commercial Director of Welding, Cutting and Automation Business Unit, Koncar Company, Skopje;
- (1989-90) Director of Specialized Machines and Electronics Business Unit, Koncar Company, Skopje;
- (1987-90) Manager, Department of Automation, Koncar Company, Skopje;
- (1983-87) Development Designer in the Field of Automatics, Koncar Company, Skopje;
- (1981-83) Mechanical Technology Engineer, Koncar Company, Skopje.

Membership of Bodies and International Organizations

- South-East European Society, Munich, (2007-);
- German Society for Foreign Policy, Berlin, (2006-);
- Europe Musicale Foundation (Member of Board), Munich, (2006-)
- German-Macedonian Society (Vice-President), Berlin, (2005-)
- Legal Committee of American Chamber of Commerce in Macedonia, Skopje, (2001-03);
- International Federation of Intellectual Property Attorneys (FICPI), Basel, (2002-);
- Working Group for PCT Reforms, International Federation of Inventor's Associations, Geneva, (2001);

Advisory Board of Central and East European Copyright Association, Budapest (2000-);

International Organization Who is Who of Professionals, North Carolina, (2000-01);

International Trademark Association (INTA), New York, (2000-02);

International Federation of Inventors Associations (IFIA), Geneva, (1999-2005),

Macedonian Association of Industrial Property Representative (MAIPR, Member of Board)), Skopje, (1999-);

International Jury of the World Exhibition of Inventions in the Field of Water Supplying, Casablanca, (1998);

Board of Directors of Tane Calevski Share Holding Company, Kicevo, (1997-2000);

Board of Directors of Koncar Share Holding Company, Skopje, (1997-98);

International Jury of the World Exhibition of Invention, Research and Industrial Innovations, Brussels "EUREKA", Brussels, (1994 –98), (2001 – 04);

Board of Science of Macedonian Chamber of Economy, Skopje, (1991-93);

Board for External Economic Affairs of the Macedonian Chamber of Economy, Skopje) (1991-93);

Board of the Federal Body of the Project Yugoslav Robotization, Belgrade, (1988-91);

Delegate from Macedonia before the Yugoslav Federal Chamber of Economy, Belgrade, Belgrade (1988-91);

Inventor Association of Koncar Company, Skopje, (1983 -93)

Significant Conferences Attendance (only those relating to IPR)

The Future of the Patent Jurisdiction in Europe, **Munich**, June 2007;

Innovative Europe - ready for the future? **Berlin**, March 2007;

Fair Globalization – A coherent Policy for More Employment and Decent Work, **Berlin**, November 2006;

WIPO Seminar on the Strategic Use of IP for Economic and Social Development, **Bratislava**, July 2006;

International Trademark Association (INTA) General Assembly, **Toronto**, May 2006;

Trilateral Conference, **Munich**, 2006;

Industrial Property Praxes in Countries Candidates for Adhesion EU, **Ohrid**, May 2004;

Inventiveness, Enterprise and Innovations in the Condition of Bulgarian's Adhesion to the EU, **Varna**, May 2004;

All General Assemblies of WIPO in **Geneva**, (1994-98, 2000-04);

Federation of the Industrial Property Representatives (FICPI) Congress, **Berlin**, Jun 2003.

International Trademark Association (INTA) General Assembly, **Amsterdam**, May 2003;

WIPO/IFIA Symposium on Commercialization of Inventions on the Global Market, **Seoul**, 2002;

IFIA General Assembly, **Seoul**, December 2002;

International Forum of the Federation of Non-Governmental Organization, **Athens**, Jun 2002;

WIPO Seminar on Intellectual Property and Innovation, **Damascus**, April 2002;

The Future of the Patent System, WIPO Symposium, **Geneva**, March 2002;

Intellectual Property, the Internet, Electronic commerce & Traditional Knowledge, **Sofia**, May 2001;

WIPO Seminar on the Management of Intellectual Property for R & D and the Commercialization of R&D Results, October, **Abuja**, 2000;

International Trademark Association General Assembly, **Denver**, 2000;

Administrative Council of European Patent Organization, **Munich**, 1998;

Committee of Experts for Trademark Licensing, WIPO, **Geneva**, 1997

Coordination Meeting of the RIPP (PHARE) **Munich**, 1997;

TRIPS Agreement and Its Implementation, WIPO Symposium, **Geneva**, 1996

Permanent Committee of WIPO for Development of the Collaboration in the Field of IP, **Geneva**, 1996;

Sixth Session of the Committee for Administrative and Legal Matters for the PCT, WIPO, **Geneva**, 1996;

Conference for Mediation, Center for Arbitrage of the WIPO, **Geneva**, 1996;

Extraordinary Meeting of the Assembly of Madrid Union, WIPO, **Geneva**, 1996;

Preparing Meeting for Draft of Patent Law Treaty, (PCT) WIPO, **Geneva**, 1995;

Diplomatic Conference for Trademark Law Treaty, WIPO, **Geneva**, 1994

Diplomatic Conference for the Conclusion of the Treaty for Settlement of Disputes between States in the Field of Intellectual Property, WIPO, **Geneva**, 1994;

Working Group of the Sixth Session for the Madrid Protocol from 1989, WIPO, **Geneva**, 1994;

Diplomatic Conference for Trademark Law Treaty, WIPO, **Geneva**, 1994;

Chairmanship of International Bodies

Chairman	Session of the WIPO Seminar for Diplomats on the Strategic Use of Intellectual Property for Economic and Social Development, Bratislava , July 2006;
President	International Seminar: “Industrial Property Praxes in the Countries Candidates for Adhesion European Union”, Ohrid , May 2004;
Chairman	Organizational Board of the International Exhibition of Ecological and Alternative Medicine Inventions EKOVIDA, Skopje , September 2003;
Chairman	Organizational Board of the International Exhibition of Inventions MAKINOVA, Skopje , October (2001- 2004);
Chairman	Session of WIPO/IFIA International Symposium on Commercialization of Inventions on the Global Market, Seoul , 2002;
President	Macedonian/Serbian Delegation on the International Exhibition of Inventions, Seoul , December, 2002;
President	Union of Inventors and Authors of Technical Improvements of Macedonia, Skopje , (2001-2005);
President	Macedonian Delegation of Private Innovative Entrepreneurs on the World Exhibition of Invention, Research and Industrial Innovations, Brussels EUREKA , (2001– 2004);
Chairman	Session of the WIPO Seminar on the Management of Intellectual Property for Research & Development and the Commercialization of R & D Results, Abuja , 2000;
Chairman	Executive Committee of Paris Union, World Intellectual Property Organization WIPO, Geneva , (1998 –1999);
President	Macedonian Delegation on the World Exhibition of Inventions in the Field of Water Supplying, Casablanca , 1998;
Chairman	Assembly of Locarno Union, Governing Bodies and Unions, World Intellectual Property Organization WIPO, Geneva , 1997;
Chairman	Assembly of Nice Union, Governing Bodies and Unions, World Intellectual Property Organization (WIPO), Geneva , 1996;
President	Examination Commission for the Industrial Property Attorneys before the Ministry of Development, Skopje , (1994-1999);
President	Macedonian Delegation on the World Exhibition of Invention, Research and Industrial Innovations, Brussels EUREKA , (1994 – 1998).

Awards and Recognitions

- 2002 IFIA Diploma of Recognition, Seoul, Republic of Korea;
- 2000 International “Who Is Who of Professionals”, North Carolina, USA;
- 1998 Knight – Officer of Invention, Brussels, Belgium;
- 1997 Order of Merit of Belgium - Hispanic King Association, Brussels, Belgium;
- 1997 Knight of Grace, Order of St. John of Jerusalem, La Valetta, Malta;
- 1994 European Order of Merit, Brussels, Belgium;
- 1988 Annual Award (13-th November) of the City of Skopje, Skopje, Macedonia;
- 1987 Annual Award of the Federal Yugoslav Chamber of Economy, Belgrade, Yugoslavia.

Publications

Published books

- Management & Marketing of Informatics Technology*, (CD issued lessons), UKIM, Skopje, 2004;
- Protection on Topography of Integrated Circuits*, (with V. Pepeljugoski), IPPO, Skopje, 1999;
- About the Management - Directly*, Skopje, Berin Publishing, 1995;
- General Manager No.1*, Skopje, Berin Publishing, 1994;
- How to do Business with Macedonia”* (with M. Danevska), Berin Publishing, Skopje, 1993;

Unpublished Prepared Books

- Managing Yourself. Essays*, 2005.
- Industrial Property Management – Serial of Lessons*. 2001.
- Role and Impact of Various Institutions in Macedonia on Its Economy*. 2000.
- Self Employment and/or Starting Own Business – Small Business Course*. USAID Project, 2000.
- Patent Portfolio Management – MFS Methodology*. (CD) Skopje / Presented before WIPO, 1999.
- Industrial Property as an Indicator of Technological Development*. (Doctoral Theses), 1998.
- Optimization of the Parameters of the Small Nuclear Power Station with Pressurized Water as a Coolant - Optimization of the Turbine Plant*. (Masters Thesis), 1985.

Published Scientific and Experts Works

- Filipov, G. *Was bringt Makedonien in die Europäische Union an? Europa Direkt*, Köln, März 2007.
- Filipov, G. *Die Republik Makedonien - der lange Weg in die EU*. Seminar Ost Europa Zentrum, Berlin, Dezember 2006.

- Filipov, G. **Intellectual Property and Technology Transfer: An Empirical Assessment.** WIPO Seminar on the Strategic Use of Intellectual Property for Economic and Social Development, Bratislava, July 2006.
- Filipov, G. **A series of 10 (ten) articles related to “Managing Yourself/Career management”.** Kapital, 2005.
- Filipov, G. **Intellectual Property Costs As Much As Market Accepts It.** Nova Makedonija, Skopje, January 8, 2004.
- Filipov, G. **Regulation on Encouragement and Rewarding Inventive Technical Solutions.** (with Gavrilovska, A., GTZ Project) Skopje, February, 2004.
- Filipov, G. **Intellectual Property and Macedonia.** Utrinski Vesnik, Skopje, May 10, 2004.
- Filipov, G. **IP Praxes in Macedonia: Are We Ready for EPO and European Union?** International Seminar “Industrial Property Praxes in the Countries Candidates for Adhesion European Union”, Ohrid, 20 – 21 May, 2004.
- Filipov, G. **EU Enlargement and the Impact on Community Trademark.** (with Markovska L.) International Seminar “Industrial Property Praxes in the Countries Candidates for Adhesion European Union”, Ohrid, 20 – 21 May, 2004.
- Filipov, G. **Monitoring of the IPC of the Patent Applications Before the EPO – Powerful Instrument for R&D Decisions.** Scientific and Practical Conference “Inventiveness, Enterprise and Innovations in the Condition of Bulgaria’s Adhesion to the European Union”, Varna, 27-29 May, 2004.
- Filipov, G. and others **Research Concept for Providing Analytical and Forecasting Material as a Function of Preparing National Strategy for Sustainable Development of Macedonia.** ISPPi, Skopje 2003.
- Filipov, G. **Analytical Review for the Nowadays Organizational Structure and Management Komunalec - Bitola from the Aspect of Managing the Public Enterprises.** (with Lazarevski, P., an Ordered Study), Institute for Siological and J & P Researches. March, 2003.
- Filipov, G. **Elaborate for the Project: “Detection of the Causes for Working Crisis of the PE “Komunalec” with Draft Scenario for its overcoming”** (with Lazarevski, S., an Ordered Study) Skopje, 2003.
- Filipov, G. **The Promotion of Innovation and Invention Activities and IP System.** WIPO Seminar in Syria, Damascus, April 2002.
- Filipov, G. **Evaluation and Assessment of the Technical Feasibility and Commercial Viability of Inventions and Research Results.** WIPO Seminar in Syria, Damascus, April 2002.
- Filipov, G. **Innovation Support Services and Assistance to Researchers, Individual Inventors and Local Industry.** WIPO Seminar in Syria, Damascus, April 2002.
- Filipov, G. **Mega Trends in the Promotion and Protection of Intellectual Property in the World.** International Seminar of American Bar Association and IPPO, Ohrid, Jun 2002.
- Filipov, G. **Inter-Balkan Business Collaboration from the Point of IP View.** International Forum of the Federation of Non Governmental Organizations, Athens, Jun 2002.
- Filipov, G. **Brand management,** Seminar: Business aspects of Intellectual Property Rights, Skopje, 23rd and 24th of October, 2002.
- Filipov, G. **Entrepreneurship and the Commercialization of Inventions and Research Result.** WIPO – IFIA International Symposium on the commercialization of inventions in the global market, Seoul, December 4 to 7, 2002.
- Filipov, G. **Partnering with Venture Capitalists to Achieve Growth and Development.** WIPO/IFIA International Symposium on the commercialization of inventions in

- the global market, *Seoul*, December 4 to 7, 2002.
- Filipov, G. **Intellectual Property Management Today.** (published limited for members of the ROTARY Club, Bitola, February 2001.
- Filipov, G. **Crises Management.** Chamber of Commerce of Skopje (Invited paper). Forum on Managing Crises, *Skopje*, Jun 21, 2001.
- Filipov, G. **TQM and Performance Management in Public Administration.** International Summer School on Management in Public Administration, *Ohrid*, Jun –July, 2001.
- Filipov, G. **Intellectual Property Management.** American Bar Association and IPPO Seminar, *Skopje*, December 2001.
- Filipov, G. **Intellectual Property concept.** Intellectual Property Law & Management Review, 1/2000, *Skopje*, 2000.
- Filipov, G. **Is there any necessity of management audit of trade and service marks?** Intellectual Property Law & Management Review, 1/2000, *Skopje*, 2000.
- Filipov, G. **The role of ROSPATENT in the praxes of industrial property protection in Russian Federation.** Intellectual Property Law & Management Review, 2/2000, *Skopje*, 2000.
- Filipov, G. **Technology Transfer and Industrial Property.** International Seminar on Industrial Property in Theory and Praxes, *Ohrid*, 15-16 Jun, 2000.
- Filipov, G. **Intellectual Property and the Competition in the Region.** International Seminar on Competition Authorities in Balkan Regio, *Struga*, October 4-5, 2000.
- Filipov, G. **Industry Sponsored Research and Development Contracts.** WIPO Seminar on the Management of Intellectual Property for Research and Development (R&D) and the Commercialization of R&D results. *Abuja, Nigeria*, October 30 to November 1, 2000.
- Filipov, G. **Strategic Considerations Related to Commercial Exploitation of Intellectual Property Know- How; Intellectual Property Rights in Business Development.** WIPO Seminar on the management of Intellectual Property for Research and Development (R&D) and the Commercialization of R&D results. *Abuja, Nigeria*, October 30 to November 1, 2000.
- Filipov, G. **Organizational Structure and Management of Free Industrial Processing Zones.** *Pravnik*, 8/99, *Skopje*, 1999.
- Filipov, G. **Marketing Dimension of Job Seeking Interview (or: How to sell yourself).** AIESEK Career Days, Economic Faculty, University of Skopje, May 26-27, 99, *Skopje*, 1999.
- Filipov, G. **Meaning of Appellations of Origins as Right of Industrial Property in Process of Indications of Agriculture and Food Products Because of Realization in European Union Countries.** Seminar on Macedonian Agriculture and Food Industry as a Function towards Realization the Agreement on Cooperation with European Union, *Veles*, Mart 1998.
- Filipov, G. **Industrial Property as an Indicator of Technological Development.** (Doctoral Thesis), Sst Czril and Methodus University of Skopje, Mechanical Engineering Faculty, May 1998.
- Filipov, G. **Industrial Property and the World Trade Organization.** USAID Center, *Skopje*, 1998.
- Filipov, G. **Management Concept of Technology Watch Center.** Seminar, Research Center Henry Tudor, *Luxembourg*, September 25, 1998.
- Filipov, G. **Market Oriented Invention in Macedonia: Propaganda and/or Truth.** Promotion under the Auspices of President of Government on Model of Patented

- Invention for Seismic Buildings*, Institute of Seismology and Seismic Engineering, **Skopje**, September 1998.
- Filipov, G. **Industrial Property Data: Powerful Instrument for Industry and Government in Process of Technology Trend Determination**. World Intellectual Property Organization (WIPO) Symposium on Intellectual and Industrial Property Offices in Countries in Transition, **Dubrovnik**, September 28-30, 1998.
- Filipov, G. and others **Special Legislative Issues Concerning Implementation of TRIPS Agreement with Special Attention to Biotechnology and Computer Technology**. WIPO Symposium on Intellectual and Industrial Property Offices in Countries in Transition, **Dubrovnik**, September 28-30, 1998.
- Filipov, G. and others **Information Technology of Electronic Commerce and Intellectual Property Protection**. WIPO Symposium on Intellectual and Industrial Property Offices in Countries in Transition, **Dubrovnik**, September 28-30, 1998.
- Filipov, G. and others **Women Inventors and World Intellectual Property Organization**. *Glasnik*, 4, IPPO, **Skopje**, 1998.
- Filipov, G. **Industrial Property Data – Documents for Industry and Government Matters in Process for Determination of Technological Trends (in Russian)**. *Vesnik Voprosa Intelektualnoe Sopstvenosti*, 2/98, **Bischkek**, 1998.
- Filipov, G. **Establishing Industrial Property Protection System**. Coordination Meeting of RIPP Countries, **Munich**, 1997;
- Filipov, G. **About the Industrial Property in Republic of Macedonia**. Seminar on Industrial Property – an Initiative towards Economic Development of Republic of Macedonia, **Ohrid**, 1995 and 1996, (Proceedings, p.16-19);
- Filipov, G. **Trade Meaning of the Industrial Property Rights: Trademark and Indication of Source**. *Pravnik*, **Skopje**, 42/1996.
- Filipov, G. **Development of Industrial Property Rights Protection in Macedonia**. Seminar on Innovation Activities as a Condition for Economic Development, **Belgrade**, 1996.
- Filipov, G. **The Role of the Industrial Property Attorneys in the Process of Realization of the Industrial Property Rights**. Official Ceremony on Occasion of Promotion the First Generation Industrial Property Attorneys in Macedonia, **Skopje**, January 1995.
- Filipov, G. **Marketing Meaning of the Intellectual Property Rights with Special View on the Geographical Indications**. Seminar on Protection of the Appellations of Origins with the Geographical Indication as an Industrial Property right. **Skopje**, March 1995. (p.1-10);
- Filipov, G. **Economic Restructuring and Industrial Property Protection in the Republic of Macedonia**. International Symposium: Industrial Property Protection in the Countries of Central and Eastern Europe, **Ohrid**, September 3-5, 1995.
- Filipov, G. **Art of Negotiation**, (Study, Ten Articles). *Economypress*, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, **Skopje**, 994.
- Filipov, G. **For Revolution in Macedonian Management**. *Economypress*, **Skopje**, 63/1994.
- Filipov, G. **Dimensions of Direct Marketing**. *Economypress*, 65, **Skopje**, /1994.
- Filipov, G. **The Role of the World Intellectual Property Organization for the Inventors, Users and Industrial Property**. Seminar on Industrial Property Protection in Republic of Macedonia, **Ohrid**, April 1994. (p.4-10);
- Filipov, G. **Entrepreneurship and Restructuring**. *New Macedonia*, **Skopje**, 1994;
- Filipov, G. **Über die Lage des Schutzes des Industrieigentums in Republik Mazedonien**. Symposium (Swiss-Bulgarian) on "Der Gewerbliche Rechtshutz im Dinste der Industrie", **Varna**, September 1994.

- Filipov, G. **The Best Paid Manager in the World.** *Ecopress*, (8-27), **Skopje**, 1992, (28 - 30) /1993.
- Filipov, G. **New York Stock Exchange.** *Economic Review Ecopress*, 30,3, **Skopje**, 1993;
- Filipov, G. **Goods Exchange in USA.** *Economic Review Ecopress*, 32/1993.
- Filipov, G. **Marketing Management (Study, Four Articles).** *Economic Review Ecopress*, 33, 34, 35, 37, **Skopje**, 1993.;
- Filipov, G. **Chinese Commonwealth (Study about the Chinese Style of Management, Four Articles).** *Economic Review Ecopress*, 42, 44, 45, 46, **Skopje**, 1993.
- Filipov, G. **Marketing in the International Business.** *Economic Review Ecopress*, 46, **Skopje**, 1993.
- Filipov, G. **German Small Giants.** *Economic Review Ecopress*, 50, 51, **Skopje**, 1993.
- Filipov, G. **International Marketing Tasks for Enterprises in South –Eastern European Countries with Special Reference on Macedonia.** Round Table: Economic Transition in South–East Europe, **Skopje**, April 26-27, 1993.
- Filipov, G. **Manager as a Social Mechanism.** *Economic Review Ecopress*, 7/1992.
- Filipov, G. **How to Get Maximum.** *Economic Review Ecopress*, 8, **Skopje**, 1992.
- Filipov, G. **The Secret of the German “Dritter Weg”: (1) Between Capitalism and Socialism, (2) (Self) Discipline–Development Engine.** *Economic Review Ecopress*, 10,11, **Skopje**, 1992.
- Filipov, G. **Management by Out.** *Economic Review Ecopress*, 12,13, **Skopje**, 1992.
- Filipov, G. **Small Business Administration (Nine Articles Study).** *Economic Review Ecopress*, 14, 15, 16, 17, 18, 19, 20, 21, 22, **Skopje**, 1992.
- Filipov, G. **Management Culture: the Four Principals of Success.** *Economic Review Ecopress*, 24, **Skopje**, 1992.
- Filipov, G. **Frankfurt Stock Exchange.** *Economic Review Ecopress*, 3/1991. (p. 27-28).
- Filipov, G. **Frankfurt Currency Exchange: International Exchange Balancer.** *Economic Review Ecopress*, 4, **Skopje**, 1991.
- Filipov, G. **Hydraulic and Pneumatic Installation for Stove Oven Production Automation Line.** Koncar Company, Automation Department, **Skopje**, 1988.
- Filipov, G., Dimoski, T. **Stove Oven Production Line Controlling.** International Welding Conference, **Ohrid**, 1988.
- Filipov, G. **Participation of Industrial Robots in the Flexible Assembly Systems.** 13Jupiter Conference, **Cavtat**, 1987.
- Filipov, G. **Flexible Automatization and Robotization in the Contactor Production Industry.** Investment and Production Process Automation Seminar in **Dubrovnik**, 1987.
- Filipov, G. **Influence of Different Controlling Systems on the Work of Flexible Production Line.** Symposium on Industrial Systems, **Novi Sad**, 1987;
- Filipov, G. **Automate for Fully Attachment of Bolt and Nuts without Rotating Pneumatic Cylinder Design.** Koncar-AD, Automation Department, **Skopje**, 1986.
- Filipov, G. **Hydraulic Installation for Head Spark Welding Equipment.** Electric Engineering Faculty, Snt. Cyril & Methodious University of **Skopje**, 1986.
- Filipov, G. and others **DRELOBA System Pneumatic An element for Plant’s Controlling in the Field of Small Automation.** HIPNEF, **Belgrade**, 1986.
- Filipov, G. **Electromagnet’s Production Plant Hydro-Pneumatic Controlled Installations.** Koncar Companz, Automation Department Project, **Skopje**, 1985.
- Filipov, G. **Automate for Fully Attachment of Bolt and Nuts with Rotating Pneumatic Cylinder Design.** Koncar AD., Automation Department, **Skopje**, 1985.
- Filipov, G. **Experience in the Field of Informatics and Automatics.** *Stopanski Vesnik*,

No. 1610, *Skopje*, 1985.

- Filipov, G. **Optimization of the Parameters of the Small Nuclear Power Station with Pressurized Water as a Coolant - Optimization of the Turbine Plant.** (Masters Thesis), St Cyril & Methodius University of *Skopje*, 1985.
- Filipov, G. **Electromagnet's Packaging Plant Hydro-Pneumatic Controlled Installations.** Koncar Company, Automation Department, *Skopje*, 1984.
- Filipov, G. **Method Time Measurement II Applied in Process of Technological Norms Determination.** Koncar Company, *Skopje*, 1983.